

STATE OF MICHIGAN
CENTRAL PROCUREMENT SERVICES
 Department of Technology, Management, and Budget
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
 P.O. BOX 30026 LANSING, MICHIGAN 48909



CONTRACT CHANGE NOTICE

Change Notice Number **1**
 to
 Contract Number **17118000000768**

| | |
|-------------------|-------------------------|
| CONTRACTOR | DETROIT SALT COMPANY LC |
| | 12841 Sanders Street |
| | Detroit, MI 48217 |
| | Steve Briggs |
| | 313-841-5144 |
| | sales@detroitsalt.com |
| | CV0040860 |

| | | | |
|--------------------|-------------------------|-------------------|------|
| STATE | Program Manager | Melissa Longworth | SW |
| | | 517-636-4386 | |
| | LongworthM@Michigan.gov | | |
| | Contract Administrator | Steve Rigg | DTMB |
| (517) 249-0454 | | | |
| riggs@michigan.gov | | | |

CONTRACT SUMMARY

BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE

| INITIAL EFFECTIVE DATE | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS | EXPIRATION DATE BEFORE |
|---|-------------------------|--|---|
| September 1, 2018 | August 31, 2023 | 5 - 1 Year | August 31, 2023 |
| PAYMENT TERMS | | DELIVERY TIMEFRAME | |
| NET 45 | | See Section 1.3 Delivey and Acceptance | |
| ALTERNATE PAYMENT OPTIONS | | | EXTENDED PURCHASING |
| <input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other | | | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |

MINIMUM DELIVERY REQUIREMENTS

See Section 1.3 Delivey and Acceptance

DESCRIPTION OF CHANGE NOTICE

| OPTION | LENGTH OF OPTION | EXTENSION | LENGTH OF EXTENSION | REVISED EXP. DATE |
|--------------------------|------------------------|------------------------------------|---------------------|-------------------|
| <input type="checkbox"/> | | <input type="checkbox"/> | | N/A |
| CURRENT VALUE | VALUE OF CHANGE NOTICE | ESTIMATED AGGREGATE CONTRACT VALUE | | |
| \$5,053,100.00 | \$6,423,614.00 | \$11,476,714.00 | | |

DESCRIPTION

Effective September 1st, 2019 this contract is hereby amended as follows:
 1.) 2019-2020 annual road salt pricing is updated, per schedule B - attached. The contract value is increased by \$6,423,614.00.
 2.) Please note the contract administrator has been updated to Steve Rigg.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

2019/2020 MIDeal Salt - SEASONAL

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Seasonal> | Price per |
|------|----------|-----------------------|------------------------|------------|----------|-------|----------------|-----------|-----------|
| 1 | Missauke | MISSAUKEE COUNTY ROAD | 1199 N. Morey Rd. | Lake City | Michigan | 49651 | (231) 839-4361 | 1500 | \$83.16 |
| 2 | Roscomm | ROSCOMMON COUNTY | 820 E. West Branch Rd. | Prudenvill | Michigan | 48651 | (989) 366-0333 | 3000 | \$81.17 |
| 3 | Roscomm | ROSCOMMON COUNTY | 601 S. Main St. | Roscomm | Michigan | 48653 | (989) 366-0333 | 700 | \$81.17 |
| 4 | Roscomm | ROSCOMMON COUNTY | 1772 S. Loxley Rd. | Houghton | Michigan | 48629 | (989) 366-0333 | 750 | \$81.17 |

2019/2020 MIDeal Salt - SEASONAL

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Seasonal> | Price per |
|------|--------|------------------------|--------------------------|----------|-------|-------|----------------|-----------|-----------|
| 1 | Ionia | LYONS, VILLAGE OF | 977 E Bridge | Lyons | MI | 48851 | (616) 902-5838 | 50 | \$67.95 |
| 2 | Ionia | SARANAC, VILLAGE OF | 455 Main St | Saranac | MI | 48881 | (616) 642-6324 | 50 | \$67.95 |
| 3 | Ionia | LAKE ODESSA VILLAGE OF | 800 Sewer Plant Road | Lake | MI | 48849 | (269) 804-7013 | 50 | \$67.95 |
| 4 | Ionia | BELDING, CITY OF | 317 E. Ellis Ave | Belding | MI | 48809 | (616) 260-2319 | 900 | \$67.95 |
| 5 | Ionia | IONIA COUNTY ROAD | 170 East Riverside Drive | Ionia | mi | 48846 | (616) 527-1700 | 1100 | \$67.95 |
| 6 | Ionia | IONIA COUNTY ROAD | 7081 S. Jourdan Lake Rd | Saranac | Mi | 48881 | (616) 527-1700 | 800 | \$67.95 |
| 7 | Ionia | PORTLAND, CITY OF | 451 Morse Drive | Portland | MI | 48875 | (517) 647-2931 | 300 | \$67.95 |
| 8 | Ionia | IONIA, CITY OF | 303 South Jackson Street | Ionia | MI | 48846 | (616) 527-5776 | 500 | \$67.95 |

