



777 DOHENY COURT  
PO BOX 609  
NORTHVILLE MI 48167  
t 248.349.0904  
f 248.349.2774

To: City of Ann Arbor  
Wheeler Service Center  
4251 Stone School Road  
Ann Arbor, MI 48108

Date: March 30, 2017

Attn: Mr. Scott Bowling, Supervisor – Fleet Services  
Email: [sbowling@a2gov.com](mailto:sbowling@a2gov.com)

Phone: 734-794-6390  
Fax: 248-288-3973

WE ARE PLEASED TO SUBMIT A QUOTATION FOR THE EQUIPMENT LISTED BELOW.

One (1) IBAK Pipeline Inspection Equipment installation into a 16' Cargo-Box Hi-Cube Vehicle per Houston-Galveston Area Council (Contract# SC01-15):

<b>Total Price of HGAC Equipment per attached Contract build-schedule.....</b>	<b>\$ 93,305.00</b>
<b>Non-HGAC Required Items (Chassis Equipment / Services):</b>	
Fold-Down Center-Step on Rear Bumper.....	Included
Interior Handle, Curb-Side Access Door.....	446.00
Curb-Side Access - Entry Steps.....	Included
Rear Drivers-Side Cargo-Door Equipped with 50/50 "Dutch-Door" .....	1,246.00
Equipment Removal/Installation from Customer Existing Truck into New Vehicle	<u>6,250.00</u>
SUB-TOTAL.....	7,942.00

**TOTAL NET PROPOSAL PRICE.....\$ 101,247.00**

This quotation becomes a contract for payment and delivery of the merchandise listed above  
ONLY when signed by the customer or one of its officers.

Customer: City of Ann Arbor, Michigan

By: \_\_\_\_\_

Date: \_\_\_\_\_

  
\_\_\_\_\_  
Dave Snyder – 248-939-3223  
Jack Doheny Companies, Inc.



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Mr. Scott Bowling  
Supervisor - Fleet Services  
Public Services Division  
City of Ann Arbor  
4251 Stone School Road  
Ann Arbor MI 48108

March 30, 2017

Dear Mr. Bowling,

We are pleased to provide you with a Quote-Proposal for the following Inspection Vehicle equipment per Houston-Galveston Area Council (H-GAC) Government Price Contract #SC-01-15:

**TRUCK**

2017 Ford F-450 XL 4x2 Gasoline Chassis; 16,500# GVWR with Low-Profile 16' Hi-Cube Cargo-Body per attached quote to Jack Doheny Companies, Inc. (JDC Net Invoice) \$ 46,981.00

**BODY OUTFITTING**

Inspection Van Body Outfitting - Gasoline Chassis	\$	35,500.00
5500 watt gasoline generator mounted above deck and tied to chassis fuel system		Included
13,500 BTU roof mounted air conditioner with heat strip		Included
Premium Insulation, 7/16" Plywood Overlay and White Kemlite covered walls	\$	2,650.00
Black Diamond Plate design PVC floor covering		Included
Partition wall with Diamond Plate and Windowed Door		Included
Formica Cabinetry		Included
Formica Countertop & lockable office file cabinet		Included
7-Drawer Tool box		Included
Desk-mounted Ink-Jet Printer		Included
(3) Studio 19" LCD Flat panel monitor with speakers	\$	1,210.00
Rear Facing 17" LCD Monitor in Equipment Room	\$	780.00
Equipment washdown system / hose: 30 gallon	\$	475.00
(2) High Dome Super LED Safety Beacons Mounted on Roof of Cargo-Box	\$	1,125.00
Carbon monoxide detector mounted in studio		Included
Rear Mounted LED Arrow-Stick - Cab Controls	\$	860.00
Rear Vision Camera with Dash Mounted Monitor	\$	670.00
High quality retractable hose reel with 25' hose and sprayer		Included

**SUB-TOTAL HGAC EQUIPMENT PER CONTRACT PRICE-SCHEDULE: \$ 93,305.00**

**NON-HGAC REQUIRED ITEMS (Itemized Below-Next Page): \$ 7,942.00**

**TOTAL NET PROPOSAL PRICE: \$ 101,247.00**

**ADDITIONAL REQUIRED EQUIPMENT / SERVICES - NON-HGAC ITEMS**

**Chassis Equipment:**

Fold-Down Center-Step on Rear Bumper		Included
Interior Handles, Curb-Side Access Door	\$	446.00
Interior Entry Steps Curb-Side		Included
Rear Drivers-Side Cargo-Door Equipped with 50/50 "Dutch-Door"	\$	1,246.00
<b>Equipment Removal/Installation from Customer's Existing Truck into New Cargo Vehicle</b>	<b>\$</b>	<b>6,250.00</b>

Thank you for your consideration of this H-GAC Government Cooperative Contract Quote-Proposal.

