

Murray Painting Co.
6078 Hackett Rd
Freeland MI 48623

S-Corp

ANN ARBOR WTP PAINTING CONTRACT

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Murray Painting Co. Team

• Owner: Harlow Murray	Off Site
• Vice President: Eric Lonsway	On Site as Needed
– Negotiator for Contract Eric@murraypainting.net 1-989-737-3683	
• Project Manager: Tyler Lonsway	On Site as Needed
• Superintendent: Wayne Marr	On Site as Needed
• Foreman: Steve Walters	On Site During Work
• Company Safety Director: Andy Bovee	On Site as Needed

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Harlow Murray

- Murray Painting Title: Owner/President
- 50 Plus Years Experience
- 4th Generation Owner

3



Eric Lonsway

- Murray Painting Title: V.P. of Estimating and Project Management
- 20 Years of Experience
- 3 Years of Field Painting Experience
- Union Journeyman Painter
- 17 Years Experience Estimating and Running Projects Ranging in Size from \$1,000.00 to over \$14,000.000.00 Dollars
- Estimated and Managed Hundreds of Water Treatment and Wastewater Treatment Plants Throughout the State
- Manages Over 120 Painters on Daily Basis
- Oversees \$27,000,000.00 Plus of Painting Annually

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Tyler Lonsway

- Murray Painting Title: Project Manager
- 12 Years of Experience
- Union Journeyman Painter
- Years of Field Experience Industrial Painting
- Experience Managing WTP and WWTP Projects from \$1,000.00 to Over \$2,000,000.00

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Wayne Marr

- Murray Painting Title: Industrial Superintendent
- 30 Years Experience
- Union Journeyman Painter
- Experience In Blasting and Coating at Water Treatment Plants for Entire Career
- Experienced In All Elements of Painting From Commercial Painting, Historical Restoration and Industrial Painting Projects

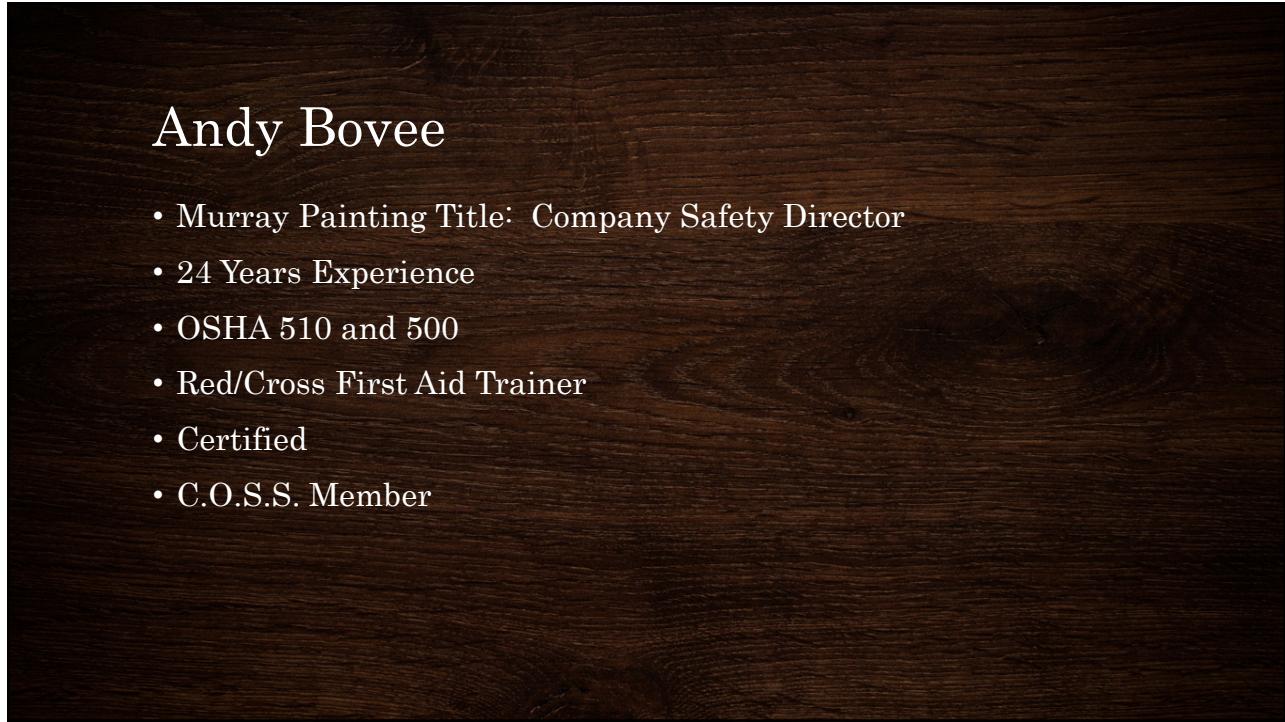
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Steve Walters

