

## AAHC - Business Affiliates

### Financial Statement Highlights For the Period Ending September 30, 2019

Below is a summary of the financial activity for AAHC's Business Affiliates for the first quarter of the FY20 fiscal year ending September 30, 2019.

| <b>CONSOLIDATED RESULTS</b> | <b><u>YTD Actual</u></b> | <b><u>YTD Budget</u></b> | <b><u>YTD Variance</u></b> |
|-----------------------------|--------------------------|--------------------------|----------------------------|
| <b>Total Revenue</b>        | 122,841                  | 138,951                  | (16,110)                   |
| <b>Total Expenses</b>       | 116,905                  | 127,989                  | 11,084                     |
| <b>Total Net Income</b>     | <u>5,936</u>             | <u>10,962</u>            | <u>(5,026)</u>             |

**Colonial Oaks - Replacement Reserve Balance: \$74,059**  
**Colonial Oaks - Operating Reserve Balance: \$31,023**

Please note that the cost centers formerly included in the Business Affiliate financials, New Platt and 1508 Broadway, are no longer reflected in these financials as they were absorbed into the Swift Lane and Colonial Oaks properties respectively at the final closing of Swift Lane.

#### Notable Revenue Variances:

- Revenue for **AAHDC** is below budget, however, **Colonial Oaks** revenue is in line with budget. We have several vacant units that are currently being rehabbed and should be completed soon.

#### Notable Expense Variances:

- Total **Administrative Expenses** are in line with budget.
- **Utilities** are lower than budget and include some estimates for the newly added Colonial Oaks properties, Broadway, Oakwood, W. Washington due to some unresolved billing issues with DTE.
- **Maintenance Expenses** are lower than budget.
- **General Expenses** are higher than budgeted - mainly due the final payment for affiliate support paid by AAHDC for much needed repairs at the Oakwood property as well as higher than budgeted insurance expenses for Colonial Oaks.