



August 16, 2022

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract Bid# 071B7700180:

(1) 2023 Ford F150 Regular Cab 4x4 Pickup 6 1/2' Box (6241) \$38,148.00 ea

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: August 19th, 2022.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

2023 F-150 Reg. Cab, Super Cab XL Major Standard Equipment

MECHANICAL

- 3.3L V6 PFDI with Auto Start-Stop Technology and Flex-Fuel Capability (standard 4x2/4x4; NA with 157" or 163.7" WB)
- 2.7L V6 EcoBoost® with Auto Start-Stop Technology (standard 4x2 with 157" or 163.7" WB)
- 5.0L V8 with Auto Start-Stop Technology and Flex-Fuel Capability (standard 4x4 with 157" or 163.7" WB)
- 4x4 Electronic-Shift-On-the-Fly with Neutral Towing Capability
- Auto Hold
- Axle, Front – Independent Front Suspension (IFS)
- Brakes – 4-Wheel Disc with ABS
- Selectable Drive Modes: Normal, ECO, Sport, Tow/Haul, Slippery, Trail – 4x2 only
- Selectable Drive Modes: Normal, ECO, Sport, Tow/Haul, Slippery, Deep Snow/Sand, Mud/Rut – 4x4 only
- Electronic Ten-Speed Automatic Transmission
- Fail-Safe Cooling
- Jack
- Electric Parking Brake
- SelectShift® Automatic Transmission with Progressive Range Select
- Shock Absorbers, Gas – Heavy-Duty, Front
- Shock Absorbers, Gas – Heavy-Duty, Outboard Mounted, Rear
- Springs, Front – Coil
- Springs, Rear – Leaf, Two-Stage Variable Rate
- Stabilizer Bar, Front
- Steering – Power, Rack-and-Pinion

EXTERIOR

- 170 Degree Rear-Door (SuperCab)
- Bumper and Fascia, Front – Black
- Bumper, Rear – Black
- Cargo Lamp – integrated with Center High-mounted Stop Lamp
- Daytime Running Lamps (DRL) (On/Off Cluster Controllable)
- Easy Fuel® Capless Fuel-Filler
- Exhaust – Single Rear
- Fuel Tank
 - Standard Range 23 Gallon (Regular Cab and SuperCab)
- Fully Boxed Steel Frame
- Grille – Black two-bar style with black surround and black accents
- Handles, Black – Door and Tailgate with Black Bezel
- Hooks – Pickup Box Tie-Down, four (4)
- Hooks – Front Tow 4x4, two (2)
- Mirrors, Sideview – Manual-folding, Power Glass with Heat and Black Skull Caps
- Power Tailgate Lock
- Spare Tire Carrier – Rear Under Frame
- Spare Tire/Wheel Lock
- Stone Cuffs, Front & Rear
- Tailgate Lift Assist
- Tailgate – removable with key lock
- Tires
 - 245/70R 17 BSW all-season tires (A/S) 4x2
 - 265/70R 17 BSW all-terrain tires (A/T) 4x4
- Trailer Sway Control
- Trailer Towing – 4-pin wiring, ball mounting provisions in rear bumper
- Wheels – 17" silver steel
- Wipers – Intermittent speed

INTERIOR/COMFORT

- 4" Productivity Screen in Instrument Cluster
- Center-stack
 - 8" Screen
 - Audio Controls
 - USB charging ports – two (2)
 - USB data charging ports – two (2)
- Air Conditioning Registers – Black Vanes with Chrome Knob
- Auxiliary Audio Input Jack
- Black Vinyl Floor Covering
- Compass Display in Instrument Cluster
- Cruise Control
- Dome Light
- Fade-to-Off Interior Lighting

- Gauges and Meters – Fuel, Oil Pressure, Transmission Temperature and Engine Coolant Temperature Gauges; Speedometer, Odometer and Tachometer
- Grab Handles
 - Front – A-Pillar, Driver and Passenger Side
- Horn – Dual-Note
- Illuminated Entry
- Manual Air Conditioning, Single Zone
- Outside Temperature Display
- Powerpoint 12V
- Power Door-Locks with Flip Key and Integrated Key Transmitter Keyless-Entry (incl. Autolock)
- Power Windows (Front/Rear) – One-touch Up/Down Driver and Passenger Front Windows (Rear Power Windows not available on Regular Cab)
- Rear-window with Fixed Glass and Solar Tint
- Rearview Mirror, Day/Night
- Scuff Plate, Driver and Front-Passenger Doors
- Seat, Front
 - Cloth 40/20/40
 - 2-Way manual driver/passenger
 - Amrest
- Seat, Rear
 - Cloth
 - USB charging ports – two (2)
 - 60/40 flip-up split seat (SuperCab)
- Steering Wheel, Black Urethane – Manual Tilt/Telescoping and Manual Locking
- Visor, Driver Side; Visor with Mirror, Passenger-Side