2019/2020 MIDeal Salt - SEASONAL

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Seasonal> | Price per |
|------|------------|--------------------------|-----------------------------|--------------|----------|-------|----------------|-----------|-----------|
| 1 | Huron | SEBEWAING VILLAGE OF | 145 W Main St | Sebewaing | mi | 48759 | (989) 551-8950 | 50 | \$62.62 |
| 2 | Huron | OCEANA COUNTY ROAD | 3501 W. Polk Rd | Hart | MI | 49420 | (231) 873-4226 | 4300 | \$62.62 |
| 3 | Huron | OCEANA COUNTY ROAD | 100 W. M20 | Shelby | MI | 49455 | (231) 873-4226 | 2000 | \$62.62 |
| 4 | Huron | HURON COUNTY ROAD | 45 W. Kinde Rd | Kinde | MI | 48445 | (989) 269-6404 | 600 | \$62.62 |
| 5 | Huron | HURON COUNTY ROAD | 412 S. Hanselman St | Bad Axe | Michigan | 48413 | (989) 269-6404 | 400 | \$62.62 |
| 6 | Huron | HURON COUNTY ROAD | 9 Ruth Rd | Harbor Beach | Michigan | 48441 | (989) 269-6404 | 300 | \$62.62 |
| 7 | Huron | HURON COUNTY ROAD | 7405 Weale Rd | Pigeon | Michigan | 48755 | (989) 269-6404 | 500 | \$62.62 |
| 8 | Huron | HURON COUNTY ROAD | 8019 Portland Street | Port Hope | MI | 48468 | (989) 269-6404 | 200 | \$62.62 |
| 9 | Lapeer | DRYDEN, VILLAGE OF | 5605 Liberty St | Dryden | MI | 48428 | (810) 796-2207 | 50 | \$59.43 |
| 10 | Lapeer | NORTH BRANCH, VILLAGE OF | 4291 MILL STREET | NORTH BRANCH | MICHIGA | 48461 | (810) 688-3410 | 150 | \$59.43 |
| 11 | Lapeer | LAPEER COUNTY ROAD | 820 Davis Lake Road | Lapeer | Michigan | 48446 | (810) 664-6272 | 1000 | \$59.43 |
| 12 | Lapeer | LAPEER COUNTY ROAD | 6710 Webster Road | Imlay City | Michigan | 48444 | (810) 664-6272 | 1000 | \$59.43 |
| 13 | Lapeer | LAPEER COUNTY ROAD | 5891 Old State Road | North Branch | Michigan | 48461 | (810) 664-6272 | 750 | \$59.43 |
| 14 | Lapeer | LAPEER, CITY OF | 217 Bentley Street | Lapeer | MI | 48446 | (810) 664-4711 | 600 | \$59.43 |
| 15 | Lapeer | CLIFFORD, VILLAGE OF | 4548 Madison St | Clifford | Mich | 48727 | (989) 761-7003 | 50 | \$59.43 |
| 16 | Lapeer | IMLAY, CITY OF | 604 E. First Street | Imlay City | Michigan | 48444 | (810) 724-2135 | 150 | \$59.43 |
| 17 | Lapeer | ALMONT, VILLAGE OF | 413 Spring Street | Almont | Michigan | 48003 | (810) 798-8528 | 100 | \$59.43 |
| 18 | Sanilac | LEXINGTON, VILLAGE OF | 7226 Lester St. | Lexington | Mi | 48450 | (810) 359-8536 | 50 | \$59.69 |
| 19 | Sanilac | SANILAC COUNTY ROAD | 195 Campbell St. | Sandusky | Michigan | 48471 | (810) 648-2185 | 300 | \$59.69 |
| 20 | Sanilac | SANILAC COUNTY ROAD | 4087 N. Decker Rd. | Snover | Michigan | 48472 | (810) 648-2185 | 500 | \$59.69 |
| 21 | Sanilac | SANILAC COUNTY ROAD | 5505 N. Ruth Rd. | Deckerville | Michigan | 48427 | (810) 648-2185 | 300 | \$59.69 |
| 22 | Sanilac | SANILAC COUNTY ROAD | 5530 Lancaster St, | Croswell | Michigan | 48422 | (810) 648-2185 | 400 | \$59.69 |
| 23 | Sanilac | SANILAC COUNTY ROAD | 2411 Peck Rd. | Brown City | Michigan | 48416 | (810) 648-2185 | 500 | \$59.69 |
| 24 | Sanilac | DECKERVILLE, VILLAGE OF | 3550 Range Line Rd. | Deckerville | MI | 48427 | (810) 376-8591 | 50 | \$59.69 |
| 25 | Sanilac | BROWN CITY | 7090 Merrill St | Brown City | Michigan | 48416 | (810) 346-2325 | 150 | \$59.69 |
| 26 | Shiawassee | DURAND AREA SCHOOLS-LESS | 9573 Monroe Rd. | Durand | MI | 48429 | (989) 288-2681 | 30 | \$60.36 |
| 27 | Shiawassee | SHIAWASSEE COUNTY ROAD | 701 W Corunna Ave | Corunna | MI | 48817 | (989) 743-2228 | 500 | \$60.36 |
| 28 | Shiawassee | DURAND, CITY OF | 501 Kent St | Durand | MI | 48429 | (989) 288-3113 | 100 | \$60.36 |
| 29 | Shiawassee | LAINGSBURG, CITY OF | 320 Grand River | Laingsburg | MI | 48848 | (517) 651-6101 | 150 | \$60.36 |
| 30 | Shiawassee | PERRY, CITY OF | 220 Lamb ST. | Perry | MI | 48872 | | 50 | \$60.36 |
| 31 | Shiawassee | BYRON, VILLAGE OF | 121 N Saginaw St | Byron | MI | 48418 | (810) 266-5090 | 50 | \$60.36 |
| 32 | Shiawassee | MORRICE, VILLAGE OF | 1470 W. Britton | Morrice | MI | 48857 | (517) 625-3430 | 50 | \$60.36 |
| 33 | St. Clair | ALGONAC COMMUNITY | 5202 TAFT | ALGONAC | MICHIGA | 48001 | 810-794-9366 | 10 | \$60.27 |
| 34 | St. Clair | PORT HURON HOUSING | 2529 Manuel | Port Huron | MI | 48060 | (810) 984-3173 | 50 | \$60.27 |
| 35 | St. Clair | PORT HURON AREA SCHOOL | 4035 Dove Rd | Port Huron | MI | 48060 | (810) 984-3101 | 400 | \$60.27 |
| 36 | St. Clair | PORT HURON, CITY OF | 1812 Bancroft | Port Huron | Michigan | 48060 | 810-984-9730 | 2500 | \$60.27 |
| 37 | St. Clair | ST. CLAIR COUNTY ROAD | 212 Matteson Street | Capac | MI | 48014 | | 3000 | \$60.27 |
| 38 | St. Clair | ST. CLAIR COUNTY ROAD | 8791 Avoca Road | Avoca | MI | 48006 | | 2600 | \$60.27 |
| 39 | St. Clair | ST. CLAIR COUNTY ROAD | 21 Airport Drive | St. Clair | MI | 48079 | | 8200 | \$60.27 |
| 40 | St. Clair | ST. CLAIR COUNTY ROAD | 1769 South Parker Street | Marine City | MI | 48039 | | 3000 | \$60.27 |
| 41 | St. Clair | CAPAC, VILLAGE OF | 212 matteson | capac | mich. | 48014 | (810) 395-4355 | 170 | \$60.27 |
| 42 | St. Clair | YALE PUBLIC SCHOOLS | 198 School Drive | Yale | MI | 48097 | (810) 387-3231 | 50 | \$60.27 |
| 43 | St. Clair | MARINE CITY, CITY OF | 514 S. Parker St. | Marine City | MI | 48039 | (810) 765-8846 | 100 | \$60.27 |
| 44 | St. Clair | ALGONAC, CITY OF | 453 State Street | Algonac | Michigan | 48001 | 810-794-5451 | 50 | \$60.27 |
| 45 | St. Clair | MARYSVILLE POLICE DEPT | 200 East 14th St | Marysville | Micgigan | 48040 | | 1200 | \$60.27 |
| 46 | St. Clair | ST. CLAIR, CITY OF | 505 Palmer | St. Clair | MI | 48079 | (810) 329-7876 | 300 | \$60.27 |
| 47 | Tuscola | AGENCY - DCH-CARO CENTER | 2000 Chambers Road-CONVEYOR | Caro | MI | 48723 | (989) 672-9444 | 100 | \$66.77 |
| 48 | Tuscola | CASS CITY, VILLAGE OF | 6737 Church Street | Cass City | Michigan | 48726 | (989) 550-9088 | 150 | \$57.76 |
| 49 | Tuscola | TUSCOLA COUNTY ROAD | 4387 Beach Street | Akron | MI | 48701 | (989) 673-2128 | 500 | \$57.76 |
| 50 | Tuscola | TUSCOLA COUNTY ROAD | 5847 Bruce Street | Deford | MI | 48729 | (989) 673-2128 | 500 | \$57.76 |
| 51 | Tuscola | VASSAR, CITY OF | 514 E. Huron Avenue | Vassar | Michigan | 48768 | (989) 823-7231 | 250 | \$57.76 |
| 52 | Tuscola | MILLINGTON COMMUNITY | 4675 Bishop St. | Millington | Michigan | 48746 | (989) 660-2427 | 50 | \$57.76 |

