



January 13, 2026

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2026 Vehicle State of Michigan Contract# MA 240000001208 Bid:

(1) 2026 Ford F350 Regular Cab 4x4 XL Chassis w/Crain Body \$119,406.00 ea

***2295 Replacement**

Order Cutoff Date: TBD.

Delivery date: Approximately 90-120 Days A.R.O.

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

2026 F-350 DRW-Chassis Cab Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - 7.3L 2V DEVCT NA PFI V8 Gas Standard
- Operator Commanded Regeneration (OCR) (6.7L Power Stroke Diesel engine only)
- Transmission – Ten-Speed Automatic Transmission with Neutral Idle and Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul
- Transmission Power Take-Off Provision

EXTERIOR

- Bumper – front, black painted
- Fender vents – front
- Fuel Tank
 - 40-gallon aft axle
- Glass – solar-tinted
- Grille – black painted
- Scuff plates – front, color-coordinated
- Splash Guards/Mud Flaps – Front (F-450/550/F-600 only)
- "Three Blink" Lane change signal
- Tires
 - LT245/75Rx17E BSW A/S PLU (DRW)
- Tow hooks – front (2)
- Trailer wiring – 7 wire harness w/relays, blunt cut & labeled
- Wheels
 - F-350 DRW – 17" Argent Painted Steel (hub covers/center ornaments not included)
 - Manual Locking Hubs (4x4)
- Windshield Wipers – intermittent

INTERIOR/COMFORT

- 8" LCD Productivity Screen: Includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
- 12V Powerpoint, auxiliary
- Air conditioning – single-zone, manual
- Air conditioning vents – black w/chrome ring and knob
- Cabin Air Particulate Filter
- Door-trim – armrest/grab handle and reflector
- Floor covering – black, full length vinyl
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Power Equipment Group – 1 st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows (Super/Crew Cab); power/door-locks w/backlit switches & accessory delay
- Seat – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side)
- Steering – power

- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches – 6 located in Overhead Console
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
- Driver and passenger frontal airbag; passenger side deactivation switch
- Ford Security Package (1-Year included with activation)
- Headlamps – Quad beam jewel effect halogen
- Lamps – Roof marker/clearance – LED
- Mirrors – manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Remote keyless entry
- Safety Belts – w/height adjustment (front-outboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- Stationary Elevated Idle Control (SEIC)
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™

FORD CO-PILOT360™ TECHNOLOGY

- Audible Lane Departure Warning
- AutoLamp – Auto On/Off Headlamps
- Cruise Control (Steering wheel-mounted)
- Pre-Collision Assist (PCA) with Automatic Emergency Braking (AEB)

FUNCTIONAL

- Alternators:
 - 7.3L 2 Valve Gas – 240 AMP
 - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220 AMP
- Audio – AM/FM stereo (four (4) speakers)
- Battery
 - 750 CCA, 78 AH Single
- FordPass™ Connect 4G Wi-Fi Modem
 - 4G LTE Wi-Fi hotspot connects up to 10 devices
 - Remotely start, lock and unlock vehicle
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status
- Stabilizer bars – front & rear
- SYNC® 4
 - Enhanced Voice Recognition Communication and Entertainment
 - 911 Assist®
 - 8" LCD Center Stack screen
 - AppLink®
 - Smart-Charging USB port – one (1)

(14,000 GVWR, 8,100 Payload) Reg. Cab 145 WB, CA 60" (14,000 GVWR, 7,760 Payload)	
<input type="checkbox"/> Base Price 4x2 (F3G/640a)	\$49,939.00
<input type="checkbox"/> Base Price 4x4 (F3H/640a)	\$53,178.00

(14,000 GVWR, 8,020 Payload) Reg. Cab WB 169, CA 84" (14,000 GVWR, 7,620 Payload)	
<input type="checkbox"/> Base Price 4x2 (F3G/640a)	\$49,897.00
<input checked="" type="checkbox"/> Base Price 4x4 (F3H/640a)	\$52,961.00

(14,000 GVWR, 7,690 Payload) SuperCab WB 168, CA 60" (14,000GVWR, 7,310 Payload)	
<input type="checkbox"/> Base Price 4x2 (X3G/640a)	\$51,596.00
<input type="checkbox"/> Base Price 4x4 (X3H/640a)	\$54,689.00