- Murray Painting Title: Site Foreman
- Union Journeyman Painter
- 26 Years Painting Experience
- Experience in Blasting and Multiple Epoxy Systems
- Experience In Document Control for Testing and Environmental from Vast Industrial Background
- Experienced in All Elements of Painting from Commercial Painting, Historical Painting to Industrial Painting Projects
- Will Be In Charge of Daily Safety

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Andy Bovee

- Murray Painting Title: Company Safety Director
- 24 Years Experience
- OSHA 510 and 500
- Red/Cross First Aid Trainer
- Certified
- C.O.S.S. Member

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Murray Painting Company References

- Rob Blackshaw: Michigan State Capitol 1-517-373-2099
- Jon Brechtelsbauer: Christman Co. 1-616-293-4296
- Chad Clark: Christman Co. 1-517-719-5666
- John McHugh: Berglund Co. 1-312-636-4692
- Chad Teebles: Christman Co. 1-517-712-2036
- Chad Webster: Clark Construction Co. 1-989-205-8404
- Joe Luther: Christman Co. 1-248-431-8154
- Tom Bennett: Spence Brothers Construction 1-989-464-2179 or 1-989-356-3609
- Eric Schlomann: Evergreen 1-708-247-1805
- Robert Lalonde: Clark Construction: 1-517-881-6436
- Steven Taschner: Christman Co. 1-517-285-2342
- Jamie Crockett: Three Rivers Corporation 1-989-205-2199
- Colin Martin: Barton Malow 1-248-798-3299
- Greg Turner: Pumford Construction 1-989-928-0199

Murray Painting History

- Over 100 Years in Existence
- Experience Painting Projects from a House to The Biggest Projects in Michigan and Beyond
- Chosen to Work on Historical Structures Throughout The United States Such as Maryland's State Capitol and Michigan's State Capitol Performing Historical and Industrial Painting Activities
- Experience With Industrial Maintenance Contracts With Companies Such as Dupont, Hemlock Semi Conductor and Corteva Agriscience
- We are Uniquely Qualified Because of Our Vast Knowledge and Experience of Our Office and Field Staff and We Can Perform All Types of Painting and Coatings Ranging From an Office to Tank Coatings, Pipe Coatings, Floor Coatings, Liners, Fireproofing and Many More
- www.murraypainting.net

Past Projects

Hemlock Semi-Conductor NxG

Eric Wagner – Pumford Construction 1-989-928-0121

2024 Fireproofing and Coatings for New HSC Building

UofM Stadium Recoating

Eric Miller – University of Michigan 1-734-770-8564

2025 Prep and Recoating Steel Throughout Stadium

Jackson WTP Recoating Work

James Oudbier – Allied Construction 1-616-607-4555

Prep and Recoating of Pipe Galleries at WTP

GLWA Reservoirs Recoating

Steve Rose Pullman Construction 1-734-945-8277

Multiple Years of Working on Reservoir Tanks for The GLWA

Corteva Maintenance Contract

Sharon Parker – 1-989-560-3236

Maintenance Contract for Corteva Agriscience in Midland

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SOME OF OUR WTP AND WWTP Project Completed

- GLWA Dewatering Building
- GLWA Reservoirs
- Multiple Projects at Lansing WTP and WWTP
- Petoskey WWTP
- South Bend WWTP
- Charlevoix WWTP
- Marquette WWTP
- Saginaw WWTP
- Bay County WTP
- West Branch WWTP
- Jackson WTP
- Jackson WWTP
- Newberry WWTP
- St. Ignace WWTP
- Oscoda Pump Stations
- Mt Pleasant WTP
- Mt Pleasant WWTP
- Macomb WWTP
- Ann Arbor WTP
- Multiple Flint WWTP
- Flint Pump Stations
- Flint WTP
- Genesee County WTP
- Owosso WTP
- Multiple Owosso WWTP
- Saginaw Pump Stations
- Traverse City WTP
- Warsaw WWTP
- Constantine WWTP
- Harbor Beach WTP
- Sandusky WWTP
- Bad Axe WWTP
- Cass City WTP
- Oakland Booster Stations
- Grand Ledge WWTP
- Mackinac Island WWTP

