

Bid Proposal



Gentlemen / Ladies: On June 26, 2018

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by **Spartan ER** at its main office in Brandon, South Dakota, the apparatus and equipment herein named and for the following prices:

- One (1)** Spartan Metro-Star MFD Custom Chassis with a 10" Raised Roof.
 - One (1)** Tubular Stainless Steel body with a 500-gallon poly booster tank.
 - One (1)** 1500 GPM Waterous CXS single stage pump.
- All equipment specified in the bid packet.

TOTAL DELIVERED PRICE: \$594,380.00
Subject to pending price increase

Note: No State, Federal or local taxes are included.
Note: Discounts are listed in the bid packet.

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war or other causes beyond our control not preventing, within **330 to 365** calendar days after receipt of this order and the acceptance thereof at our offices at Brandon, South Dakota, and to be delivered to you at,

The Ann Arbor Fire Department

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the offer to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

Unless accepted within **30** days from this date, the right is reserved to withdraw this proposal.

SPARTAN ER



By 
Michael R Zahnen



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.: FS12-17

Date Prepared: 6/26/2018

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	City of Ann Arbor	Contractor:	Spartan
Contact Person:	Michael Kennedy	Prepared By:	Jessica Garry
Phone:	734-794-6978	Phone:	605-582-4022
Fax:		Fax:	605-582-4001
Email:	mkenedy@a2gov.org	Email:	jessica.garry@spartanmotors.com

Product Code:	AAC04	Description:	Spartan 4-Door Custom Full-Tilt Aluminum Cab, 4x2, Pumper, Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$393,635

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
14 - Paint Cab Interior Sparliner	\$6,214	32 - Upgrade Engine to 450 HP	\$9,900
57 - Upgrade Fuel Tank to SST	\$1,536	62 - Upgrade Rear Tires, Wheels Suspension up to 27,000#	\$5,762
72 - Change front wheels to aluminum	\$802	73 - Change rear wheels to aluminum	\$1,756
116 - Cab Recirculation Fans - Pair	\$510	122 - Cab Interior Rear Wall Overlaid w/ Painted Aluminum	\$1,498
123 - Upgrade Cab Interior to Metal	\$3,780	161 - Upgrade Battery Boxes to SST	\$2,252
166 - Upgrade Alternator to 360 A	\$1,063	174 - Upgrade Headlights to LED	\$1,560
202 - Back-Up Camera System	\$1,200	279 - Pump Compartment Heater	\$1,329
323 - Pump Anodes (2)	\$685	278 - Pump Module Heat Pan	\$755
325 - Front Suction	\$4,982	377 - Upgrade Body to Star series	\$36,192
453 - Pull-Out Toolboard - Heavy Duty (2)	\$3,780	386 - Paint Roll-Up Door (6)	\$3,720
396 - Single Axle Smart Storage	\$10,912	408 - Coffin Compartments- One Side (2 x \$6,475.00 each)	\$12,950
442 - Rear Access Ladder	\$2,481	351 - Booster Reel	\$5,963
343 - Front Bumper Discharge	\$3,086	668 - Directional Light - LED	\$2,360
674 - Additional Lower Zones BD Warning Lights - Four	\$1,600	680 - Brow Scene Light - LED	\$2,719
688 - Telescoping Scene Light - LED (2)	\$5,080	258 - Add Interior EMS Cabinet (2)	\$7,838
292 - Dunnage Area above Pump Compartment	\$1,736	260 - Add 120 V Power to EMS Cabinet (2)	\$1,284
365 - Change Body to Stainless Steel (9 x \$1,400per foot)	\$12,600		
		Subtotal B:	\$159,885

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary. (Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Change pump to Waterous 1500 GPM CSX	\$412	Akron electric valve with Pro controller	\$3,176
Add Hust E Draulic Tools	\$28,895	TFT monitor pacakge and extenda-gun	\$3,312
Deluxe apparatus labeling	\$512		
		Subtotal C:	\$36,307

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 7%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	\$589,827	=	Subtotal D:	\$589,827
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E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$2,000

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Perfromance Bond	\$2,553		
		Subtotal F:	\$2,553

Delivery Date: 365 Days ARO **G. Total Purchase Price (D+E+F):** \$594,380