2019/2020 MIDeal Salt - SEASONAL

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Seasonal> | Price per |
|------|----------|------------------------|--------------------------------|------------|----------|-------|----------------|-----------|-----------|
| 1 | Branch | QUINCY, VILLAGE OF | 47 Cole Street | Quincy | MI | 49082 | (517) 639-9065 | 100 | \$74.15 |
| 2 | Branch | BRANCH COUNTY ROAD | 23 E Garfield Ave | Coldwater | MI | 49036 | 517-278-2022 | 1500 | \$74.15 |
| 3 | Branch | UNION CITY, VILLAGE OF | 106 Coldwater Rd | Union | MI | 49094 | (517) 741-8591 | 200 | \$74.15 |
| 4 | Branch | COLDWATER, CITY OF | 45 Industrial Ave. | Coldwater | Mi. | 49036 | (517) 279-9531 | 600 | \$74.15 |
| 5 | Calhoun | SPRINGFIELD, CITY OF | 601 Avenue A | Springfiel | MI | 49037 | (269) 441-9277 | 600 | \$64.46 |
| 6 | Calhoun | MARSHALL, CITY OF | 1242 S. Kalamazoo | Marshall | MI | 49068 | (269) 781-3985 | 50 | \$64.46 |
| 7 | Calhoun | BATTLE CREEK, CITY OF | 2000 W. River Road | Battle | MI | 49017 | (269) 966-1646 | 6500 | \$64.46 |
| 8 | Kalamazo | PORTAGE, CITY OF | 7719 S. Westnedge Ave. | Portage | MI | 49002 | (269) 324-9284 | 1500 | \$76.58 |
| 9 | Kalamazo | PARCHMENT, CITY OF | 300 Maple | Parchmen | MI | 49004 | (269) 720-3469 | 200 | \$76.58 |
| 10 | Kalamazo | VICKSBURG, VILLAGE OF | 210 N. Main Street | Vicksburg | MI | 49097 | (269) 649-1919 | 100 | \$76.58 |
| 11 | Kalamazo | KALAMAZOO VALLEY | 6767 West O Ave. | Kalamazo | MI | 49003 | (269) 488-4305 | 50 | \$76.58 |
| 12 | Kalamazo | ROAD COMMISSION OF | 3801 East Kilgore Road | Kalamazo | MI | 49001 | (269) 381-3171 | 5000 | \$76.58 |
| 13 | Kalamazo | KALAMAZOO, CITY OF | 1415 HARRISON | KALAMAZ | MICHIGA | 49007 | (269) 337-8020 | 3000 | \$76.58 |
| 14 | Kalamazo | WESTERN MICHIGAN | 1201 Oliver Street - Salt Dome | Kalamazo | MI | 49008 | (269) 387-8804 | 500 | \$76.58 |
| 15 | Kalamazo | KALAMAZOO PUBLIC | 514 Lake St | Kalamazo | Michigan | 49001 | (269) 337-0132 | 400 | \$76.58 |
| 16 | Kalamazo | AGENCY - DMVA | 2501 26th St Bldg 2590 | Augusta | MI | 49012 | (517) 481-7655 | 350 | \$76.58 |