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SECTION IV - ATTACHMENTS

Attachment A – Prevailing Wage Declaration of Compliance Form

Attachment B - Legal Status of Offeror

Attachment C – Non-Discrimination Ordinance Declaration of Compliance Form

Attachment D – Living Wage Declaration of Compliance Form

Attachment E – Vendor Conflict of Interest Disclosure Form

Attachment F – Non-Discrimination Ordinance Poster

Attachment G – Living Wage Ordinance Poster

Appendix A – Sample General Services Agreement

ATTACHMENT A

CITY OF ANN ARBOR PREVAILING WAGE DECLARATION OF COMPLIANCE

The "wage and employment requirements" of Section 1:320 of Chapter 14 of Title I of the Ann Arbor City Code mandates that the city not enter any contract, understanding or other arrangement for a public improvement for or on behalf of the city unless the contract provides that all craftsmen, mechanics and laborers employed directly on the site in connection with said improvements, including said employees of subcontractors, shall receive the prevailing wage for the corresponding classes of craftsmen, mechanics and laborers, as determined by statistics for the Ann Arbor area compiled by the United States Department of Labor. Where the contract and the Ann Arbor City Code are silent as to definitions of terms required in determining contract compliance with regard to prevailing wages, the definitions provided in the Davis-Bacon Act as amended (40 U.S.C. 278-a to 276-a-7) for the terms shall be used. Further, to the extent that any employees of the contractor providing services under this contract are not part of the class of craftsmen, mechanics and laborers who receive a prevailing wage in conformance with section 1:320 of Chapter 14 of Title I of the Code of the City of Ann Arbor, employees shall be paid a prescribed minimum level of compensation (i.e. Living Wage) for the time those employees perform work on the contract in conformance with section 1:815 of Chapter 23 of Title I of the Code of the City of Ann Arbor.

At the request of the city, any contractor or subcontractor shall provide satisfactory proof of compliance with this provision.

The Contractor agrees:

- (a) To pay each of its employees whose wage level is required to comply with federal, state or local prevailing wage law, for work covered or funded by this contract with the City,
- (b) To require each subcontractor performing work covered or funded by this contract with the City to pay each of its employees the applicable prescribed wage level under the conditions stated in subsection (a) or (b) above.
- (c) To provide to the City payroll records or other documentation within ten (10) business days from the receipt of a request by the City.
- (d) To permit access to work sites to City representatives for the purposes of monitoring compliance, and investigating complaints or non-compliance.

The undersigned states that he/she has the requisite authority to act on behalf of his/her employer in these matters and has offered to provide the services in accordance with the terms of the wage and employment provisions of the Chapter 14 of the Ann Arbor City Code. The undersigned certifies that he/she has read and is familiar with the terms of Section 1:320 of Chapter 14 of the Ann Arbor City Code and by executing this Declaration of Compliance obligates his/her employer and any subcontractor employed by it to perform work on the contract to the wage and employment requirements stated herein. The undersigned further acknowledges and agrees that if it is found to be in violation of the wage and employment requirements of Section 1:320 of the Chapter 14 of the Ann Arbor City Code it shall has be deemed a material breach of the terms of the contract and grounds for termination of same by the City.

Murray Painting Co.

Company Name



11-25-25

Signature of Authorized Representative

Harlow N. Murray, President

Date

Print Name and Title

6078 Hackett Road, Freeland, MI 48623

Address, City, State, Zip

989-695-8132

Phone/Email address

Questions about this form? Contact Procurement Office City of Ann Arbor Phone: 734/794-6500

9/25/15 Rev 0

PW

ATTACHMENT B
LEGAL STATUS OF OFFEROR

(The Respondent shall fill out the provision and strike out the remaining ones.)

