



West Shore Fire
 6620 Lake Michigan Drive
 Allendale, MI 49401
 616-895-4347

06 June 2023

111 North Fifth Avenue,
 Ann Arbor, MI, 48104-1405

Attention: Fire Chief Mike Kennedy

Chief Kennedy...

This will confirm the offer of West Shore Fire to supply one (1) 2025 E-ONE Typhoon Engine as detailed in the attached shop order #13900.

The price for this apparatus is **\$800,000**.

Payment is due upon delivery. Current delivery estimates are as follows.

Pumper - 29 months (870 days) after receipt of order.

Noted below are the recommended delivery guidelines based on key components of the order:

- Receipt of a complete order
- Communicated order milestones for pre-construction and order release are met

Delays in meeting pre-construction and order release milestones will increase delivery times and will be clearly communicated.

This sale is being made under the terms of the **Sourcewell Cooperative Purchasing Program**.

City Of Ann Arbor Sourcewell ID# 21473
 E-ONE Inc. Sourcewell Contract # 113021-RVG-1

I have isolated the costs of the Idle-Tec system as per your request.

Option ID	Description	Qty	Unit	Total	Comments	After Discount
1350-0078	Fuel pick-up for diesel fired heater. Includes hose run. Qty Ea.	1	238.00	238.00	Manual added by GFRANK LIN on 21-11-11	185.64
1400-0088	Idle Mitigation System Eco Idle-Tec model IMS3. Includes EM 200-IC energy module and Intellimetrics. Includes display in cab. Requires dual voltage charger, auto eject receptacle and 400a minimum alternator. When mounted on top of body a cover is			27,181.00		21,201.18

	required in cold climates (3305-0893 or equivalent). Requires SAE review relative to location.					
1680-0472	Diesel fired heater for cab heaters. For use with ECO Idle-Tec IMS. Requires additional fuel pick-up 1350-0078.	1	5,483.00	5,483.00		4,276.74
4455-0016	Webasto Winterization system shall protect the pump, piping, firefighting systems and watertank to 0 degree.	1	7,939.00	7,939.00	Manual added by GFRANK LIN on 21-11-11	6,192.42
5010-0111	The Eco Idle-Tec IMS engine shutdown timer to be set for 30 seconds.	1	0.00	0.00		0.00
Total Idle-Tec System >>>						31,855.98

If this is going to be used as a buffer it might be worthwhile adding the following option that is not presently on your truck. It is AC when the truck is in Idle-Tec mode. Many FD's do not choose this option to keep costs under control however, it will help in the warmer months.

Item ID	Description	Comments	DNET	Discounted Price
1400-0086	Idle Mitigation System Eco Idle-Tec IMS4HAC12-M. Includes EM 200-IC energy module, AC 40-24-12K air conditioning unit and Intellimetrics . Includes display in cab. Requires dual voltage charger, auto eject receptacle and 400a minimum alternator. For use with E-ONE chassis with A/C (requires rooftop condenser). When mounted on top of body a cover is required in cold climates (3305-0893 or equivalent). Requires SAE review relative to location.		48,238.00	37,625.64
<u>1400-0088</u>	Idle Mitigation System Eco Idle-Tec model IMS3. Includes EM 200-IC energy module and Intellimetrics. Includes display in cab. Requires dual voltage charger, auto eject receptacle and 400a minimum alternator. When mounted on top of body a cover is required in cold climates (3305-0893 or equivalent). Requires SAE review relative to location.	< This is what is in present design.	27,181.00	21,201.18
			Total Idle-Tec System Increase with AC Option	
			21,057.00	16,424.46

Hopefully this will meet your requirements, but if you have any other questions, don't hesitate to contact me.

Respectfully submitted.

A handwritten signature in black ink, appearing to be 'Ken Potter', with a large loop and a long horizontal stroke extending to the right.

Ken Potter
Sales Consultant, West Shore Fire
807-621-3616