2019/2020 MIDeal Salt - SEASONAL

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Seasonal> | Price per |
|------|-----------|--------------------------------------|-----------------------------|-------------|----------|-------|----------------|-----------|-----------|
| 1 | Clinton | OVID, CITY OF | 127 N. Gratiot St. | Ovid | MI | 48866 | (989) 666-4430 | 100 | \$60.33 |
| 2 | Clinton | DEWITT, CITY OF | 907 W Main | DeWitt | MI | 48820 | (517) 669-2441 | 250 | \$60.33 |
| 3 | Clinton | EAST LANSING, CITY OF | 1800 East State Road | East | MI | 48823 | (517)319-6925 | 1300 | \$60.33 |
| 4 | Clinton | CLINTON COUNTY ROAD COMMISSION | 3536 South U.S. Highway | St. Johns | MI | 48879 | (989) 668-0040 | 2000 | \$60.33 |
| 5 | Clinton | ELSIE, VILLAGE OF | 125 W Main St | Elsie | Michigan | 48831 | (989) 862-5193 | 50 | \$60.33 |
| 6 | Clinton | ST. JOHNS, CITY OF | 1000 N. US27 BR | St. Johns | Michigan | 48879 | (989)224-8944 | 350 | \$60.33 |
| 8 | Eaton | AGENCY-DTMB-Facilities-Building | 7440 Parsons Drive | Dimondal | MI | 48821 | (517) 712-1686 | 700 | \$58.27 |
| 7 | Eaton | VERMONTVILLE, VILLAGE OF | 134 Westside Drive | Vermontv | MI | 49096 | (517) 726-1444 | 100 | \$58.27 |
| 9 | Eaton | CHARLOTTE, CITY OF | 301 Tirrell Highway | Charlotte | MI | 48813 | (517) 543-8841 | 600 | \$58.27 |
| 10 | Eaton | GRAND LEDGE PUBLIC SCHOOLS | 13256 Lawson Road | Grand | MI | 48837 | (517) 925-5430 | 100 | \$58.27 |
| 11 | Eaton | POTTERVILLE, CITY OF | 319 N Nelson | Potterville | Michigan | 48876 | (517) 645-7641 | 50 | \$58.27 |
| 12 | Eaton | EATON COUNTY ROAD COMMISSION | 300 Market Street | Eaton | Mi | 48827 | (517) 543-1632 | 100 | \$58.27 |
| 13 | Eaton | EATON COUNTY ROAD COMMISSION | 13256 Lawson Road | Grand | Michigan | 48837 | (517) 543-1632 | 300 | \$58.27 |
| 14 | Eaton | EATON COUNTY ROAD COMMISSION | 3102 Sanders Road | Lansing | Michigan | 48917 | (517) 543-1632 | 1650 | \$58.27 |
| 15 | Eaton | EATON COUNTY ROAD COMMISSION | 3411 S Ionia Road | Bellevue | Michigan | 49021 | (517) 543-1632 | 500 | \$58.27 |
| 16 | Eaton | EATON COUNTY ROAD COMMISSION | 8893 W Vermontville Hwy. | Vermontv | Michigan | 49096 | (517) 543-1632 | 1650 | \$58.27 |
| 17 | Eaton | EATON COUNTY ROAD COMMISSION | 1112 Renolds Road | Charlotte | Michigan | 48813 | (517) 543-1632 | 3150 | \$58.27 |
| 18 | Eaton | LANSING COMMUNITY COLLEGE | 5708 Corner Stone Dr | Lansing | MI | 48917 | (517) 483-1726 | 100 | \$58.27 |
| 19 | Hillsdale | HILLSDALE, CITY OF | 149 Waterworks Ave | Hillsdale | MI | 49242 | (517) 437-6490 | 1000 | \$61.57 |
| 20 | Hillsdale | HILLSDALE COUNTY ROAD COMMISSION | 123 Wales Street | Camden | Michigan | 49232 | (517) 437-4458 | 700 | \$61.57 |
| 21 | Hillsdale | HILLSDALE COUNTY ROAD COMMISSION | 218 Fremont Street | Litchfield | Michigan | 49252 | (517) 437-4458 | 650 | \$61.57 |
| 22 | Hillsdale | HILLSDALE COUNTY ROAD COMMISSION | 426 S. Main Street | Waldron | Michigan | 49288 | (517) 437-4458 | 600 | \$61.57 |
| 23 | Hillsdale | HILLSDALE COUNTY ROAD COMMISSION | 1919 Hudson Road | Hillsdale | Michigan | 49242 | (517) 437-4458 | 5000 | \$61.57 |
| 24 | Hillsdale | JONESVILLE, CITY OF | 111 Ecology Dr. | Jonesville | Mi. | 49250 | (517) 849-2104 | 250 | \$61.57 |
| 25 | Ingham | HASLETT PUBLIC SCHOOLS | 1590 Franklin Street | Haslett | MI | 48840 | (517) 339-8342 | 100 | \$56.63 |
| 26 | Ingham | CAPITAL REGION AIRPORT AUTHORITY | 3168 W State Road | Lansing | MI | 48906 | | 150 | \$56.63 |
| 27 | Ingham | MASON, CITY OF | 435 N Jefferson Street | Mason | Mi | 48854 | (517) 676-9155 | 400 | \$56.63 |
| 28 | Ingham | WILLIAMSTON, CITY OF | 781 Progress Ct. | Williamst | MI | 48895 | (517) 655-2774 | 150 | \$56.63 |
| 29 | Ingham | HOLT PUBLIC SCHOOLS | 2125 Delhi st. ne | Holt | mi | 48842 | (517) 694-3813 | 100 | \$56.63 |
| 30 | Ingham | OKEMOS PUBLIC SCHOOLS | 4406 Okemos Rd | Okemos | MI | 48864 | (517) 706-5037 | 200 | \$56.63 |
| 31 | Ingham | MERIDIAN TOWNSHIP | 2100 Gaylord C smith Ct | Haslett | MI | 48840 | (517) 853-4624 | 100 | \$56.63 |
| 32 | Ingham | LANSING, CITY OF | 601 E. South Street | Lansing | MI | 48910 | (517) 483-4169 | 8000 | \$56.63 |
| 33 | Ingham | WEBBERVILLE, VILLAGE OF | 4787 Pardee Rd. | Webbervil | Michigan | 48892 | (517) 521-3984 | 150 | \$56.63 |
| 34 | Ingham | MICHIGAN STATE UNIVERSITY | 1060 Stadium Drive | East | MI | 48824 | (517) 884-6175 | 2250 | \$56.63 |
| 35 | Ingham | MICHIGAN STATE UNIVERSITY | 4080 Beaumont Rd | Lansing | MI | 48910 | (517) 884-6175 | 250 | \$56.63 |
| 36 | Ingham | LESLIE, CITY OF | 414 Washburn | Leslie | MI | 49251 | | 200 | \$56.63 |
| 37 | Ingham | INGHAM COUNTY | 1335 E. Howell Rd | Williamst | MI | 48895 | | 5000 | \$56.63 |
| 38 | Ingham | INGHAM COUNTY | 5613 S. Aurelius Rd | Lansing | MI | 48910 | | 2000 | \$56.63 |
| 39 | Ingham | INGHAM COUNTY | 301 Bush St. | Mason | MI | 48854 | | 6000 | \$56.63 |
| 40 | Ingham | AGENCY - DMVA | RFSC 3423 N MLK Jr. Blvd | Lansing | MI | 48906 | (517) 481-7655 | 150 | \$56.63 |
| 41 | Jackson | BAKER COLLEGE | 2800 Springport Road | Jackson | MI | 49202 | (517) 780-4568 | 100 | \$56.81 |
| 42 | Jackson | GRASS LAKE VILLAGE OF | 119 N. Lake Street | Grass | MI | 49240 | (517)522-4550 | 50 | \$56.81 |
| 43 | Jackson | HANOVER, VILLAGE OF-LESS THAN 50 TON | Railroad St | Hanover | MI | 49241 | (517) 962-9095 | 10 | \$56.81 |
| 44 | Lenawee | LENAWEE COUNTY ROAD COMMISSION | 2461 Treat Hwy | Adrian | MI | 49221 | | 3500 | \$56.46 |
| 45 | Lenawee | TECUMSEH, CITY OF | 601 E. Cummins St. | Tecumseh | Michigan | 49286 | | 700 | \$56.46 |
| 46 | Lenawee | LENAWEE COUNTY | 429 North Winter Street | Adrian | Michigan | 49221 | (517) 264-4738 | 50 | \$56.46 |
| 47 | Lenawee | HUDSON, CITY OF | 41 Jackson St. | Hudson | MI | 49247 | (517) 403-9216 | 100 | \$56.46 |
| 48 | Lenawee | CLINTON, VILLAGE OF | 311 River St | Clinton | MI | 49236 | (517) 456-7494 | 100 | \$56.46 |
| 49 | Lenawee | ADRIAN, CITY OF | 231 Race St | Adrian | MI | 49221 | (517) 264-4842 | 1100 | \$56.46 |
| 50 | Lenawee | BRITTON, VILLAGE OF | 257 Maple St. | Britton | MI | 49229 | (517) 451-8556 | 50 | \$56.46 |
| 51 | Lenawee | ONSTED WWTP | 125 S. Second St. | Onsted | MI | 49265 | (517) 467-7042 | 50 | \$56.46 |
| 52 | Monroe | SOUTH ROCKWOOD, VILLAGE OF | 5676 Carleton-Rockwood | South | MI | 48179 | (734) 379-3683 | 100 | \$55.64 |
| 53 | Monroe | MONROE COUNTY ROAD COMMISSION | 840 South Telegraph Road | Monroe | MI | 48161 | (734) 240-5109 | 1000 | \$55.64 |
| 54 | Monroe | MONROE COUNTY ROAD COMMISSION | 1788 E. Labo Rd. | Carleton | MI | 48117 | (734) 240-5109 | 1500 | \$55.64 |
| 55 | Monroe | MONROE COUNTY ROAD COMMISSION | 3498 St. Anthony Road | Temperan | MI | 48182 | (734) 240-5109 | 1500 | \$55.64 |
| 56 | Monroe | DUNDEE, VILLAGE OF | 625 MAIN ST | DUNDEE | MI | 48131 | | 150 | \$55.64 |
| 57 | Monroe | MONROE COUNTY COMMUNITY COLLEGE | 1555 South Raisinville Road | Monroe | MI | 48161 | | 100 | \$55.64 |
| 58 | Monroe | JEFFERSON SCHOOLS | 5300 N. Stony Creek Rd. | Monroe | Michigan | 48162 | 734-289-5570 | 50 | \$55.64 |
| 59 | Washtena | AGENCY - DOC-Womens Huron Valley | 3201 Bemis Road | Ypsilanti | MI | 48197 | (734) 572-9594 | 200 | \$54.05 |
| 60 | Washtena | CHELSEA SCHOOL DISTRICT | 500 E Washington | Chelsea | MI | 48118 | (734) 433-2256 | 100 | \$54.05 |
| 61 | Washtena | LINCOLN CONSOLIDATED SCHOOLS | 8970 Whittaker Road | Ypsilanti | MI | 48197 | (734) 484-7039 | 150 | \$54.05 |
| 62 | Washtena | ANN ARBOR, CITY OF | 4251 Stone School Road | Ann Arbor | MI | 48108 | (734) 794-6500 | 4000 | \$54.05 |
| 63 | Washtena | YPSILANTI, CITY OF | 1215 Huron River Drive | Ypsilanti | MI | 48197 | (734) 483-1421 | 1000 | \$54.05 |
| 64 | Washtena | YPSILANTI, CITY OF | 14 W. Forest Ave. | Ypsilanti | MI | 48197 | (734) 483-1421 | 1000 | \$54.05 |
| 65 | Washtena | SAINT JOSEPH MERCY HEALTH SYSTEM | 5337 McAuley Drive | Ypsilanti | MI | 48197 | (734) 712-3769 | 450 | \$54.05 |
| 66 | Washtena | WASHTENAW COMMUNITY COLLEGE | 4800 E. Huron River Drive | Ann Arbor | MI | 48105 | (734) 973-3553 | 350 | \$54.05 |
| 67 | Washtena | WASHTENAW INTER SCHOOL DISTRICT | 3090 Judd Rd | Milan | MI | 48160 | | 100 | \$54.05 |
| 68 | Washtena | MANCHESTER, VILLAGE OF | 214 N. Macomb | Manchest | Michigan | 48158 | (734) 428-7877 | 300 | \$54.05 |
| 69 | Washtena | SALINE, CITY OF | 1234 Tefft Ct | Saline | MI | 48176 | (734) 429-5624 | 400 | \$54.05 |
| 70 | Washtena | DEXTER COMMUNITY SCHOOLS | 2200 N Parker Rd | Dexter | MI | 48130 | (734) 424-4100 | 100 | \$54.05 |

| | | | | | | | | | |
|----|----------|-------------------------|-------------------------|-----------|----------|-------|----------------|------|---------|
| 71 | Washtena | CHELSEA, CITY OF | 440 W North St | Chelsea | Michigan | 48118 | (734) 216-1252 | 400 | \$54.05 |
| 72 | Washtena | MICHIGAN, UNIVERSITY OF | 2550 Draper Rd | Ann Arbor | MI | 48109 | (734) 936-1592 | 2400 | \$54.05 |
| 73 | Washtena | WASHTENAW COUNTY ROAD | 5250 West Michigan | Ypsilanti | MI | 48197 | (734) 761-1500 | 4100 | \$54.05 |
| 74 | Washtena | WASHTENAW COUNTY ROAD | 1222 E N Territorial Rd | Whitmore | MI | 48189 | (734) 761-1500 | 1100 | \$54.05 |
| 75 | Washtena | WASHTENAW COUNTY ROAD | 219 N. Ann Arbor Street | Manchest | MI | 48158 | (734) 761-1500 | 850 | \$54.05 |
| 76 | Washtena | WASHTENAW COUNTY ROAD | 630 W. Middle Street | Chelsea | MI | 48118 | (734) 761-1500 | 1100 | \$54.05 |
| 77 | Washtena | WASHTENAW COUNTY ROAD | 555 North Zeeb Road | Ann Arbor | MI | 48103 | (734) 761-1500 | 2600 | \$54.05 |
| 78 | Washtena | DEXTER, VILLAGE OF | 3600 Central | Dexter | MI | 48130 | (734) 426-8530 | 500 | \$54.05 |

