



August 26, 2025

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2025 Vehicle State of Michigan Contract# MA 240000001208 Bid:

(4) 2025 Ford Mach-E Select All-Wheel Drive in Desert Sand	\$39,463.00 ea
Total Delivered Price	\$157,852.00

***New to Fleet Building Dept. FY 26**

Order Cutoff Date: TBD.

Delivery date: Approximately 90-120 Days A.R.O.

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

(New to Fleet for Building Dept.)
2025 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

MECHANICAL

- Battery – 73kWH Usable Capacity Standard Range
- Electric Drive
 - Primary Motor RWD (Rear)
 - Transmission – Single-Speed
- Electric Parking Brake (Includes Auto Hold)
- Four-Wheel Disc Brakes with Anti-Lock Brake System (ABS)
- Vapor Injection Heat Pump

EXTERIOR

- Active Grille Shutters
- Black Molded-in-Color
 - Front Grille Applique Insert
 - Front/Rear Door Cladding
 - Front/Rear Wheel Lip Moldings
 - Rocker Panel
- Black Upper Window Molding with High Gloss Black Beltline Molding
- Body Color Steel Roof
- Configurable Daytime Running Lamps (DRL)
- Front Grabber Handle
- Front/Rear Fascia – Body-Color Upper / Black Molded-in-Color Lower with Front Body Color Insert
- Front Recovery Hook (stored under load floor)
- Liftgate – Manual
- Rear Spoiler – Black Painted
- Sharkfin Roof-Mounted Antenna (5G, GPS)
- Taillamps – LED with Sequential Turn Signals
- Tires
 - 225/55R19 XL 103H All-Season (A/S)
 - Tire Inflator and Sealant Kit (stored under load floor)
- Wheels
 - 19" Machined-Face Aluminum with High Gloss Black-Painted Pockets
 - Black-Painted Wheel Center Cap with Pony Graphic
- Windshield – Laminated Glass
- Wipers
 - Windshield – Variable-Intermittent/Continuous
 - Rear Window – Fixed-Intermittent/Continuous

INTERIOR/COMFORT

- Center Floor Console with Pedestal Armrest
- Climate Control
 - Cabin Particulate Air Filter
 - Dual-Zone Electronic Automatic Temperature Control (DEATC)
 - Second Row Air Registers
- Beverage Holders – Four (4), two (2) front, two (2) rear
- Driver's Side Footrest
- Floor Mats, Front and Rear – Carpet
- Front Door Scuff Plates – Black MIC with Pony Graphic
- Grab Handles – Driver and Front Passenger. Second Row – two (2), includes Coat Hooks.
- Instrument Panel
 - 10.2" Digital Cluster Screen
 - Message Center
 - Outside Temperature Display
 - Trip Computer
- Lighting
 - Front Map Lights
 - Illuminated Entry System with Courtesy Lamp Delay
 - Rear Cargo Area Light
 - Second Row Dome Light
- Map Pocket – Driver and Front Passenger Seat Back
- Powerpoints (12V) – Front Console, one (1); Cargo Area one (1)
- Monostable Gear Shifter
- Seats
 - ActiveX® Seating Material
 - Five Passenger
 - 8-Way Power Driver (Fore/Aft, Up/Down, Power Lumbar, Power Recline)
 - 4-Way Manual Front Passenger (Fore/Aft with Manual Recline)
 - Second Row 60/40 Split-Fold-Flat, Fold-Down Center Armrest with Beverage Holders – two (2)
 - Sliding Sun Visors with Illuminated Vanity Mirrors (Driver and Front Passenger)
 - Steering Column – Manual Tilt/Telescoping
 - Steering Wheel
 - Soft Vinyl Wrapped
 - Steering Wheel Mounted Controls
- Storage
 - Front Row: Under the Pedestal Center Console Armrest, Stowage Bins on front doors, Glove Box, Open Media Bin, Overhead Console with Sunglasses Storage
 - Cargo Area: Adjustable load floor with storage integrated underneath
- Windows, Power
 - Global Open/Close
 - One-Touch Up/Down Feature (Front and Rear)

