

AAHC - Business Activities

Financial Statement Highlights
For the Period Ending September 30, 2021

Below is a summary of the financial activity for AAHC's Business Affiliates for the first quarter of FY22 ending September 30, 2021.

AAHDC	YTD Actual	YTD Budget	YTD Variance
Total Revenue	136,773	276	136,497
Total Expenses	349,162	50,702	(298,460)
Total Net Income	<u>(212,389)</u>	<u>(50,426)</u>	<u>(161,963)</u>

AAHDC - Total Cash & Investments: \$ **1,675,016**

AAHDC - Unrestricted Cash: \$ **122,324** \$100,000 of which has been committed for the park purchase and development on Dexter (next to the West Arbor development).

Revenue:

- The revenue for AAHDC is higher than budget. This is due to a change from budget wherein the City support services funding had not been budgeted to be received by AAHDC (but rather AAHC). To protect the assets of AAHC, the methodology of the funding was changed and the revenue for support services (along with the associated Tenant Services Support expenses) are being run through AAHDC.

Expenses:

- Total **Administrative Expenses** overall are in line with budget.
- **Tenant Services Expenses** are higher than budgeted due to the change in funding as described in the revenue section above.
- **General Expenses** are significantly higher than budget. This is due to the payment to Swift Lane LDHA to fund their Social Services Reserve account as required by the partnership agreement.

COLONIAL OAKS	YTD Actual	YTD Budget	YTD Variance
Total Revenue	153,450	159,113	(5,663)
Total Expenses	135,953	148,686	12,733
Total Net Income	<u>17,497</u>	<u>10,427</u>	<u>7,070</u>

Replacement Reserve Balance: \$**76,427**

Operating Reserve Balance: \$**31,062**

Revenue:

- The revenue for the property is slightly below budget. Occupancy for the property is stable.

Expenses:

- Total **Administrative Expenses** overall are slightly below budget mainly due to lower-than-budgeted Administrative salaries.
- **Utility Expenses** overall are higher than budget. This is due to DTE billing reconciliations/corrections for the Broadway property going back for a significant time period.
- **Maintenance Expenses** are below budget due to timing differences.
- **General Expenses** are in line with budget.
- **Non-Operating Items** represent the depreciation expense which has been budgeted to be recognized for fiscal year-end in June.

LURIE TERRACE	YTD Actual	YTD Budget	YTD Variance
Total Revenue	268,513	301,659	(33,146)
Total Expenses	248,966	253,704	4,738
Total Net Income	<u>19,547</u>	<u>47,955</u>	<u>(28,408)</u>

Replacement Reserve Balance: \$**874,926**

Revenue:

- The Revenue for the property is lower than budgeted mainly due to the gradual lease-up of the project-based vouchers. The occupancy for the property is stable.

Expenses:

- **Administrative Expenses** are below budget mainly due to lower than budgeted administrative salaries.
- **Tenant Services Expenses** are higher than budget due the entire annual funding for Resident Council having been paid out in July,
- **Utility Expenses** are slightly below budget.
- **Maintenance Expenses** are over budget mainly due to overages in Building Repair Contract Costs (Accessible Door openers for four apartments), and Unit Turn Contract Costs.
- **General Expenses** are lower than budgeted due to timing differences.
- **Financing Expenses** represents the mortgage interest which is in line with budget.