2019/2020 MIDeal Salt - SEASONAL

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Seasonal> | Price per |
|------|---------|---------------------------|-------------------------|------------|----------|-------|----------------|-----------|-----------|
| 1 | Macomb | WARREN CONSOLIDATED | 31950 Mound Rd. | Warren | Michigan | 48092 | (586) 825-2400 | 1200 | \$50.94 |
| 2 | Macomb | ARMADA, VILLAGE OF | 73300 Floral Street | Armada | Michigan | 48005 | (586) 784-9151 | 150 | \$50.94 |
| 3 | Macomb | CENTER LINE PUBLIC | 23901 Lawrence | Center | MI | 48015 | (586) 510-2090 | 50 | \$50.94 |
| 4 | Macomb | CHIPPEWA VALLEY SCHOOLS | 42278 Romeo Plank Road | Clinton | MI | 48038 | (586) 723-2255 | 800 | \$50.94 |
| 5 | Macomb | RICHMOND, CITY OF | 69129 Beebe Street | Richmond | Michigan | 48062 | (586) 727-7575 | 700 | \$50.94 |
| 6 | Macomb | FRASER PUBLIC SCHOOLS | 33499 Klein Road | Fraser | Michigan | 48026 | (586) 439-7114 | 300 | \$50.94 |
| 7 | Macomb | ARMADA AREA SCHOOLS | 23550 Armada Center Rd | Armada | MI | 48005 | (586) 784-2143 | 100 | \$50.94 |
| 8 | Macomb | ROSEVILLE PUBLIC SCHOOLS | 18975 Church Street | Roseville | MI | 48066 | (586)445-5523 | 250 | \$50.94 |
| 9 | Macomb | MT. CLEMENS, CITY OF | 95 ELDREDGE | MOUNT | MICHIGA | 48043 | (586) 469-6818 | 1200 | \$50.94 |
| 10 | Macomb | MACOMB COMMUNITY | 14500 E 12 Mile Rd | Warren | MI | 48088 | (586) 445-7308 | 250 | \$50.94 |
| 11 | Macomb | MACOMB COMMUNITY | 44575 Garfield Rd | Clinton | MI | 48038 | (586) 445-7308 | 200 | \$50.94 |
| 12 | Macomb | NEW BALTIMORE, CITY OF | 35389 Cricklewood | New | Mi. | 48047 | (586) 725-2151 | 250 | \$50.94 |
| 13 | Macomb | UTICA COMMUNITY | 6600 18 Mile Road | Sterling | MI | 48314 | (586)797-1190 | 1800 | \$50.94 |
| 14 | Macomb | UTICA COMMUNITY | 47250 Shelby Road | Utica | MI | 48317 | (586)797-1190 | 300 | \$50.94 |
| 15 | Macomb | WARREN WOODS PUBLIC | 14846 Martin Rd | Warren | MI | 48088 | | 150 | \$50.94 |
| 16 | Macomb | ROMEO VILLAGE OF | 70350 Powell Road | Armada | Michigan | 48005 | (586) 752-2684 | 450 | \$50.94 |
| 17 | Macomb | MACOMB COUNTY ROAD | 12990 31 Mile Rd | Washingt | MI | 48096 | (586) 791-3348 | 6000 | \$50.94 |
| 18 | Macomb | MACOMB COUNTY ROAD | 58270 William Street | New | MI | 48048 | (586) 791-3348 | 2000 | \$50.94 |
| 19 | Macomb | MACOMB COUNTY ROAD | 34592 Nova | Clinton | MI | 48035 | (586) 791-3348 | 7000 | \$50.94 |
| 20 | Macomb | MACOMB COUNTY ROAD | 27483 Mound | Warren | MI | 48092 | (586) 791-3348 | 3000 | \$50.94 |
| 21 | Macomb | MACOMB COUNTY ROAD | 51235 Napi Drive | Shelby | MI | 48315 | (586) 791-3348 | 7000 | \$50.94 |
| 22 | Macomb | LANSE CREUSE PUBLIC | 24400 FV Pankow Blvd | Clinton | MI | 48036 | (586) 783-6550 | 500 | \$50.94 |
| 23 | Macomb | CHESTERFIELD TOWNSHIP | 52216 SIERRA DR. | CHESTERF | MI | 48047 | (586) 949-0400 | 50 | \$50.94 |
| 24 | Macomb | FRASER, CITY OF | 31250 Kendall | Fraser | MI | 48026 | (586) 293-2001 | 700 | \$50.94 |
| 25 | Macomb | DMVA | Selfridge Air Base | Mount | MI | 48043 | (517) 481-7655 | 1200 | \$50.94 |
| 26 | Macomb | UTICA, CITY OF | 7001 Moscone | Utica | MI | 48317 | (586) 731-6110 | 600 | \$50.94 |
| 27 | Oakland | BLOOMFIELD HILLS, CITY OF | 1000 Vaughan Rd. | Bloomfiel | Michigan | 48304 | (248) 530-1403 | 2100 | \$53.11 |
| 28 | Oakland | BEVERLY HILLS, VILLAGE OF | 18500 W. 13 Mile Rd | Beverly | MI | 48025 | (248) 646-6404 | 800 | \$53.11 |
| 29 | Oakland | AUBURN HILLS, CITY OF | 1500 Brown Road | Auburn | MI | 48326 | (248)364-6912 | 2000 | \$53.11 |
| 30 | Oakland | SOUTH LYON, CITY OF | 520 Ada Street | South | Michigan | 48178 | (248) 437-6914 | 1000 | \$53.11 |
| 31 | Oakland | OAK PARK, CITY OF | 10600 Capital | Oak Park | MI | 48237 | (248) 691-7497 | 800 | \$53.11 |
| 32 | Oakland | SOUTH LYON COMMUNITY | 23423 Griswold Rd. | South | MI | 48178 | (248) 573-8920 | 450 | \$53.11 |
| 33 | Oakland | WALLED LAKE | 46740 W. Pontiac Trail | Walled | MI | 48390 | (248)956-3074 | 600 | \$53.11 |
| 34 | Oakland | OAKLAND UNIVERSITY | 411 Pioneer Drive | Rochester | MI | 48309 | (248) 370-4423 | 1200 | \$53.11 |
| 35 | Oakland | HOLLY, VILLAGE OF | 201 Elm Street | Holly | MI | 48442 | (248) 634-2202 | 500 | \$53.11 |
| 36 | Oakland | OAKLAND COMMUNITY | 27055 Orchard Lake Road | Farmingto | MI | 48334 | (248) 341-2080 | 450 | \$53.11 |
| 37 | Oakland | OAKLAND COMMUNITY | 2900 Featherstone Road | Auburn | MI | 48326 | (248) 341-2080 | 500 | \$53.11 |
| 38 | Oakland | OAKLAND COMMUNITY | 7350 Cooley Lake Road | Waterfor | MI | 48327 | (248) 341-2080 | 150 | \$53.11 |
| 39 | Oakland | OAKLAND COUNTY ROAD | 4353 DUCK LAKE ROAD | MILFORD | MI | 48381 | (248)858-4780 | 11800 | \$53.11 |
| 40 | Oakland | OAKLAND COUNTY ROAD | 10275 DIXIE HIGHWAY | DAVISBUR | MI | 48350 | (248)858-4780 | 14300 | \$53.11 |
| 41 | Oakland | OAKLAND COUNTY ROAD | 1100 S LAPEER ROAD | LAKE | MI | 48360 | (248)858-4780 | 11000 | \$53.11 |
| 42 | Oakland | OAKLAND COUNTY ROAD | 2420 PONTIAC LAKE | WATERFO | MI | 48328 | (248)858-4780 | 15000 | \$53.11 |
| 43 | Oakland | OAKLAND COUNTY ROAD | 27900 FRANKLIN ROAD | SOUTHFIE | MI | 48034 | (248)858-4780 | 9800 | \$53.11 |
| 44 | Oakland | OAKLAND COUNTY ROAD | 1930 STEPHENSON HWY | TROY | MI | 48083 | (248)858-4780 | 5700 | \$53.11 |
| 45 | Oakland | PLEASANT RIDGE, CITY OF | 13200 Northend | Oak Park | MI | 48237 | (248) 541-2901 | 200 | \$53.11 |
| 45 | Oakland | FARMINGTON PUBLIC | 29350 W. Ten Mile Rd. | Farmingto | Michigan | 48336 | (248) 489-3441 | 700 | \$53.11 |
| 46 | Oakland | FERNDALE, CITY OF | 521 E. Cambourne | Ferndale | Michigan | 48220 | (248) 546-2525 | 2800 | \$53.11 |
| 47 | Oakland | TROY, CITY OF | 4693 Rochester Rd | Troy | MI | 48085 | (248) 524-3489 | 8000 | \$53.11 |
| 48 | Oakland | OXFORD, VILLAGE OF | 150 S. Glaspie Street | Oxford | Michigan | 48371 | (248) 628-1244 | 650 | \$53.11 |
| 49 | Oakland | ORTONVILLE, VILLAGE OF | 159 Cedar Street | Ortonville | MI | 48462 | (248)627-4976 | 300 | \$53.11 |
| 50 | Oakland | FARMINGTON, CITY OF | 33720 W. Nine Mile | Farmingto | MI | 48335 | (248) 473-7250 | 800 | \$53.11 |
| 51 | Oakland | OAKLAND, COUNTY OF | One Public Works Drive | Waterfor | Michigan | 48328 | | 1250 | \$53.11 |
| 52 | Oakland | KEEGO HARBOR, CITY OF | 2010 Maddy Lane | Keego | Michigan | 48320 | (248) 682-1930 | 250 | \$53.11 |
| 53 | Oakland | BIRMINGHAM PUBLIC | 2305 Cole Street | Birmingha | MI | 48009 | (248) 203-3975 | 800 | \$53.11 |
| 54 | Oakland | Wolverine Lake Village of | 425 Glengary Rd. | Wolverine | MI | 48390 | 248-624-1710 | 500 | \$53.11 |
| 55 | Oakland | NOVI COMMUNITY SCHOOL | 26300 Lee BeGole Drive | Novi | MI | 48375 | (248) 449-1240 | 250 | \$53.11 |
| 56 | Oakland | AVONDALE SCHOOL | 1435 W. Auburn Rd. | Rochester | Michigan | 48308 | (248) 537-6000 | 150 | \$53.11 |
| 57 | Oakland | NOVI, CITY OF | 26300 Lee BeGole Dr. | Novi | MI | 48375 | (248) 347-0446 | 5000 | \$53.11 |
| 58 | Oakland | HURON VALLEY SCHOOLS | 2370 S. Milford Road | Highland | MI | 48357 | (248) 684-8315 | 1000 | \$53.11 |
| 59 | Oakland | MADISON HEIGHTS, CITY OF | 801 Ajax Drive | Madison | MI | 48071 | (248) 589-2294 | 3000 | \$53.11 |
| 60 | Oakland | MILFORD, VILLAGE OF | 1100 Atlantic | Milford | Michigan | 48381 | (248) 685-3055 | 1000 | \$53.11 |