SAFETY/SECURITY

- AdvanceTrac®
- Advanced Security Pack – Includes SecuriLock® Passive Anti-Theft System (PATS) and Perimeter Alarm
- Airbags
 - Driver and Front Row Passenger Dual-Stage
 - Driver Knee
 - Front-Seat Mounted Side-Impact

- Rear-Seat Mounted Side-Impact
- Side Curtain
- Auto-Dimming Rearview Mirror
- Center High-Mounted Stop Lamp (CHMSL)
- Door Locks
 - Autolock/Autounlock
 - Child-Safety Rear, Power
 - E-Latch with Push-button to open doors
 - Power Lock/Unlock
- Electronic Stability Control
- Electronic Traction Control
- Headlamps – LED Projector with LED Signature Lighting
- Courtesy Delay
- Wiper-Activated
- Head Restraints
 - Two-Way Manually Adjustable Driver and Front-Passenger
 - Two-Way Manually Adjustable Second Row (Center Head Restraint only; Outboard are fixed position.)
- Hooks – Cargo Tie-Down – Two (2)
- Individual Tire Pressure Monitoring System (iTPMS)
- LATCH (Lower Anchors and Tether Anchors for Children) on Rear Outboard Seat Positions
- Mirrors, Sideview – Heated Power Glass, Manual-Fold, LED Turn Signals, Pony Projection Puddle Lamps and Black Painted Caps
- Rear-Window Defroster and Washer
- Safety Belts
 - Front and Second Row – Belt-Minder® (Safety Belt Reminder)
 - Front Row Height Adjustable
 - Second Row Outboard and Center Seat Shoulder
 - Three-Point Safety Belts on all (5) Seating Positions
- SOS Post-Crash Alert System™

ADVANCED DRIVER ASSISTANCE SYSTEMS

- Pedestrian Alert Sounder
- BlueCruise Equipped (90-day Trial)
 - See ford.com/bluecruise for version details
- Ford Co-Pilot360® Active 2.0
 - 360-Degree Camera
 - Adaptive Cruise Control (ACC)
 - Stop-and-Go
 - Lane Centering
 - Predictive Speed Assist
 - Automatic Emergency Braking (AEB) Oncoming
 - Auto High Beams
 - BLIS® with Cross-Traffic Alert
 - Evasive Steering Assist
 - Front Parking Sensors
 - Lane-Keeping System
 - Lane-Keeping Alert
 - Lane-Keeping Assist
 - Driver Alert
 - Road Edge Detection
 - Intersection Assist
 - Pre-Collision Assist® with Automatic Emergency Braking (AEB)
 - Pedestrian Detection
 - Forward Collision Warning
 - Dynamic Brake Support
 - Post-Collision Braking
 - Rear View Camera
 - Rear Parking Sensors
 - Reverse Brake Assist
 - Rain-Sensing Wipers (Front Only)

FUNCTIONAL

- 4-Door Intelligent Access (Lock/Unlock) with Push-Button Start and SecuriCode® Keyless Entry Keypad
- Audio
 - AM/FM Stereo
 - Six (6) Speakers
 - Media Bin, Open
 - MP3 Capable
 - Speed-Compensated Volume
 - SiriusXM® with 360L
 - Super Categories / Live Sports Categories
 - "For You" Recommendations
 - SiriusXM Listener Profiles
- Vehicle Charge Capability
 - SAE J1772 CCS (Combo Connector System) Charge Port capable of charging2 on 120V, 240V and Direct Current (DC Fast Charge)
 - AC Charging: Up to 11kW with 48 Amps capability
 - DC Charging: Up to 150kW capability
 - LED Charge Status Indicator on Charge Port with Courtesy Illumination
- Charge Network – BlueOval Charge Network
- Charge Management
 - Ability to adjust and schedule charging along with intergration to FordPass Connect™
- Compass (Direction Symbols)
- Connected Navigation (3-years Included)
 - EV Trip Planner, Pinch-to-Zoom Capability, Live Traffic, Predictive Destinations and Route Guidance
- Ford Connectivity Package (1-year Included)*
 - Cellular Connectivity for Audio and Video Streaming
 - Unlimited 5G Wi-Fi Hotspot**

