



## Legislation Text

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**File #:** 15-1485, **Version:** 1

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Resolution to Approve a Professional Services Agreement with Fiberlink, Inc. for Fiber Optic Network (FON) Design and Engineering Services (Total Contract NTE \$476,256.00)

Attached for your review and consideration is a resolution to approve a Professional Services Agreement with Fiberlink, Inc. in the amount Not-To-Exceed \$476,256.00, for FON Design and Engineering Services.

**Fiscal/Budget Impact:** This expenditure is planned for and budgeted in the FY2016 Information Technology Services Fund budget under Capital projects.

Currently, the City of Ann Arbor has an agreement to use an aerial fiber optic network (a/k/a INET), owned by Comcast, which provides network connectivity to more than 30 public, education, and government sites throughout the City. Network connectivity to these sites is crucial to efficient and effective City operations.

The primary goal is to design, construct and replace the current Comcast INET with a City-owned institutional network (called A2-INET) within a two-year timeframe before the agreement expires on August 5, 2017.

The City is in need of FON Design and Engineering Services in order to replace the existing Comcast INET with A2INET that is capable of providing high-speed connectivity to locations throughout the City of Ann Arbor.

Once constructed, A2-INET will accommodate current and future City operations by providing a resilient core network capability allowing for growth, expansion and scalability. The A2-INET FON will also provide the City additional benefits including:

- Facilitate collaboration, reduce long-term expenses, and reduce operational risks;
- Leveraging current inside-plant network infrastructure, if feasible;
- Leveraging partner organization networks, if feasible; and
- Providing a secure, scalable, resilient network that is readily expandable

In mid-September, 2015, a request for proposal for Fiber Optic Network Design and Engineering Services was issued (RFP-930), and proposals from nine respondents were received on October 5, 2015. A team comprised of City staff members, and Merit Network personnel, acting on behalf of the City as consultants, reviewed the proposals and selected Fiberlink, Inc. based on their professional qualifications, past experience, proposed work plan and fee quotation.

Fiberlink, Inc. complies with the requirements of the City Living Wage and Non-Discrimination ordinances.

Prepared by: Russell Hanshue, Solutions Delivery Manager-Technology & Strategy, ITS

Reviewed by: Tom Shewchuk, IT Director, ITS

Approved by: Tom Crawford, Interim City Administrator

Whereas, The City's primary goal is to construct and replace the current Comcast INET with a City-owned institutional network (called A2-INET) within a two-year timeframe before the City's Cable Franchise Agreement expires on August 5, 2017;

Whereas, The City is in need of FON Design and Engineering Services in order to replace the existing Comcast INET with A2INET for providing high-speed connectivity to sites throughout the City of Ann Arbor;

Whereas, Network connectivity to these sites is crucial to efficient and effective City operations;

Whereas, A2-INET will accommodate current and future needs of the City of Ann Arbor by providing a resilient core network capability allowing for growth, expansion and scalability;

Whereas, In response to RFP No. 930 for Fiber Optic Network Design and Engineering Services, the City received nine proposals; and selected Fiberlink, Inc. based on their professional qualifications, past experience, and fee quotation;

Whereas, Fiberlink, Inc. complies with the City's Living Wage and Non-Discrimination ordinances; and

Whereas, Funding for this expenditure is planned for and budgeted for in the FY2016 Information Technology Budget;

RESOLVED, That City Council approve the Professional Services Agreement with Fiberlink, Inc. in the amount Not-to-Exceed \$476,265.00 for Fiber Optic Network Design and Engineering Services;

RESOLVED, That the Mayor and City Clerk be authorized and are directed to approve said agreement after approval as to form by the City Attorney and approval as to substance by the City Administrator; and

RESOLVED, That the City Administrator be authorized to take the necessary actions to implement this Resolution regardless of fiscal year, including the execution of any required supplemental contract documents, after approval as to form by the City Attorney.