| | | | | | | | | | |
|-----|---------|---------------------------|-----------------------------|------------|----------|-------|----------------|-------|---------|
| 61 | Oakland | LAKE ORION, VILLAGE OF | 375 Atwater | Lake | Michigan | 48362 | (248)693-8391 | 450 | \$53.11 |
| 62 | Oakland | HAZEL PARK, CITY OF | 24211 Couzens | Hazel | Michigan | 48030 | (248) 542-0340 | 1800 | \$53.11 |
| 63 | Oakland | WATERFORD SCHOOL | 1145 Tee Cee Dr | Waterfor | MI | 48328 | | 550 | \$53.11 |
| 64 | Oakland | BRANDON SCHOOL DISTRICT | 817 Ortonville Rd. | Ortonville | MI | 48462 | (248) 627-1818 | 200 | \$53.11 |
| 65 | Wayne | WYANDOTTE, CITY OF | 4201 - 13th Street | Wyandott | MI | 48192 | (734) 324-4545 | 3000 | \$52.38 |
| 66 | Wayne | MARYGROVE COLLEGE | 8425 W. McNichols Rd. | Detroit | Michigan | 48221 | | 50 | \$52.38 |
| 67 | Wayne | MARYGROVE COLLEGE | 25305 Little Mack Ave. | St.Clair | MI | 48080 | | 550 | \$52.38 |
| 68 | Wayne | DEARBORN PUBLIC SCHOOLS | 10421 haggerty | dearborn | mi | 48126 | (313) 827-3211 | 900 | \$52.38 |
| 69 | Wayne | PLYMOUTH CANTON | 46973 Joy Road | Canton | MI | 48187 | (734) 455-9379 | 1000 | \$52.38 |
| 70 | Wayne | WOODHAVEN, CITY OF | 21840 Van Horn Rd | Woodhav | MI | 48183 | (734) 675-4919 | 1250 | \$52.38 |
| 71 | Wayne | WAYNE COUNTY AIRPORT | Willow Run Airport - | Belleville | MI | 48111 | (734) 247-7129 | 200 | \$52.38 |
| 72 | Wayne | Northville Township | 16225 Beck Road | Northville | MI | 48168 | (248) 662-0451 | 50 | \$52.38 |
| 73 | Wayne | GARDEN CITY PUBLIC | 33980 Marquette | Garden | MI | 48135 | (734) 762-6323 | 150 | \$52.38 |
| 74 | Wayne | DETROIT, CITY OF | 5800 Russell | Detroit | Michigan | 48211 | (313) 224-3932 | 18000 | \$52.38 |
| 75 | Wayne | DETROIT, CITY OF | 12255 Southfield Rd. | Detroit | Michigan | 48228 | (313) 224-3932 | 10000 | \$52.38 |
| 76 | Wayne | DETROIT, CITY OF | 2633 Michigan Ave, | Detroit | Michigan | 48216 | (313) 224-3932 | 10000 | \$52.38 |
| 77 | Wayne | DETROIT, CITY OF | 8221 W. Davison | Detroit | Michigan | 48238 | (313) 224-3932 | 1700 | \$52.38 |
| 78 | Wayne | DETROIT MERCY, UNIVERSITY | 4001 W. McNichols | Detroit | MI | 48221 | (313) 993-1240 | 300 | \$52.38 |
| 79 | Wayne | GARDEN CITY, CITY OF | 31800 Beechwood | Garden | MI | 48135 | (734) 793-1805 | 1400 | \$52.38 |
| 80 | Wayne | WAYNE, CITY OF | 35200 Forest | Wayne | Mi | 48184 | (734) 721-8600 | 1500 | \$52.38 |
| 81 | Wayne | LIVONIA PUBLIC SCHOOLS | 15125 Farmington Rd | Livonia | MI | 48154 | (734) 744-2511 | 1700 | \$52.38 |
| 82 | Wayne | VAN BUREN PUBLIC | 420 S. Sumpter Road | Belleville | MI | 48111 | (734) 697-1003 | 150 | \$52.38 |
| 83 | Wayne | WAYNE COUNTY | PELHAM ROAD S. OF I-94 | TAYLOR | MI | 48180 | (313) 224-7065 | 6000 | \$52.38 |
| 84 | Wayne | WAYNE COUNTY | 3825 HOWE ROAD (WAYNE | WAYNE | MI | 48184 | (313) 224-7065 | 15500 | \$52.38 |
| 85 | Wayne | WAYNE COUNTY | 14380 WYOMING AVE | DETROIT | MI | 48238 | (313) 224-7065 | 13000 | \$52.38 |
| 86 | Wayne | WAYNE COUNTY | 27600 GRANTLAND AVE | LIVONIA | MI | 48150 | (313) 224-7065 | 20000 | \$52.38 |
| 87 | Wayne | WAYNE COUNTY | 5811 BRUSH STREET | DETROIT | MI | 48202 | (313) 224-7065 | 2500 | \$52.38 |
| 88 | Wayne | WAYNE COUNTY | 19415 STERLING AVE (NEW | NEW | MI | 48164 | (313) 224-7065 | 12500 | \$52.38 |
| 89 | Wayne | WAYNE COUNTY | 21300 SIBLEY ROAD (SIBLEY | WYANDO | MI | 48192 | (313) 224-7065 | 9000 | \$52.38 |
| 90 | Wayne | WAYNE COUNTY | 15645 GODDARD RD | SOUTHGA | MI | 48195 | (313) 224-7065 | 19000 | \$52.38 |
| 91 | Wayne | WAYNE COUNTY | 20041 HOOVER RD | DETROIT | MI | 48202 | (313) 224-7065 | 4500 | \$52.38 |
| 92 | Wayne | WAYNE COUNTY | 11002 HERN ST (HERN | DETROIT | MI | 48213 | (313) 224-7065 | 1500 | \$52.38 |
| 93 | Wayne | WAYNE COUNTY | CANIFF @ GREELEY (CANIFF | DETROIT | MI | 48211 | (313) 224-7065 | 2500 | \$52.38 |
| 94 | Wayne | WAYNE COUNTY | 10017 FORD RD (FORD- | DEARBOR | MI | 48124 | (313) 224-7065 | 4000 | \$52.38 |
| 95 | Wayne | DETROIT, CITY OF | 14044 Schaefer | Detroit | Michigan | 48227 | (313) 224-3932 | 100 | \$52.38 |
| 96 | Wayne | RIVER ROUGE, CITY OF | 100 W Pleasant | River | Michigan | 48218 | (313) 842-4803 | 400 | \$52.38 |
| 97 | Wayne | TAYLOR, CITY OF | 25605 Northline Rd | Taylor | MI | 48180 | (734) 374-1473 | 3500 | \$52.38 |
| 98 | Wayne | MICHIGAN, UNIVERSITY OF | University of Michigan 4901 | Dearborn | MI | 48128 | (734) 936-1592 | 500 | \$52.38 |
| 99 | Wayne | GROSSE POINTE PUBLIC | 389 St Clair Avenue | Grosse | Michigan | 48230 | (313) 432-3082 | 250 | \$52.38 |
| 100 | Wayne | PLYMOUTH, CITY OF | 1231 Goldsmith | Plymouth | MI | 48170 | (734) 453-7737 | 1000 | \$52.38 |
| 101 | Wayne | HARPER WOODS, CITY OF | 19600 East Eight Mile rd | Harper | MI | 48225 | (313)343-2570 | 1400 | \$52.38 |
| 102 | Wayne | DEARBORN HEIGHTS, CITY | 24600 Van Born | Dearborn | Michigan | 48125 | (313) 791-6000 | 2200 | \$52.38 |
| 103 | Wayne | FLAT ROCK, CITY OF | 27999 arsenal rd. | flat rock | mi. | 48134 | 734-782-2470 | 400 | \$52.38 |
| 104 | Wayne | WAYNE STATE UNIVERSITY | 5743 Woodward Avenue | Detroit | MI | 48202 | (313) 577-3756 | 400 | \$52.38 |
| 105 | Wayne | WAYNE-WESTLAND | 33415 Myrtle | Wayne | Michigan | 48184 | (734) 419-2014 | 700 | \$52.38 |
| 106 | Wayne | NORTHVILLE, CITY OF | 650 Doheny Dr | Northville | MI | 48167 | (248) 449-9930 | 1000 | \$52.38 |
| 107 | Wayne | GROSSE POINTE FARMS, CITY | 311 CHALFONTE | GROSSE | MI | 48236 | (313) 885-6600 | 900 | \$52.38 |
| 108 | Wayne | WAYNE CTY AIRPORT AUTH | Airport Maint Complex | Romulus | MI | 48174 | 734-247-7129 | 3300 | \$52.38 |