(New to Fleet for Building Dept.)
2025 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

- Entertainment (Karaoke)
- Electric Power-Assisted Steering (EPAS)
- Enhanced Memory – Save settings for Driver Display, Radio, Navigation and Driver Assistance Technologies
- FordPass Connect™
- Enables FordPass App Features
- FordPass App Features:
 - Remotely start, lock and unlock vehicle
 - Locate parked vehicle4
 - Check vehicle current state of charge and set departure times4
 - Schedule times to charge your vehicle and set charge level notifications
 - FordPass™ Power My Trip
 - Locate & pay for charging
 - Set up Plug & Charge
 - Phone As A Key4
- Front and Rear Stabilizer Bar
- Frunk – Drainable

- Regenerative Braking System
- SYNC® 4A with Enhanced Voice Recognition
- 15.5" LCD Capacitive Touchscreen with Swipe Capability
- Wireless Phone Connection
- Cloud Connected
- AppLink® w/ App Catalog
- 911® Assist
- Wireless Apple CarPlay® and Android Auto™ Compatibility
- Digital Owner's Manual
- Adaptive Dashcards
- Personal Profiles
- Conversational Voice Command Recognition
- Three Selectable Drive Modes (Engage, Whisper, Unbridle) and 1-Pedal Drive
- BrakeCoach (efficient driving assistant) – available in Engage mode
- USB Ports, First and Second Rows
- Transmission Oil Cooler
- Universal Garage Door Opener (UGDO)
- Wireless Charging Pad

Base Price Select

<input type="checkbox"/> Mach-E Select Rear Wheel Drive K1R/100A/994/44A	\$36,088.00
<input checked="" type="checkbox"/> Mach-E Select All Wheel Drive K1S/100A/994/44A	\$38,968.00

Base Price Extended Range Battery

<input type="checkbox"/> Mach-E Select All Wheel Drive K1S/100A/995/44U	\$44,007.00
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SELECT Options

	<u>Code</u>	<u>Price</u>
<input type="checkbox"/> <u>Comfort Package Lite</u>	67F	1500.00
• Heated Front Row Seats		
• Heated Steering Wheel		
• Memory – Driver's Seat and Sideview Power-Folding Mirrors		
<input checked="" type="checkbox"/> <u>Interior Protection Package</u>	17P	495.00
• Cargo Area Cover		
• Cargo Floor Liner		
• Floor Liners, Front and Rear (without Carpeted Floor Mats)		
<input type="checkbox"/> <u>Ford Connectivity Package (One Time Purchase)</u>	50B	745.00
• Cellular Connectivity for Audio and Video Streaming		
• Unlimited 5G Wi-Fi Hotspot		
• Entertainment (Karaoke)		
<input type="checkbox"/> <u>BlueCruise (1-Year Plan)</u>	18G	495.00
<input type="checkbox"/> <u>BlueCruise (One Time Purchase 7-Year Minimum)</u>	18H	2495.00
<input type="checkbox"/> 19" Monochromatic Hi-Gloss Painted Black Wheels	64N	795.00
<input type="checkbox"/> Daytime Running Lights, non-configurable	942	45.00
<input type="checkbox"/> Mobile Charging Cord (120V/240V)	18D	600.00

Total Price \$39,463.00 ea

Color and Trim Availability on Select Trim Only

<u>Exterior Colors</u>		<u>Interior Color</u>
		<u>Black Onyx (SJ)</u>
Shadow Black	[G1]	[]
Grabber Yellow	[CB]	[]
Vapor Blue Metallic	[FA]	[]
Desert Sand	[VA]	[X]
<u>Extra Cost Paint(add \$495.00)</u>		
Eruption Green Metallic	[M7]	[]
Velocity Blue Metallic	[E7]	[]
<u>Extra Cost Paint(add \$995.00)</u>		
Molted Magenta Metallic Tint Clearcoat	[DT]	[]
Star White Tri-Coat Metallic	[AZ]	[]
Glacier Gray Tri-Coat Metallic	[R7]	[]