The Respondent is:

- A corporation organized and doing business under the laws of the state of President MI, for whom Harlow N. Murray bearing the office title of , whose signature is affixed to this proposal, is authorized to execute contracts on behalf of respondent.*

*If not incorporated in Michigan, please attach the corporation's Certificate of Authority

- A limited liability company doing business under the laws of the State of , whom bearing the title of whose signature is affixed to this proposal, is authorized to execute contract on behalf of the LLC.
- A partnership organized under the laws of the State of and filed with the County of , whose members are (attach list including street and mailing address for each.)
- An individual, whose signature with address, is affixed to this RFP.

Respondent has examined the basic requirements of this RFP and its scope of services, including all Addendum (if applicable) and hereby agrees to offer the services as specified in the RFP.



Signature
(Print) Name Harlow N. Murray Title President
Firm: Murray Painting Co.
Address: 6078 Hackett Road, Freeland, MI 48623
Contact Phone 989-695-8152 Fax 989-695-8199
Email eric@murraypainting.net

ATTACHMENT C
CITY OF ANN ARBOR DECLARATION OF COMPLIANCE

Non-Discrimination Ordinance

The "non discrimination by city contractors" provision of the City of Ann Arbor Non-Discrimination Ordinance (Ann Arbor City Code Chapter 112, Section 9:158) requires all contractors proposing to do business with the City to treat employees in a manner which provides equal employment opportunity and does not discriminate against any of their employees, any City employee working with them, or any applicant for employment on the basis of actual or perceived age, arrest record, color, disability, educational association, familial status, family responsibilities, gender expression, gender identity, genetic information, height, HIV status, marital status, national origin, political beliefs, race, religion, sex, sexual orientation, source of income, veteran status, victim of domestic violence or stalking, or weight. It also requires that the contractors include a similar provision in all subcontracts that they execute for City work or programs.

In addition the City Non-Discrimination Ordinance requires that all contractors proposing to do business with the City of Ann Arbor must satisfy the contract compliance administrative policy adopted by the City Administrator. A copy of that policy may be obtained from the Purchasing Manager

The Contractor agrees:

- (a) To comply with the terms of the City of Ann Arbor's Non-Discrimination Ordinance and contract compliance administrative policy.
- (b) To post the City of Ann Arbor's Non-Discrimination Notice in every work place or other location in which employees or other persons are contracted to provide services under a contract with the City.
- (c) To provide documentation within the specified time frame in connection with any workforce verification, compliance review or complaint investigation.
- (d) To permit access to employees and work sites to City representatives for the purposes of monitoring compliance, or investigating complaints of non-compliance.

The undersigned states that he/she has the requisite authority to act on behalf of his/her employer in these matters and has offered to provide the services in accordance with the terms of the Ann Arbor Non-Discrimination Ordinance. The undersigned certifies that he/she has read and is familiar with the terms of the Non-Discrimination Ordinance, obligates the Contractor to those terms and acknowledges that if his/her employer is found to be in violation of Ordinance it may be subject to civil penalties and termination of the awarded contract.

Murray Painting Co.

Company Name

Harlow N. Murray Pres.

11-25-25

Signature of Authorized Representative

Date

Harlow N. Murray, President

Print Name and Title

6078 Hackett Road, Freeland, MI 48623

Address, City, State, Zip

989-695-8152

Phone/Email address

Questions about the Notice or the City Administrative Policy, Please contact:

Procurement Office of the City of Ann Arbor
(734) 794-6500

Revised 3/31/15 Rev. 0

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ATTACHMENT D
CITY OF ANN ARBOR
LIVING WAGE ORDINANCE DECLARATION OF COMPLIANCE

The Ann Arbor Living Wage Ordinance (Section 1:811-1:821 of Chapter 23 of Title I of the Code) requires that an employer who is (a) a contractor providing services to or for the City for a value greater than \$10,000 for any twelve-month contract term, or (b) a recipient of federal, state, or local grant funding administered by the City for a value greater than \$10,000, or (c) a recipient of financial assistance awarded by the City for a value greater than \$10,000, shall pay its employees a prescribed minimum level of compensation (i.e., Living Wage) for the time those employees perform work on the contract or in connection with the grant or financial assistance. The Living Wage must be paid to these employees for the length of the contract/program.

