



September 29, 2025

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2026 Vehicle State of Michigan Contract# MA 240000001208 Bid:

(1) 2026 Ford F250 Regular Cab 4x4 XL Pickup 8' Box in Gray \$48,570.00 ea

***3298 Replacement**

Order Cutoff Date: TBD.

Delivery date: Approximately 90-120 Days A.R.O.

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

2026 F-250 Reg. Cab, Super Cab, Crew Cab Major Standard Equipment

MECHANICAL

- Brakes – Four-Wheel Disc Anti-lock Brake System (ABS)
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - F-250/F-350 – 6.8L 2V DEVCT NA PFI V8 Gas
- Transmission
 - TorqShift®-G ten-speed automatic w/ Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.8L Gas)
- Fuel Tanks
 - 29 Gallon (Diesel Engine) – 142" or 148" Wheelbase
 - 34 Gallon (Diesel Engine) – 160" or 164" Wheelbase
 - 34 Gallon (Gas Engine) – NA 176" Wheelbase
 - 48 Gallon (Gas Engine) – 176" Wheelbase
 - 48 Gallon (Diesel Engine) – 176" Wheelbase

EXTERIOR

- Bumpers – front & rear, black painted
- Daytime Running Lamps
- Fender vents – front
- Front Box Step and Rear Bumper Step
- Glass – solar-tinted
- Grille – black painted
- Handles – door & tailgate, black
- Jack
 - 3-Ton mechanical (250/350 SRW)
- Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Operator Commanded Regeneration (OCR) (6.7L Power Stroke® Diesel engine only)
- Tailgate – Removable w/key lock
- "Three-Blink" lane change signal
- Tires
 - LT245/75Rx17E BSW A/S
- Tow hooks – front, two (2)
- 2.5" Built Ford Tough® Trailer Hitch Receiver
- Trailer Sway Control
- Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
- Wheels
 - F-250/F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
 - Manual Locking Hubs (4x4)
 - Spare tire, wheel & carrier
- Windshield wipers – intermittent

INTERIOR/COMFORT

- 4.2" LCD Productivity Screen: includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
- Air conditioning – manual, single zone
- Cabin Air Particulate Filter
- Door-trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Instrumentation – Multi-function switch message center
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Overhead console w/dual storage bins and map lights
- Power Equipment Group – 1 st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows; power door-locks w/backlit switches & accessory delay; power tailgate lock

- Powerpoint – auxiliary two (2) in instrument panel
- Scuff plates – front, color-coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
 - chime & flashing warning light on I/P if belts not buckled
- Center High-mounted Stop Lamp (CHMSL)
- Driver and passenger frontal airbag; passenger side deactivation Switch
- Ford Security Package (1-Year included with activation)
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System (TPMS)
- Mirrors – Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Rear View Camera
- Remote keyless entry
- Safety belts – w/height adjustment D-ring
- Safety Canopy® System (incl. side-curtain airbags)
- SecuriLock® Passive Anti-Theft System
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control

FORD CO-PILOT360™ TECHNOLOGY

- AutoLamp (Auto On/Off Headlamps)
- Cruise Control
- Hill Start Assist

FUNCTIONAL

- Audio – AM/FM stereo/MP3 Player (four (4))
- Alternator – 157 AMP
- Battery
 - Gas engine – 750-CCA, 78-AH, single
 - Diesel engine – 750-CCA, 68-AH, dual AGM (6.7L Power Stroke® Diesel engine)
- FordPass Connect™ (5G)
 - 5G Wi-Fi hotspot connects up to 10 devices 1
 - Remotely start, lock and unlock vehicle
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status
- Rear axle – Non-Limited-Slip (F-250 and F-350)
- SYNC® 4
 - 8" LCD Capacitive Touchscreen with Swipe Capability
 - Wireless Phone Connection
 - Cloud
 - AppLink® w/App Catalog
 - 911 Assist®
 - Apple CarPlay® and Android Auto™ Compatibility — Digital Owner's Manual

9950# GVWR Regular Cab 8 Ft. Box, 142"WB, 10000# GVWR

☐ Base Price 4x2 (F2A/600a), (T.4)	\$42,878.00
☒ Base Price 4x4 (F2B/600a), (T.6)	\$45,365.00

10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10000# GVWR

☐ Base Price 4x2 (X2A/600a)	\$45,165.00
☐ Base Price 4x4 (X2B/600a), (T.7)	\$47,697.00

10000# GVWR SuperCab 8 Ft. Box, 164"WB, 10000# GVWR

☐ Base Price 4x2 (X2A/600a), (T.5)	\$45,346.00
☐ Base Price 4x4 (X2B/600a) (T.8)	\$47,878.00