STATE OF MICHIGAN

Contract No. 171-18000000768

Bulk Salt, Early Fill & Seasonal Back-Up

SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MiDEAL members.

| |
|--|
| Requirement |
| 1. Specifications |
| 1.1 The Contractor must provide the following: |
| See Schedules B & C. |
| 1.2 Quality Assurance |
| The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride (See Schedule B). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html |
| 1.3 Delivery and Acceptance |
| 1.3.1 Time Frames |
| <u>EMERGENCY PREPAREDNESS</u> |
| In instances of extreme weather conditions, the State of Michigan, then MiDEAL members must be serviced first, before other customers. |
| <u>EARLY FILL & SEASONAL BACK-UP DELIVERIES</u> |
| a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan. |
| b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7) |

- c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

EARLY FILL TIMEFRAMES

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31st of each contract year. MDOT early fill road salt can be delivered starting October 1st. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1st. MiDEAL members early fill road salt can be delivered starting September 1st. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31st of each contract year. If delivery orders do not occur by October 1st, the October 31st delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

SEASONAL BACK-UP TIMEFRAMES

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

1.3.2 Delivery Tickets

All salt to be delivered must be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15th and September 30th of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15th of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1st and February 15th of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1st of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in

English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

1.3.3 Inconsistent Deliveries

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

1.3.4 Conveyor Deliveries

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

1.3.5 Delivery Term

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

1.3.6 Trucking

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

1.3.7 Deductions

EARLY FILL & SEASONAL BACK-UP DEDUCTIONS

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.

- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.
- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

EARLY FILL ONLY DEDUCTIONS

- g. For each drop point that does not receive their total early fill salt quantity by October 31st of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

SEASONAL BACK-UP ONLY DEDUCTIONS

- i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

1.4 Proposal Pricing

1.4.1 Pricing

Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

EARLY FILL & SEASONAL BACK-UP

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

MOST FAVORED CUSTOMER

The State, or any participating MiDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity expected to be purchased as a result of this Pre – Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.

1.4.2 Tax Excluded from Price

- a. **Sales Tax:** The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Central Procurement will furnish exemption certificates for sales tax upon request.
- b. **Federal Excise Tax:** The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.

2.0 Packaging

Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.

2.1 Training

The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.

2.2 Reporting

The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.

2.3 Meetings

The Contractor must attend the following meetings:

- a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.
- b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.

3. Staffing

3.1 Contractor Representative

EZ Manos: ezmanos@detroitssalt.com, 313-841-5144 Phone Number

Written: EZ Manos
12841 Sanders Street
Detroit, MI 48217

The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.

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| 3.2 Customer Service Toll-Free Number |
| The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: <u>313-447-6041, George Davis</u> |
| 3.3 Disclosure of Subcontractors |
| The Contractor will utilize the following State of Michigan approved subcontractors: |
| Contractor must complete the following if applicable: |
| The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities. N/A |
| The relationship of the subcontractor to the Contractor. N/A |
| Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship. N/A |
| A complete description of the Contract Activities that will be performed or provided by the subcontractor. N/A |
| 4. Pricing |
| 4.1 Price Term |
| Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period. |
| 4.2 Electronic Catalog |
| To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system. |
| 5. Ordering |
| 5.1 Authorizing Document |
| The appropriate authorizing document for the Contract will be Delivery Orders. |
| 6. Invoice and Payment |
| 6.1 Invoice Requirements |
| All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered. |
| 7.0 Payment Methods |
| The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20. |

Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 *et seq.*, within 45 days after receipt.

7.1 Payment Incentives

The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.

Quick payment terms: 0 % discount off invoice if paid within _____ days after receipt of invoice.