Companies employing fewer than 5 persons and non-profits employing fewer than 10 persons are exempt from compliance with the Living Wage Ordinance. If this exemption applies to your company/non-profit agency please check here No. of employees _____

The Contractor or Grantee agrees:

(e) To pay each of its employees whose wage level is not required to comply with federal, state or local prevailing wage law, for work covered or funded by a contract with or grant from the City, no less than the Living Wage. The current Living Wage is defined as \$17.08/hour for those employers that provide employee health care (as defined in the Ordinance at Section 1:815 Sec. 1 (a)), or no less than \$19.04/hour for those employers that do not provide health care. The Contractor or Grantor understands that the Living Wage is adjusted and established annually on April 30 in accordance with the Ordinance and covered employers shall be required to pay the adjusted amount thereafter to be in compliance with Section 1:815(3).

Check the applicable box below which applies to your workforce

Employees who are assigned to any covered City contract/grant will be paid at or above the applicable living wage without health benefits

Employees who are assigned to any covered City contract/grant will be paid at or above the applicable living wage with health benefits

(f) To post a notice approved by the City regarding the applicability of the Living Wage Ordinance in every work place or other location in which employees or other persons contracting for employment are working.

(g) To provide to the City payroll records or other documentation within ten (10) business days from the receipt of a request by the City.

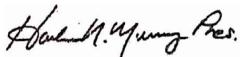
(h) To permit access to work sites to City representatives for the purposes of monitoring compliance, and investigating complaints or non-compliance.

(i) To take no action that would reduce the compensation, wages, fringe benefits, or leave available to any employee covered by the Living Wage Ordinance or any person contracted for employment and covered by the Living Wage Ordinance in order to pay the living wage required by the Living Wage Ordinance.

The undersigned states that he/she has the requisite authority to act on behalf of his/her employer in these matters and has offered to provide the services or agrees to accept financial assistance in accordance with the terms of the Living Wage Ordinance. The undersigned certifies that he/she has read and is familiar with the terms of the Living Wage Ordinance, obligates the Employer/Grantee to those terms and acknowledges that if his/her employer is found to be in violation of Ordinance it may be subject to civil penalties and termination of the awarded contract or grant of financial assistance.

Murray Painting Co.

Company Name



Signature of Authorized Representative

Date

Harlow N. Murray, President

Print Name and Title

6078 Hackett

Brookfield, MI
48623

City, State, Zip

989-695-8152

Phone/Email address

ATTACHMENT E**VENDOR CONFLICT OF INTEREST DISCLOSURE FORM**

All vendors interested in conducting business with the City of Ann Arbor must complete and return the Vendor Conflict of Interest Disclosure Form in order to be eligible to be awarded a contract. Please note that all vendors are subject to comply with the City of Ann Arbor's conflict of interest policies as stated within the certification section below.

If a vendor has a relationship with a City of Ann Arbor official or employee, an immediate family member of a City of Ann Arbor official or employee, the vendor shall disclose the information required below.

1. No City official or employee or City employee's immediate family member has an ownership interest in vendor's company or is deriving personal financial gain from this contract.
2. No retired or separated City official or employee who has been retired or separated from the City for less than one (1) year has an ownership interest in vendor's Company.
3. No City employee is contemporaneously employed or prospectively to be employed with the vendor.
4. Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any City employee or elected official to obtain or maintain a contract.
5. Please note any exceptions below:

Conflict of Interest Disclosure*	
Name of City of Ann Arbor employees, elected officials or immediate family members with whom there may be a potential conflict of interest.	<input type="checkbox"/> Relationship to employee <input type="checkbox"/> Interest in vendor's company <input type="checkbox"/> Other (please describe in box below)
None	

*Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest and they are detected by the City, vendor will be exempt from doing business with the City.

I certify that this Conflict of Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor by my signature below:		
Murray Painting Co.		989-695-8152
Vendor Name	Vendor Phone Number	
<i>Harlow N. Murray Pres.</i>	Harlow N. Murray, President	
Signature of Vendor Authorized Representative	Date	Printed Name of Vendor Authorized Representative

FEE PROPOSAL FORM
RFP #25-56 – WTP As-needed Coating Services

Respondent's Name: Murray Painting Co.

Provide Rates for items included in the table below, as applicable. Additional categories and rates may be included in blank rows or attached to proposal.