Sincerely yours,



Dave Snyder  
Regional Sales Representaive  
248-939-3223  
DaveSnyder@DohenyCompanies.com

*This quotation becomes a contract for delivery and payment of the merchandise listed above only when signed by the customer or one of its officers.*

Customer: City of Ann Arbor, Michigan \_\_\_\_\_

By: \_\_\_\_\_

Title

Date: \_\_\_\_\_



Valley Ford Truck, Inc.  
5715 Canal Road, Cleveland, Ohio, 441253494  
Office: 216-524-2400 Fax: 216-524-8527

## Customer Proposal

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Prepared by:

TIMOTHY WALICK  
Office: 216-524-2400

Date: 03/30/2017

Vehicle: 2017 F-450 Chassis XL  
4x2 SD Regular Cab 205" WB DRW  
Quote ID: aac4g



Alex \$46,981.00

with ROCKPORT BODY INCLUDING SIDE DOOR

INCLUDES FOLD DOWN CENTER STEP

LEAD TIME ON CHASSIS

10-12 WEEKS



Valley Ford Truck, Inc.  
5715 Canal Road, Cleveland, Ohio, 441253494  
Office: 216-524-2400

2017 F-450 Chassis, SD Regular Cab  
4x2 SD Regular Cab 205" WB DRW XL(F4G)  
Price Level: 755 Quote ID: aacf4g

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## Table of Contents

Description	Page
Cover Page	1
Table of Contents	2
Selected Options	3



## Selected Options

Code	Description
<b>Base Vehicle</b>	
F4G	Base Vehicle Price (F4G)
<b>Packages</b>	
650A	<p>Order Code 650A</p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Engine: 6.8L 3-Valve SOHC EFI NA V10</li> <li>- Includes CNG/Propane gaseous engine prep, hardened engine intake and valve seats. This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: <a href="http://www.ford.com/altfuelbuyersguide">www.ford.com/altfuelbuyersguide</a>.</li> <li>- Transmission: TorqShift 6-Speed Automatic (6R140)</li> <li>- Includes SelectShift.</li> <li>- GVWR: 16,500 lb Payload Package</li> <li>- Wheels: 19.5" Argent Painted Steel</li> <li>- Hub covers/center ornaments not included.</li> <li>- HD Vinyl 40/20/40 Split Bench Seat</li> <li>- Includes center armrest, cupholder, storage and driver's side manual lumbar.</li> <li>- Radio: AM/FM Stereo</li> <li>- Includes digital clock and 4-speakers.</li> </ul>
<b>Powertrain</b>	
99Y	<p>Engine: 6.8L 3-Valve SOHC EFI NA V10</p> <p><i>Includes CNG/Propane gaseous engine prep, hardened engine intake and valve seats. This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: <a href="http://www.ford.com/altfuelbuyersguide">www.ford.com/altfuelbuyersguide</a>.</i></p>
44P	<p>Transmission: TorqShift 6-Speed Automatic (6R140)</p> <p><i>Includes SelectShift.</i></p>
X8L	Limited Slip w/4.88 Axle Ratio
STDGV	GVWR: 16,500 lb Payload Package
<b>Wheels &amp; Tires</b>	
THB	<p>Tires: 225/70Rx19.5G BSW Traction</p> <p><i>Includes 4 traction tires on the rear and 2 all-season tires on the front. Optional spare is 225/70Rx19.5G BSW all-season.</i></p>
64Z	<p>Wheels: 19.5" Argent Painted Steel</p> <p><i>Hub covers/center ornaments not included.</i></p>
512	<p>Spare Tire, Wheel &amp; Jack</p> <p>REQUIRED in Rhode Island.</p> <p><i>Excludes carrier.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- 6-Ton Hydraulic Jack</li> </ul>
<b>Seats &amp; Seat Trim</b>	
A	HD Vinyl 40/20/40 Split Bench Seat

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Options (cont'd)

Code	Description
	<i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>
<b>Other Options</b>	
PAINT	Monotone Paint Application
205WB	205" Wheelbase
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel.</i> <i>Includes:</i> - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass <i>Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.</i> - MyKey <i>Includes owner controls feature.</i> - Perimeter Anti-Theft Alarm - Power Front Side Windows <i>Includes 1-touch up/down driver/passenger window.</i> - Power Locks - Remote Keyless Entry
67X	Extra Heavy-Service Suspension Package <i>Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE 1: May result in a deterioration of ride quality. NOTE 2: Vehicle ride height will increase with the addition of this package.</i>
61J	6-Ton Hydraulic Jack  REQUIRED in Rhode Island.
18B	Platform Running Boards
587	Radio: AM/FM Stereo <i>Includes digital clock and 4-speakers.</i>
76C	Exterior Backup Alarm (Pre-Installed) <i>Custom accessory.</i>
<b>Fleet Options</b>	
942	Daytime Running Lamps (DRL) (LPO)  REQUIRES valid FIN code. <i>The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL). Includes on/off cluster controllable.</i>
<b>Emissions</b>	
425	50-State Emissions System
<b>Interior Colors</b>	
AS_04	Medium Earth Gray
<b>Primary Colors</b>	

