



STATE OF MICHIGAN
CENTRAL PROCUREMENT SERVICES
 Department of Technology, Management, and Budget
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
 P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number **6**
 to
 Contract Number **18000000768**

CONTRACTOR	DETROIT SALT COMPANY LC
	12841 Sanders Street
	Detroit, MI 48217
	Steve Briggs
	313-841-5144
	sales@detroitsalt.com
	CV0040860

STATE	Program Manager	Melissa Longworth	SW
		517-599-8135	
		LongworthM@Michigan.gov	
	Contract Administrator	Steven Motz	DTMB
		(517) 331-6086	
		motzs1@michigan.gov	

CONTRACT SUMMARY

BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

MINIMUM DELIVERY REQUIREMENTS

See Section 1.3 Delivery and Acceptance

DESCRIPTION OF CHANGE NOTICE

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$12,295,337.50	\$4,799,283.50	\$17,094,621.00		

DESCRIPTION

Effective September 1st, 2020 this contract is hereby amended to include FY 2020-2021 annual road salt pricing, which has been attached as Schedule B. The contract value is increased by \$4,799,283.50 to account for State of Michigan anticipated spend.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER				Seasonal Backup		Detroit		437,406	133	22,475,342.67		
Region	Item	County	Org. Name	Drop Point Address		City	State	Zip	Org. Phone	Seasonal	Price Per Ton	Extended Price
2-North	48	Wexford	MiDEAL	MANTON, CITY OF	5281 N 41 1/2 RD	Manton	Michigan	49663		50	\$ 79.47	\$ 3,973.50
2-North	49	Wexford	MiDEAL	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	Michigan	49618	(231) 775-9731	1,300	\$ 79.47	\$ 103,311.00
2-North	50	Wexford	MiDEAL	WEXFORD COUNTY ROAD COMMISSION	9948 E 34 RD	CADILLAC	Michigan	49601	(231) 775-9731	50	\$ 79.47	\$ 3,973.50
2-North	50B	Kalkaska	MiDEAL	KALKASKA COUNTY ROAD COMMISSION	1049 Island Lake Road	Kalkaska	Michigan	49646	(231) 258-2242	4,500	\$ 74.99	\$ 337,455.00
3-Grand	56	Ottawa	MiDEAL	OTTAWA COUNTY	12220 Fillmore	West Olive	Michigan	49460	(616) 738-4873	50	\$ 68.98	\$ 3,449.00
3-Grand	57	Ottawa	MiDEAL	ZEELAND, CITY OF	600 east roosevelt	zeeland	Michigan	49464	(616) 836-5087	600	\$ 68.98	\$ 41,388.00
3-Grand	58	Ottawa	MiDEAL	HUDSONVILLE, CITY OF	5713 Balsam Dr	Hudsonville	Michigan	49426	(616) 669-0200	800	\$ 68.98	\$ 55,184.00
3-Grand	59	Ottawa	MiDEAL	HOLLAND COMMUNITY HOSPITAL	602 Michigan Ave	Holland	Michigan	49423	(616) 394-3144	50	\$ 68.98	\$ 3,449.00
3-Grand	60	Ottawa	MiDEAL	NORTH OTTAWA COMMUNITY HOSPITAL	403 Taylor St.	Grand Haven	Michigan	49417	(616) 847-5376	50	\$ 68.98	\$ 3,449.00