(14,000 GVWR, 7,600 Payload) Crew Cab WB 179, CA 60" (14,000 GVWR, 7,200 Payload)	
<input type="checkbox"/> Base Price 4x2 (W3G/640a)	\$52,681.00
<input type="checkbox"/> Base Price 4x4 (W3H/640a)	\$55,840.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G	9,995.00
<input type="checkbox"/> CNG/LPG Fuel Capable Engine (Gas Engine Only)	98G	315.00
<input type="checkbox"/> Engine Block Heater	41H	100.00
<input checked="" type="checkbox"/> Seats, 40/20/40 Split Bench Vinyl	AS	Standard
<input type="checkbox"/> Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
<input type="checkbox"/> Seat, Vinyl 40/Mini-Console/40	LS	355.00
<input type="checkbox"/> Seats, Cloth 40/Mini-Console/40	4S	515.00/615.00
<input checked="" type="checkbox"/> Tires, LT245/75R17E All-Terrain (6)	TBM	165.00
<input type="checkbox"/> 2-Ton Hydraulic Jack	61J	55.00
<input type="checkbox"/> Spare Tire & Wheel-Includes 6-ton Hydraulic Jack	512	350.00
<input type="checkbox"/> Stainless Steel Wheel Cover	945	500.00
<input type="checkbox"/> 17" Forged Polished Aluminum Wheels w/Bright Hub Covers	64J	600.00
<input type="checkbox"/> Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only)	41A	250.00
<input type="checkbox"/> Engine Idle Shutdown Timer (Can Be Set 1-30 Minutes)	86K	250.00
<input checked="" type="checkbox"/> Axle, Limited Slip	X4N/X4L	395.00
<input type="checkbox"/> XL Chrome Pkg. (Chrome front bumper, Bright Grille, Power Sliding Rear Glass w/Rear Window Defrost (Super Cab and Crew Cab Only), Remote Start, and Halogen Fog Lamps)	96V	225.00
<input type="checkbox"/> Dual Alternator 410 AMP w/Dual Batteries (7.3L Gas Only)	67B/86M	325.00
<input type="checkbox"/> Dual Alternator 410 AMP (6.7L Diesel Only)	67B	115.00
<input type="checkbox"/> Dual Batteries (68 Amp/65AGM) (Gas Engine Only)	86M	210.00
<input checked="" type="checkbox"/> 120V/400W Outlet (Includes Dual Alternators 410 AMP (67B))43C/67B/86M		290.00
<input type="checkbox"/> Fuel Tank-26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle tank	65M	125.00
<input type="checkbox"/> Fuel Tank-Dual Diesel (Adds 26.5 Gal. Mid-Ship to the 40 Gal.Aft.)	65C	625.00
<input type="checkbox"/> Keys Extra (Regular) \$75.00 x ___ =	Sig	75.00
<input type="checkbox"/> Keys Extra (With Power Group) \$220.00 x 1 =	Sig	220.00
<input checked="" type="checkbox"/> Trailer Brake Controller Tow Command	52B	300.00
<input type="checkbox"/> Cab Steps-Black Molded	18B	320.00/445.00
<input checked="" type="checkbox"/> Skid Plate Package	41P	100.00
<input type="checkbox"/> Snow Plow Prep Package	473	250.00
(Not Available w/Option Codes 67P, 67X or 67H Suspension Packages)		
<input checked="" type="checkbox"/> Extra Heavy Suspension Package (N/A w/Snow Plow Prep) 67X		125.00
<input type="checkbox"/> Suspension Package Heavy Service (N/A w/Snow Plow Prep) 67H		125.00

<input checked="" type="checkbox"/>	Exterior Back up Alarm	76C	140.00
<input checked="" type="checkbox"/>	Rearview Camera Prep Kit for Box Delete (Includes Loose Camera and Wiring Bundle)	872	415.00
<input type="checkbox"/>	360-Degree Dual Beacon LED Warning Strobes-Amber	91S/59H	650.00
<input checked="" type="checkbox"/>	Wheel Well Liners, Front	61L	180.00

Colors for F-350

Total Price \$55,071.00 ea

Exterior Colors

Interior Steel (Grey)

Race Red	[PQ]	[]
Argon Blue Metallic	[E9]	[]
Avalanche	[DR]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[x]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]
Iconic Silver Metallic Add \$660.00	[JS]	[]

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

January 12, 2026

City of Ann Arbor
4251 Stone School Road, Ann Arbor, MI 48108
Attn: CJ Stegink, ph: (734) 646-1846
Equipment to be purchased turnkey via Lunghamer Ford, Bill Campbell
HQ0005693

Equipment Quotation

WWTP Department #2295

Chassis information: 2026 Ford F350, Reg Cab, DRW, 4x4, 84" CA, gas engine, auto trans, upfitter switches, OEM brake controller, OEM backup alarm, OEM camera (loose) & paint is Carbonized Gray Metallic