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger Front Airbags
 - Driver and Passenger Seat-Mounted Side Airbags
 - Safety Canopy® Side-Curtain Airbags (1st and 2nd row coverage)
- Curve Control
- Halogen Headlamps – Black Bezels
- MyKey®
- Perimeter Alarm
- Rainlamp Wiper Activated Headlamps
- Seat Belts, Active Restraint System (ARS). Three-point Manual Lap/Shoulder Belts with Height Adjusters, Pretensioners & Energy Mgmt Retractors on Outside Front Positions. Includes Autolock Features for Child Seats
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)

FORD CO-PILOT360™ TECHNOLOGY

- Autolamp – Auto On/Off Headlamps
- Auto High Beams
- Lane-Keeping System
- Post-Collision Braking
- Pre-Collision Assist with Automatic Emergency Braking (Pedestrian Detection, Forward Collision Warning, Dynamic Brake Support)
- Rear View Camera with Dynamic Hitch Assist
- Reverse Sensing System

FUNCTIONAL

- AM/FM Stereo (speakers; (4) with Regular Cab, (6) with SuperCab)
- FordPass™ Connect (4G)
 - 4G LTE Wi-Fi hotspot connects up to 10 devices
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status
- Hill Start Assist
- SYNC® 4
 - 8" LCD Capacitive Touchscreen with Swipe Capability —
 - Wireless Phone Connection
 - Cloud Connected
 - AppLink® w/App Catalog
 - 911 Assist®
 - Apple CarPlay® and Android Auto™ Compatibility
 - Digital Owner's Manual

XL 101A Regular Cab 6.5 Ft. Box 122" WB

[]	Base Price F1C 4x2 (3.3L PFDI V6 engine 6010 GVWR 1950 PAYLOAD) 99B/44G (T.1)	\$29,453.00
[]	Base Price F1C 4x2 (2.7L V6 EcoBoost™ engine 6050 GVWR 1875 PAYLOAD) 99P/44G	\$30,562.00
[]	Base Price F1C 4x2 (5.0L 4V FFV V8 engine 6200 GVWR 1900 PAYLOAD) 99S/44G (T.2)	\$31,367.00
[]	Base Price F1E 4x4 (3.3 PFDI V6 engine 6050 GVWR 1705 PAYLOAD) 99B/44G	\$34,048.00
[]	Base Price F1E 4x4 (2.7L V6 EcoBoost™ engine 6150 GVWR 1705 PAYLOAD) 99P/44G	\$35,115.00
[x]	Base Price F1E 4x4 (5.0L 4V FFV V8 engine 6400 GVWR 1835 PAYLOAD) 99S/44G (T.3)	\$36,018.00

XL 101A Regular Cab 8 Ft. Box 141" WB

[]	Base Price F1C 4x2 (3.3L PFDI V6 engine 6170 GVWR 1960 PAYLOAD) 99B/44G (T.1)	\$29,753.00
[]	Base Price F1C 4x2 (2.7L V6 EcoBoost™ engine 6220 GVWR 1920 PAYLOAD) 99P/44G	\$30,862.00
[]	Base Price F1C 4x2 (5.0L 4V FFV V8 engine 6750 GVWR 2390 PAYLOAD) 99S/44G (T.2)	\$31,767.00
[]	Base Price F1C 4x2 (3.5L V6 EcoBoost™ engine 7050 GVWR 26400 PAYLOAD) 998/44G	\$32,156.00
[]	Base Price F1E 4x4 (3.3 PFDI V6 engine 6390 GVWR 1920 PAYLOAD) 99B/44G	\$34,348.00
[]	Base Price F1E 4x4 (2.7L V6 EcoBoost™ engine 6500 GVWR 1920 PAYLOAD) 99P/44G	\$35,415.00
[]	Base Price F1E 4x4 (5.0L 4V FFV V8 engine 6950 GVWR 2320 PAYLOAD) 99S/44G (T.3)	\$36,318.00
[]	Base Price F1E 4x4 (3.5L V6 EcoBoost™ engine 7050 GVWR 2370 PAYLOAD) 998/44G	\$36,663.00