MICHIGAN DEPARTMENT OF TRANSPORTATION

SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent 95.00 %

Gradation:

| <u>Sieve size</u> | <u>Percent passing</u> |
|-------------------|------------------------|
| 1/2 inch | 100 % |
| 3/8 inch | 95 - 100 % |
| No. 4 | 90 % maximum |
| No. 8 | 60 % maximum |
| No. 30 | 15 % maximum |

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the 1/2" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

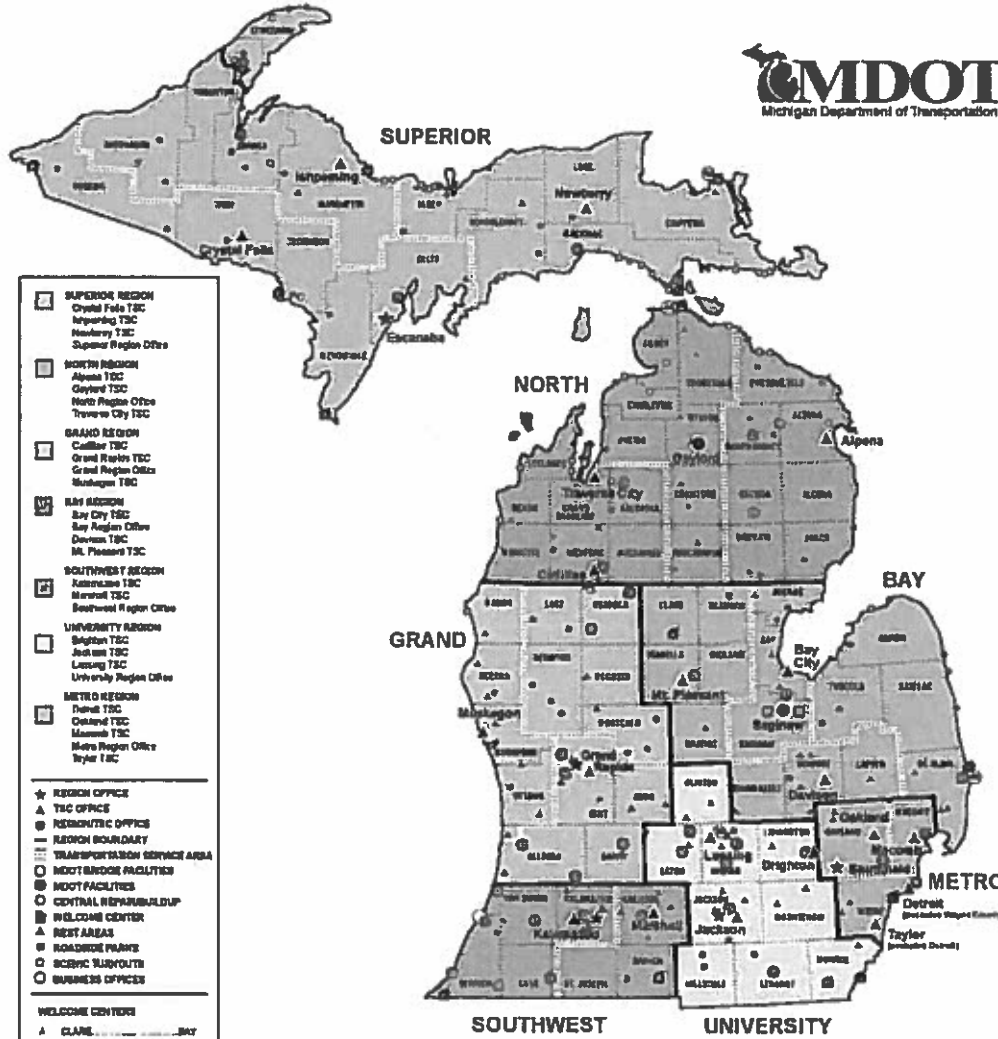
Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980-,00.htm

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

SCHEDULE C

MDOT Regional Service Areas and Facilities



- SUPERIOR REGION
Ontonagon TSC
Ingram TSC
Newberry TSC
Superior Region Office
- NORTH REGION
Alpena TSC
Gaylord TSC
North Region Office
Traverse City TSC
- GRAND REGION
Cassida TSC
Grand Rapids TSC
Grand Region Office
Muskegon TSC
- BAY REGION
Bay City TSC
Bay Region Office
DeWitt TSC
Mt. Pleasant TSC
- SOUTHWEST REGION
Kalamazoo TSC
Marion TSC
Southwest Region Office
- UNIVERSITY REGION
Brighton TSC
Jacksn TSC
Lansing TSC
University Region Office
- METRO REGION
Dearborn TSC
Dearborn TSC
Livonia TSC
Metro Region Office
Taylor TSC

- ★ REGION OFFICE
- ▲ TSC OFFICE
- REGIONAL OFFICE
- REGION BOUNDARY
- ▨ TRANSPORTATION SERVICE AREA
- MDOT FACILITIES
- CENTRAL REPAIR/REPLACEMENT
- WELCOME CENTER
- ▲ REST AREAS
- ROADSIDE PLANTS
- SCenic SUSTAINMENT
- BUSINESS OFFICES

- WELCOME CENTERS**
- A CLARE BAY
 - B COLTON PIN SWR
 - C DETROIT MET
 - D DUNDY LWV
 - E FORT MYRTLE SWR
 - F BROWNWOOD SWP
 - G MACOMB CITY MCR
 - H MARQUETTE SWP
 - I MONTICELLO SWP
 - J MONTICELLO LWV
 - K NEW BURNHAM SWR
 - L FORT HARRISON BAY
 - M SALADOTE MARSH SWP
 - N ST. JOHNS SWP

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|--------------------------------------|---|--|--|
| 1. ADRIAN GARAGE LWV | 11. GLADSTONE BLDG SWP | 21. L'AMBE GARAGE SWP | 31. PORT HURON GARAGE BAY |
| 2. ATLANTA GARAGE/LAB MCR | 12. GRAND LEEDE GARAGE LWV | 22. LANSING CENTRAL REPAIR/REPLACEMENT LWV | 32. REED CITY GARAGE SWP |
| 3. ALLENHALLS REGION CREWS MET | 13. GRAND RAPIDS GARAGE SWP | 23. MARION GARAGE SWP | 33. BAYSHAW EAST SIDE GARAGE BAY |
| 4. BRIGHTON GARAGE LWV | 14. GRAND RAPIDS REGION CREWS/LAB SWP | 24. MARION GARAGE SWR | 34. BAYSHAW WEST SIDE GARAGE BAY |
| 5. CADILLAC REGION CREWS MCR | 15. INTERSTATE GARAGE SWP | 25. MARSH GARAGE LWV | 35. BAYVIEW GARAGE SWR |
| 6. CHARLOTTE GARAGE LWV | 16. HELLSPRING LAB MCR | 26. METRO LAB MET | 36. BILTZ HAVEN GARAGE SWP |
| 7. COLAMA GARAGE SWP | 17. HOLLAND GARAGE SWP | 27. MID GARAGE MCR | 37. ST. IGNACE GARAGE SWP |
| 8. DETROIT GARAGE MET | 18. JACKSON REGION CREWS/LAB LWV | 28. MT. PLEASANT GARAGE BAY | 38. WILLIAMSTON GARAGE LWV |
| 9. ENGLAND GARAGE SWP | 19. JONES GARAGE SWR | 29. NILES GARAGE SWR | 39. MDOT BRIDGE FACILITIES |
| 10. FERRIS GARAGE SWP | 20. KALAMAZOO GARAGE SWR | 30. PLYMOUTH CENTRAL HOPIER SWR | 40. INTERNATIONAL SPECIES SWP |
| | 21. KALAMAZOO GARAGE/LAB MCR | 31. PLYMOUTH GARAGE SWP | 41. MACOMB BRIDGE MCR |
| | | 32. PORTAGE REGION CREWS SWR | 42. ILLIE WATER BRIDGE BAY |