Install **MCB 11' Crane Body including the following:**

Model TM4 132 M 5320 Crane Body
132" body length, 53.5" load-floor width
42.5" high compartments, 26" floor-to-top of compartment, 20" deep compartments
Body construction is 14 ga. galvaneal
Drain holes in bottoms of all compartments
Compartment tops, smooth 12 ga. galvaneal
Load-space walls, smooth 12 ga. galvaneal
Bulkhead, 14 ga. galvaneal construction
Wheel-well panels, 12 ga. galvaneal with rubber fenders
Punch for fuel fill in streetside wheel panel aft of axle
Floor is 1/8" treadplate floor
Underframe 4" structural tubing and channel crossmembers
Includes rear mounting/outrigger shear plates, 1/2", flush to back of rear crossmember
Double-panel doors 14 ga. galvaneal outers, 18 ga. galvaneal inners with hidden-hinge design & gaskets
Rotary paddle handles, 1-point stainless steel
Air-assist hold-open/restraints on vertical doors
Chains on horizontal doors
Two (2) 6" oval holes punched in each rear bolt-on light boxes for lighting
Streetside Compartments:
 1st Vertical: 32" wide, 42.5" high, 20" deep
 Top-mounted (3) 3" drawer combo cabinet
 Bottom portion vacant
 2nd Vertical: 22" wide, 42.5" high, 20" deep
 1 adjustable divider tray
 Horizontal: 54" wide, 21" high, 20" deep
 1 adjustable divider tray
 Rear Vertical: 22" wide, 42.5" high, 20" deep
 1 adjustable divider tray
 False wall to protect the lights
Curbside Compartments:
 1st Vertical: 32" wide, 42.5" high, 20" deep
 Top-mounted (3) 3" drawer combo cabinet

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- Bottom portion vacant
- 2nd Vertical: 22" wide, 42.5" high, 20" deep
 - 1 adjustable divider tray
- Horizontal: 54" wide, 21" high, 20" deep
 - 1 pull-out divider tray, centered
- Rear Vertical: 22" wide, 42.5" high, 20" deep
 - Reinforcement for up to 4,000 lb. Crane - ¼" Wrap - 5/8" Top Plate
 - 1 Punch Top Plate per Crane Pattern - Liftmoore 4000X-20
 - 1 adjustable shelf
 - False wall to protect the lights
- 17" cab guard on front of body with MCB Mini Lightbar Bracket
- Slam-action tailgate, 12" high, double-panel 12 ga. galvalneal with stainless brackets, hinge pins and 2-point paddle handle latch
- Bumper, galvalneal treadplate, 12" x full width, recessed for pintle, bolt-on application
- Install Miscellaneous items including the following:**
 - Heavy-duty ¾" D-rings for safety chains
 - 2" Reese-style receiver tube
 - 7-way flat-pin RV plug
- Install Grab handles mounted at rear**
- Install Liftmoore Crane mounted at rear curbside including the following:**
 - Electric-powered, model 4000X-20
 - Boom rest & mounting plate for service body
 - Power extension from 10'-16' with a manual 4' pull-out to 20'
 - 16,000 ft.-lb. moment rating & 4,000 lb. max capacity
 - Power boom elevation
 - Power rotation is continuous & unlimited
 - Overload protection sensor & anti-two block
 - 2,000 lb. single-line capacity planetary gear winch with 2.7 HP 12-volt DC motor
 - 75' of ¼" galvanized aircraft cable, min breaking strength is 7,000 lbs.
 - Recommended 18K outrigger package for DRW chassis (manual out/manual down operation)
 - Handheld 25' removable pendant control and included E-stop
 - LED boom tip work light kit mounted on the end of the boom with a cord reel
- Install Custom Lighting & Electrical including the following:**
 - City to install warning & work lighting
 - STT lights installed for transport
 - Backup alarm (to come with chassis/confirmed at chassis order)
 - Electric brake controller (to come with chassis/confirmed at chassis order)
 - Remount OEM camera at rear (if chassis equipped)
 - License plate light mounted on rear body streetside
- Install WeatherTech Floor Liners** (mo. 4410541V)
- Install Luerne Grip-Step running boards** (mos. 415060 & 401721)
- Install Spray-on liner protectant on cargo area of service body including floor, sides, front bulkhead, compartment tops, tailgate interior, top lip of tailgate and rear bumper, including 1' up across doors from bottom edge of service body and 1" over wheels wells, both sides**
- Install Mudflaps behind rear tires**
- Paint Service body, window guard and bumper to painted one-color, Carbonized Gray Metallic**
(Ford color code: M7)
- Paint rear hitch assembly Black in color**

Above total equipment installed & painted pricing: \$64,335.00 ea.

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Minimum full 1-year warranty on parts and labor on all equipment.

Exceptions:

Truck & Trailer Specialties, Inc. declares with the enclosed bid submittal that we do not comply with the Fair Living Wage proposal of the City of Ann Arbor as defined in Section 1:811-1:821 of Chapter 23 of Title I of the Code. Truck & Trailer Specialties, Inc. also declares that we do not comply with Chapter 112 of Title IX of the Code of the City of Ann Arbor and in particular the following Section 1:811-1:821 of Chapter 23 of Title I of the Code.

Truck & Trailer Specialties, Inc. does affirm that we do comply with both the minimum wage requirements as defined and governed by the State of Michigan as well as the non-discrimination laws as defined and governed by the State of Michigan.

Payment Terms: Net 30. Pricing effective for 30 days.

FOB: City of Ann Arbor

Delivery: 9-10 months ARO

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman