

## City of Ann Arbor

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## **Legislation Text**

File #: 08-0857, Version: 1

Resolution Authorizing the Purchase of Ice Control Salt through the Michigan Delivering Extended Agreements Locally (MDEAL) 2008/09 State of Michigan Road Salt Requisition from North American Salt Company (\$211,800.00) and Morton International, Inc. (\$155,200.00)

Attached is a resolution for your approval for the purchase of ice control salt. Ice control salt is used during the winter season to control snow and ice accumulations on City streets.

Annually the State of Michigan solicits a state wide bid for bulk ice control salt allowing those who participate to receive advantageous pricing. The bid seeks pricing for early fill-up and seasonal back-up supplies. North American Salt was the low bid for the early fill up portion of the bid and Morton International was the low bid for the seasonal back up. Below is an estimate of the City's purchase.

Bidder Cost	Per Ton	Tons	<u>TOTAL</u>
North American Salt (Early Fill-up)	\$42.36	5,000	\$211,000.00
Morton Internaltional (Seasonal Back-up)	38.80	4,000	155,200.00

The Field Operations Unit of Public Services utilizes spreader controls that will be attached to all snow removal equipment. These controls regulate the amount of salt being spread and will track usage for inventory purposes. With this type of equipment, we are able to minimize salt usage and comply with the City policy of using the least amount of salt consistent with traffic safety.

North American Salt received Human Rights approval on September 5, 2008.

Morton International received Human Rights approval on September 5, 2008.

Sufficient funds for this purchase are budgeted within the Public Services Area Major and Local Street funds for fiscal year 2009.

Prepared by: Kirk Pennington, Field Operations Supervisor

Karla Henderson, Field Operations Manager

Reviewed by: Sue F. McCormick, Public Services Administrator

Approved by: Roger W. Fraser, City Administrator

Whereas, The City uses ice control salt on major and local streets during the winter months in response to snow and ice accumulation, with care given to achieving a balance between traffic safety and environmental effects;

Whereas, Competitive bids were solicited by the State of Michigan for the early fill-up and seasonal supply of ice control salt and North American Salt Company and Morton International, Inc. submitted the lowest responsible bids respectively;

Whereas, The bid prices are firm through August 31, 2009;

Whereas, North American Salt Company received Human Rights approval on September 5, 2008;

Whereas, Morton International, Inc. received Human Rights approval on September 5, 2008; and

Whereas, Sufficient funds have been budgeted in the Public Services Area Major and Local Street Funds for the

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proposed expenditures;

RESOLVED, That purchase orders for the supply of ice control salt be authorized to North American Salt Company in the amount of \$211,800.00 (5,000 @ \$42.36) and Morton International, Inc. in the amount of \$155,200.00 (4,000 tons @\$38.80); and

RESOLVED, That the City Administrator be authorized to take the necessary actions to implement this resolution.