XL 101A Super Cab 6.5 Ft. Box 145" WB

[]	Base Price X1C, 4x2 (3.3L PFDI V6 engine 6300 GVWR 1840 PAYLOAD) 99B/44G	\$33,665.00
[]	Base Price X1C, 4x2 (2.7L V6 EcoBoost™ engine 6400 GVWR 1840 PAYLOAD) 99P/44G	\$34,774.00
[]	Base Price X1C, 4x2 (5.0L 4V FFV V8 engine 6900 GVWR 2320 PAYLOAD) 99S/44G	\$35,688.00
[]	Base Price X1C, 4x2 (3.5L V6 EcoBoost™ engine 6900 GVWR 2260 PAYLOAD) 998/44G	\$36,208.00
[]	Base Price X1E, 4x4 (3.3L PFDI V6 engine 6500 GVWR 1770 PAYLOAD) 99B/44G	\$37,191.00
[]	Base Price X1E, 4x4 (2.7L V6 EcoBoost™ engine 6500 GVWR 1640 PAYLOAD) 99P/44G	\$38,586.00
[]	Base Price X1E, 4x4 (5.0L 4V FFV V8 engine 7050 GVWR 2200 PAYLOAD) 99S/44G	\$39,297.00
[]	Base Price X1E, 4x4 (3.5L V6 EcoBoost™ engine 7050 GVWR 2150 PAYLOAD) 998/44G	\$39,472.00

XL 101A Super Cab 8 Ft. Box 163" WB

[]	Base Price X1C, 4x2 (2.7L V6 EcoBoost™ engine 6500 GVWR 1910 PAYLOAD) 99P/44G	\$34,982.00
[]	Base Price X1C, 4x2 (5.0L 4V FFV V8 engine 7000 GVWR 2330 PAYLOAD) 99S/44G	\$35,933.00
[]	Base Price X1C, 4x2 (3.5L V6 EcoBoost™ engine 7050 GVWR 2290 PAYLOAD) 998/44G	\$36,345.00
[]	Base Price X1E, 4x4 (5.0L 4V FFV V8 engine 7000 GVWR 2020 PAYLOAD) 99S/44G	\$39,847.00
[]	Base Price X1E, 4x4 (3.5L V6 EcoBoost™ engine 7050 GVWR 2050 PAYLOAD) 998/44G	\$40,358.00

XL 101A Heavy Duty Payload Package (627) 8 Ft. Box

Package Includes: 18" Silver Painted Aluminum Heavy Duty Wheels, Upgraded springs, 9.75" gear set, 3.73 Electronic Locking Rear Axle, Trailer Towing package, and LT265/70R18C OWL All-Terrain Tires

Regular Cab Heavy Duty Payload Package

[]	Base Price F1C, 4x2 (5.0L 4V FFV V8 engine 7850 GVWR 3270 PAYLOAD) 99S/44G	\$35,159.00
[]	Base Price F1C, 4x2 (3.5L V6 EcoBoost™ engine 7850 GVWR 3230 PAYLOAD) 998/44G	\$35,534.00
[]	Base Price F1E, 4x4 (5.0L 4V FFV V8 engine 7850 GVWR 3150 PAYLOAD) 99S/44G	\$39,704.00
[]	Base Price F1E, 4x4 (3.5L V6 EcoBoost™ engine 7850 GVWR 3040 PAYLOAD) 998/44G	\$40,122.00

Super Cab Heavy Duty Payload Package

<input type="checkbox"/>	Base Price X1C, 4x2 (5.0L 4V FFV V8 engine 7850 GVWR 3070 PAYLOAD) 995/44G	\$39,385.00
<input type="checkbox"/>	Base Price X1C, 4x2 (3.5L V6 EcoBoost™/engine 7850 GVWR 2950 PAYLOAD) 998/44G	\$39,697.00
<input type="checkbox"/>	Base Price X1E, 4x4 (5.0L 4V FFV V8 engine 7850 GVWR 2670 PAYLOAD) 995/44G	\$43,134.00
<input type="checkbox"/>	Base Price X1E, 4x4 (3.5L V6 EcoBoost™/engine 7850 GVWR 2630 PAYLOAD) 998/44G	\$43,778.00