10000# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10000# GVWR

☐ Base Price 4x2 (W2A/600a)	\$46,684.00
☐ Base Price 4x4 (W2B/600a)	\$49,211.00

10000# GVWR Crew Cab 8 Ft. Box, 176" WB, 10000# GVWR

☐ Base Price 4x2 (W2A/600a)	\$46,864.00
☐ Base Price 4x4 (W2B/600a)	\$49,400.00

Available Standard Options

	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
☐ 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G	9995.00
☐ CNG/LPG Fuel Capable Engine (Gas Engine Only)	98F	315.00
☐ Engine Block Heater	41H	100.00
☐ Rapid-Heat Supplemental Cab Heater	41A	250.00
☒ Seats, 40/20/40 Split Bench Vinyl	AS	Standard
☐ Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
☐ Seat, Vinyl High Back Buckets	LS	355.00
☐ Seats, Cloth High Back Buckets	4S	515.00/615.00
☐ Interior Work Surface (40/20/40 Cloth or Vinyl Seats Only)	52S	140.00
☒ Tires, LT245/75Rx17E All-Terrain (5)	TBM	165.00
☐ Engine Idle Shutdown Timer (Can Be Set 1-30 Minutes)	86K	250.00
☐ Powercode Remote Start System	76S	250.00
☐ Power Sliding Window (Includes Privacy Glass with Heated 435/43B/924 Backlight/Rear Window Defrost Super and Crew Cab Only)		435.00
☐ Dual Alternators 410 amp	67B	115.00
☐ Alternator 250 amp (6.8L Gas Only)	67E	85.00
☒ Dual Batteries (68 Amp.) (Gas Engines Only, Includes Dual Alternators 410 amp)	86M/67B	325.00
☐ Pro Power Onboard – 2KW (Includes Dual Batteries 86M)	43K/86M	1195.00
☒ 120V/400W Outlet	43C	175.00
☐ Keys Extra (Regular) \$75.00 x __ =	Sig	75.00 ea
☐ Keys Extra (With Power Group) \$220.00 x __ =	Sig	220.00 ea
☒ Trailer Brake Controller Tow Command	52B	300.00
☐ Transmission Power Take-Off Provision (6.7L Diesel Only)	62R	280.00
☒ Cab Steps Molded Black	18B	320.00/445.00
☒ Roof Clearance Lights	592	80.00
☐ Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G	375.00
☒ Upfitter Switches (6) located in overhead console)	66S	165.00
☐ Ford Pro Upfit Integration System	18A	400.00

3298 Replacement

[]	Snow Plow Prep Package(N/A with 67H)	473	250.00
[]	Camper Package	471	160.00
[]	Snow Plow/Camper Package	47B	305.00
[X]	Suspension Package, Heavy Service(N/A with 473)	67H	125.00
[]	Payload Upgrade Package	68U	100.00
	(Not Available Regular Cab 4x2 F2A)		
[]	XL Chrome Pkg. (Chrome front and rear step bumper, Bright Chrome Hub Covers and Center Ornaments & BoxLink with Brackets and 4 Premium Locking Cleats)	96V	225.00
[]	XL Drivers Assist Pkg. (Automatic High Beam, Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning)	96D	730.00
[]	4x4 Off-Road Pkg (Includes. Skid Plates, E-Locking Axle, and Tires, (5) LT245/75Rx17E All-Terrain)	17X/X3E/TBM	1090.00
[]	Tow Technology Pkg. (360-Degree Camera Package, Driver Assist Package, Lane Departure Warning (XL only), Pro Trailer Backup Assist™, Pro Trailer Hitch Assist™, and Trailer Reverse Guidance)	52T/874/96D	2785.00
[]	360-Degree Camera Package (Driver Assist Package, 360-Degree Camera System (Incl. Picture in Picture capability), Center High-Mounted Stop Lamp (CHMSL) Camera, Wired Aux Trailer Camera Compatibility, BLIS with Cross-Traffic Alert / BLIS with Trailer Coverage, LED Center High-Mounted Stop Lamp (CHMSL), Rear Parking Sensors, and Reverse Sensing System w/ Reverse Brake Assist)	874/96D	1880.00
[X]	Axle, Electronic Locking	X3	430.00
[]	Drop in Plastic Bedliner	85L	350.00
[X]	Tough Bed(Spray-in-bedliner)	85S	595.00
[]	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	180.00
[]	Splash Guards/Mud Flaps	61S/62S	130.00
[]	Wheel Well Liner (Front)	61L	180.00
[X]	Wheel Well Liner Front and Rear	61N	325.00
[X]	Exterior Backup Alarm	76C	140.00
[X]	LED Box Light (Not Available with LED Warning Strobes	91S)	66L 60.00
[]	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	650.00

Total Price \$48,570.00 ea

Colors for F-250

Exterior Colors

		Interior Steel (Grey)
Race Red	[PQ]	[]
Argon Blue Metallic	[E9]	[]
Avalanche	[DR]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[X]

SPECIAL PAINT

School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]
Iconic Silver Metallic Add \$660.00	[JS]	[]