

CITY OF ANN ARBOR PURCHASING  
 BID OPENING TABULATION

INVITATION TO BID (ITB) # 4380 - Water Treatment Plant Chemical Bid Liquid Oxygen (LOX)

BIDDER NAME	ACKNOWLEDGED ADDENDA (YES/NO)	TOTAL DELIVERED COST
1) <i>PRAX AIR</i>	-	<i>NO BID</i>
2) <i>PROGRESSIVE INDUSTRIES</i>	<i>YES</i>	<i>\$1.25/DCF 1% US ADDITIVE COST.</i>
3) <i>AIR LIQUIDE</i>	<i>NO</i>	<i>\$.0367/HCF *</i>
4) <i>UNIVAR</i>	-	<i>NO BID</i>
5)		
6)		
7)		
8)		
9)		
10)		
11)		

\* Amended - See attached sheets

Bid Recorded By: *Mark V. Bergman*



**AIR LIQUIDE**

May 1, 2015

City of Ann Arbor  
301 East Huron Street  
Ann Arbor, MI 48107

Attention: Mr. Mark Berryman and Mr. Larry Sanford,

RE: Liquid Oxygen Bid ITB 4380 – Water Treatment Plant Chemical Bid

Thank you for the opportunity for Air Liquide Industrial U.S. LP to place a bid on the bulk liquid oxygen with the City of Ann Arbor.

Our sincere apologies, as there was a decimal place error in our bid. The Product Price for bulk liquid oxygen should be \$0.367 per HCF (hundred standard cubic feet).

All other terms and conditions and items in our bid are the same and remain unchanged.

Thank you for allowing Air Liquide to clarify and correct this error. We appreciate your business and thank you for choosing us to supply your industrial gas requirements.

Sincerely,

Amy Waszczak  
National Municipal Bid Coordinator  
Air Liquide Industrial U.S. LP  
Phone: (708) 579-7977 E-mail: [amy.waszczak@airliquide.com](mailto:amy.waszczak@airliquide.com)

## Sanford, Larry D

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**From:** Spencer, Colin  
**Sent:** Thursday, April 30, 2015 4:08 PM  
**To:** Sanford, Larry D  
**Subject:** ITB# 4380 - LOX - Air Liquide

Larry,

In follow-up to our phone conversation; I've discussed the situation with Mark and considering that the next lowest bid was considerably higher at \$1.75/ccf plus additional costs we're going to allow Air Liquide to submit a signed Letter of Clarification for their bid response to ITB# 4380 where Air Liquide acknowledges that a typographical mistake (misplacement of a decimal) was made and that that the proper HCF cost should have read .367 vs. the .0367 they provided on their bid. They should also provide within that Letter of Clarification that all other terms and conditions as provided within their bid will remain unchanged. This Letter of Clarification will become part of the procurement file for ITB# 4380 as well.

They should also understand that this is an extraordinary situation and authorization to correct a typographical error related to an ITB is an exception and that this exception should not be construed as setting any kind of precedence.

Any further questions let me know!

**Colin Spencer | Buyer | City of Ann Arbor**

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