<u>Available Options</u>	<u>Option Code</u>	<u>Price</u>
<input type="checkbox"/> Cloth 40/20/40 Split Bench Seats	CS	N/C
<input type="checkbox"/> Cloth 40/Console/40 Front Bucket Seats w/Center Console (SuperCab Only)WS		295.00
<input type="checkbox"/> 8-way Power Driver's Seat	91P	350.00
<input type="checkbox"/> Onboard 400W Outlet (Only Available with Trailer Tow Package (53A) and Super Cab)	471	340.00
<input type="checkbox"/> SYNC® 4 with Enhanced Voice Recognition with SiriusXM® with 360L)	524/582	325.00
<input type="checkbox"/> 36 Gallon Fuel Tank	655	445.00
<input checked="" type="checkbox"/> LT265/70R17E BSW All-Terrain (A/T) Tires	T7C	295.00
<input type="checkbox"/> <u>Trailer Towing Package with Integrated Trailer Brake Controller</u>	53A	1325.00
<input type="checkbox"/> Mirrors Sideview Manual-folding, Power Glass with Heat, Turn Signal Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Side-mirror Spotlights, Ford Co-Pilot 360 2.0 and Black Skull Caps	54R/59S/43A	1135.00
<input type="checkbox"/> Trailer Tow Mirrors Sideview Manual-folding, Manual Telescoping Power Glass with Heat, Turn Signal Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Side-mirror Spotlights, Ford Co-Pilot 360 2.0 and Black Skull Caps. Only Available with Trailer Tow (53A) & Rear Defroster (57Q/924)	54Y/59S/43A	1790.00
<input checked="" type="checkbox"/> Class IV Trailer Hitch	53B	315.00
<input checked="" type="checkbox"/> Axle Locking Rear	XL	570.00
<input type="checkbox"/> Front / Rear Chrome Bumper with Fog Lamps	17C/59S	315.00
<input type="checkbox"/> <u>CHROME APPEARANCE PACKAGE</u>	86A	775.00
• 17" Silver Painted Aluminum Wheels,		
• Chrome Front and Rear Bumpers		
• Fog Lamps		
<input checked="" type="checkbox"/> Skid Plates 4x4 Only	413	160.00
<input checked="" type="checkbox"/> Snow Plow Prep (4x4, and Available w/5.0L Engine Only)	68P	50.00
<input type="checkbox"/> Rear Window, Privacy Glass with Defroster	57Q/924	320.00
<input type="checkbox"/> Black Platform Running Boards	18B	250.00
<input type="checkbox"/> Fog Lamps	59S	140.00
<input type="checkbox"/> Daytime Running Lights	942	50.00
<input type="checkbox"/> Engine Block Heater	41H	90.00
<input checked="" type="checkbox"/> Back up Alarm System	85H	145.00
<input type="checkbox"/> Front License Plate Holder	153	N/C
<input type="checkbox"/> Color-Coordinated Carpet w/Carpeted Floor Mats	168	145.00
<input checked="" type="checkbox"/> Spray in Bedliner	96W	595.00
<input type="checkbox"/> Bed Liner – Plastic, Drop-in (NA w/ Cable Lock – 47S)	96P	350.00
<input type="checkbox"/> <u>BED UTILITY PACKAGE</u>	68L/595	835.00
• Fog Lamps (595)		
• LED Box Lighting		
• Zone Lighting		
• BoxLink™ (Includes four (4) premium locking cleats)		
• Tailgate Step (includes Tailgate Work Surface)		
<input type="checkbox"/> Tonneau Pickup Box Cover – Soft Folding	96T	590.00
<input type="checkbox"/> Tonneau Pickup Box Cover – Hard Folding	96X	1200.00
<input type="checkbox"/> Tonneau Pickup Box Cover – Retractable	96J	2200.00
<input type="checkbox"/> LED Warning Strobes – Amber (Includes Center High-Mounted Stop Light 94S)	94S	600.00

Colors & Trim Availability:

<u>Exterior</u>	Interior <u>(Med. Earth Grey)(AS)</u>	
Agate Black	(UM)	[]
Oxford White	(YZ)	[]
Carbonized Gray	(M7)	[]
Race Red	(PQ)	[]
Antimatter Blue	(HX)	[]
Iconic Silver	(JS)	[x]
Stone Gray	(D1)	[]
Atlas Blue	(B3)	[]
SPECIAL PAINT		
School Bus Yellow Add \$600.00	[B1]	[]
Omaha Orange Add \$600.00	[MB]	[]

TOTAL \$38,148.00 ea