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Valley Ford Truck, Inc.  
5715 Canal Road, Cleveland, Ohio, 441253494  
Office: 216-524-2400

2017 F-450 Chassis, SD Regular Cab  
4x2 SD Regular Cab 205" WB DRW XL(F4G)  
Price Level: 755 Quote ID: aacf4g

## Selected Options (cont'd)

Code	Description
UX_01	Ingot Silver Metallic

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



**Rockport**  
**PAUL SULZMAN** *COMMERCIAL VEHICLES*  
**VALLEY FORD TRUCK SALES** by Forest River  
 5715 CANAL RD.  
 CLEVELAND, OH 44125  
 Phone: 216-524-2400  
 Fax: 216-520-0486

# Body Quotation

Quote Number: 043802GREV  
 Date: 3/30/2017  
 Quote Expires on: 3/30/2017

**ROCKPORT COMMERCIAL VEHICLES**  
 2323 MIDDLEBURY STREET  
 ELKHART, IN 46516  
 PH: 888-711-1600 FAX: 574-295-3974  
 www.forestriverinc.com  
 www.rockporttrucks.com

Code	Model	Description	Price
RPAA1670	ALUMINUM	<p>DROPSHIP CHASSIS: 2017 FORD F450, 4 X2, 6.8L GAS, 205" WB, 120" CA, 16,500# GVWR, SPARE TIRE &amp; JACK AND FACTORY BACKUP ALARM</p> <p>THE ROCK FEATURES:</p> <p>16'L x 96"W x 84"H ALUMINUM SHEET &amp; POST</p> <p>.040 ALUMINUM SIDEWALL            Z SHAPED GALVANIZED SIDE POSTS ON 16" CENTERS            12" ALUMINUM FRONT RADIUS            5" EXTRUDED ALUMINUM VERTICAL CORNERS            5" TUBE SHAPE LONG SILLS            3" FORMED CHANNEL CROSSMEMBERS ON 16" CENTERS            .032 ALUMINUM ONE PIECE ROOF            ROOF BOWS ON 24" CENTERS, REAR MUD FLAPS            FULL HEIGHT 3/8" PLYWOOD LINING            RECESSED LED CLEARANCE LIGHTS            FLUSH REAR SILL WITH DRAIN TROUGH            E- COATED REAR STRUCTURE            REAR LED LIGHTS IN SIDE POSTS, FULL UNDERCOATING            1 1/8" LAMINATED HARDWOOD FLOOR            3 YEAR 36,000 MILE LIMITED WARRANTY            COMPOSITE REAR ROLL UP DOOR WITH STAINLESS STEEL FASTENERS            HIGH IMPACT FRONT RADIUS CORNERS            TRUE NOMINAL BODY LENGTH            E-COATED STEP BUMPER            12 TIE RINGS, 2 GRAB HANDLES</p>	
RP0008-1 RP0223	ELECTRICAL CHASSIS MODIFICATION	<p>REUSE CHASSIS REAR TAIL, BRAKE AND STOP LIGHTS            CAB/CHASSIS EXHAUST EXTENSION</p>	
RP0084 XXX RP0216	FLOORS XXX DOORS	<p>WHEELWELLS            TRIPLE STEP WITH SINGLE FLIP-UP, 11 1/2 DEEP GRIPSTRUT, 36" WIDE            ALUMINUM DOUBLE STEPWELL WITH 36" X 78" RV STYLE PRE-HUNG CURBSIDE            DOOR - ALUMINUM BODY - LOCATED @ 11" FROM FRONT WALL</p>	
RP0034	DOORS	<p>FULL WIDTH FRP REAR SWING DOORS WITH CAM BAR LOCKS &amp; SIDEWALL            PROTECTION PLATES.</p>	
XXXXX RP0388	XXXXX ALIGNMENT	<p>DELETE PLYWOOD LINER            FRONT END ALIGNMENT (ALL CHASSIS UNDER 18,000 LB CURB WEIGHT) -            PERFORMED ON HUNTER ALIGNMENT SYSTEM</p>	

THIS QUOTE WILL BECOME AN ORDER WHEN SIGNED AND RETURNED TO ROCKPORT COMMERCIAL VEHICLES. *OPTIONS SELECTED MAY OVERRIDE STANDARD ITEMS. PLEASE VERIFY THE ACCURACY OF THE QUOTE BEFORE SIGNING, THIS IS THE DEALERS RESPONSABILITY!!!* ROCKPORT IS NOT RESPONSIBLE FOR THE ACCURACY OF CHASSIS PRICING.

SIGNED: \_\_\_\_\_ DATE: \_\_\_\_\_

NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_

**SALES REP:**

DEALER CODE \_\_\_\_\_

TERMS: ALL ORDERS ARE COD