Representative Task Bid Form		
Task	Unit	Price
Repair and Recoat 48" Filter Influent Piping (Figure No. 1)	Lump Sum	\$17,000.00 Includes \$5,000.00 Wrap Allowance
Recoat East High Service Piping (Figure No. 2)	Lump Sum	\$12,000.00 Includes \$3,000.00 Steel Repair Allowance
Repaint Filter Bay (Figure No. 3)	Lump Sum	\$20,000.00 Includes Scaffold and Containment
Misc Recoating No. 1 (Figure No. 4)	Lump Sum	\$3,000.00
Misc Recoating No. 2 (Figure No. 4)	Lump Sum	\$5,000.00

Notes: See Figures 1 – 4 and Detailed Specification for further detail on each task.

Hourly Rate Schedule ¹			
Classification	Straight Time Hourly Rate	Overtime Hourly Rate	Travel/Show Up Charge
Project Manager	\$86.00	\$109.12	\$135.44
Foreman / Superintendent	\$86.00	\$109.12	\$135.44
Painter	\$86.00	\$109.12	\$135.44
Apprentice	\$86.00	\$109.12	\$135.44
Welder	\$150.00		

1. Table provided can be populated or used as reference of labor types and corresponding rates being requested. Contractor may submit hourly rate schedule in separate form.

The regular hourly rate shall be applicable during normal business hours Monday through Friday (7am – 5 pm). The overtime rate shall apply outside of normal work hours Monday through Friday, and all day on Saturday. The Sunday and Holiday hourly rate shall be applicable all day on Sunday and City observed Holidays. Please identify any exceptions to proposed hourly rates and associated time periods below:

If work is performed by a subcontractor to the proposing firm, an additional markup of five percent (5%) shall be added to the fees of the subcontractor.

If repair parts, materials, permits or rental equipment are required, an additional markup of fifteen percent (15%) shall be added to those costs.

The initial term of the contract starts upon the contract approval date and ending on June 30, 2028 with a City optional extension for an additional two (2) years. It is understood that the submitted hourly rate proposals are to be honored over the initial 3-year term of the contract.

The undersigned hereby declares that he/she has carefully examined the conditions of this request for proposal and will provide the services as specified for the prices set for in this proposal.

Representative's Name: Eric Lonsway

Signature: _____ Date: 11/25/2025



Trade: Painting

Wages

Painter Including Vacation Pay

Straight Time
Painter
39.06

Expires: May 31, 2025

Time and Half
Painter
58.59

Double Time
Painter
78.12

Includes ESTA

Fringes

Ins Fund	8.30
Pension and Annuity	11.11
FTI and ISA	0.20
Apprentice	0.40
LMCFI and Advantage	0.25
STARS	0.05
Total Fringes	20.31

	8.30
	11.11
	0.20
	0.40
	0.25
	0.05
Total Fringes	20.31

	8.30
	11.11
	0.20
	0.40
	0.25
	0.05
Total Fringes	20.31

	8.30
	11.11
	0.20
	0.40
	0.25
	0.05
Total Fringes	20.31

Payroll Taxes and Insurance

Medicare	0.57
SS	2.42
FUTA and SUTA	2.34
Workers Comp Insurance	0.86
Liability Insurance	0.70
Umbrella and Other Insurance	0.53
Total Taxes & Insurance	6.89

	0.57
	2.42
	2.34
	0.86
	0.70
	0.53
Total Taxes & Insurance	6.89

	0.85
	3.63
	3.52
	1.28
	1.05
	0.79
Total Taxes & Insurance	10.34

	1.13
	4.84
	4.69
	1.71
	1.41
	1.05
Total Taxes & Insurance	13.78

Non-Consumable Job Expense

Small Tools & Equipment	5.82
Safety Equipment	0.65
Craft Training/Safety Training	1.75
Physicals/Drug Testing	0.38
Total Job Expense	8.60

	5.82
	0.65
	1.75
	0.27
Total Job Expense	8.49

	5.82
	0.65
	1.75
	0.27
Total Job Expense	8.49

	5.82
	0.65
	1.75
	0.27
Total Job Expense	8.49

Total Hourly Cost	74.86
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	74.86
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	95.06
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	118.03
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Overhead	3.74
Profit 10%	7.39

	3.74
	7.39

	4.75
	9.31

	5.90
	11.51

Total Hourly Rate	86.00
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	86.00
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	109.12
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	135.44
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Hourly Rates Exclude Vehicle, Travel Expenses, Consumables and Rate Premiums

6078 Hackett Road, Freeland, MI 48623