3-Grand	61	Ottawa	MiDEAL	OTTAWA COUNTY ROAD COMMISSION	14110 Lakeshore Drive	Grand Haven	Michigan	49417	(616) 842-5400	3,700	\$ 68.98	\$ 255,226.00
3-Grand	62	Ottawa	MiDEAL	OTTAWA COUNTY ROAD COMMISSION	475 - 68th Avenue N.	Coopersville	Michigan	49404	(616) 842-5400	2,700	\$ 68.98	\$ 186,246.00
3-Grand	63	Ottawa	MiDEAL	OTTAWA COUNTY ROAD COMMISSION	12150 Ransom Street	Holland	Michigan	49424	(616) 842-5400	7,900	\$ 68.98	\$ 544,942.00
3-Grand	64	Ottawa	MiDEAL	OTTAWA COUNTY ROAD COMMISSION	2500 Marcan Avenue	Jenison	Michigan	49428	(616) 842-5400	5,700	\$ 68.98	\$ 393,186.00
3-Grand	65	Ottawa	MiDEAL	COOPERSVILLE, CITY OF	115 W RANDALL ST	COOPERSVILLE	Michigan	49404		100	\$ 68.98	\$ 6,898.00
3-Grand	66	Ottawa	MiDEAL	SPRING LAKE, VILLAGE OF	210 S. Buchanan	Spring Lake	Michigan	49456	(616) 502-2162	150	\$ 68.98	\$ 10,347.00
3-Grand	67	Ottawa	MiDEAL	GRAND HAVEN, CITY OF	1120 Jackson	Grand Haven	Michigan	49417	(616) 847-3493	700	\$ 68.98	\$ 48,286.00
4-Bay	43	Lapeer	MiDEAL	LAPEER, CITY OF	217 Bentley Street	Lapeer	Michigan	48446	(810) 664-4711	650	\$ 56.76	\$ 36,894.00
4-Bay	44	Lapeer	MiDEAL	IMLAY, CITY OF	604 E. First Street	Imlay City	Michigan	48444	(810) 724-2135	150	\$ 56.76	\$ 8,514.00
4-Bay	45	Lapeer	MiDEAL	ALMONT, VILLAGE OF	413 Spring Street	Almont	Michigan	48003	(810) 798-8528	50	\$ 56.76	\$ 2,838.00
4-Bay	46	Lapeer	MiDEAL	LAPEER COUNTY ROAD COMMISSION	820 Davis Lake Road	Lapeer	Michigan	48446	(810) 664-6272	1,000	\$ 56.76	\$ 56,760.00
4-Bay	47	Lapeer	MiDEAL	LAPEER COUNTY ROAD COMMISSION	6710 Webster Road	Imlay City	Michigan	48444	(810) 664-6272	1,000	\$ 56.76	\$ 56,760.00
4-Bay	48	Lapeer	MiDEAL	LAPEER COUNTY ROAD COMMISSION	5891 Old State Road	North Branch	Michigan	48461	(810) 664-6272	1,000	\$ 56.76	\$ 56,760.00
4-Bay	49	Lapeer	MiDEAL	DRYDEN, VILLAGE OF	5605 Liberty St	Dryden	Michigan	48428	(810) 796-2207	50	\$ 56.76	\$ 2,838.00
4-Bay	50	Lapeer	MiDEAL	NORTH BRANCH, VILLAGE OF	4291 MILL STREET	NORTH BRANCH	Michigan	48461	(810) 688-3410	150	\$ 56.76	\$ 8,514.00
4-Bay	74	Shiawassee	MiDEAL	PERRY, CITY OF	220 Lamb ST.	Perry	Michigan	48872		50	\$ 57.64	\$ 2,882.00
4-Bay	75	Shiawassee	MiDEAL	DURAND AREA SCHOOLS	9573 Monroe Rd.	Durand	Michigan	48429	(989) 288-2681	50	\$ 57.64	\$ 2,882.00
4-Bay	76	Shiawassee	MiDEAL	BYRON, VILLAGE OF	121 N Saginaw St	Byron	Michigan	48418	(810) 266-5090	50	\$ 57.64	\$ 2,882.00
4-Bay	77	Shiawassee	MiDEAL	DURAND, CITY OF	501 Kent St	Durand	Michigan	48429	(989) 288-3113	100	\$ 57.64	\$ 5,764.00
4-Bay	78	Shiawassee	MiDEAL	SHIAWASSEE COUNTY ROAD COMMISSION	701 W Corunna Ave	Corunna	Michigan	48817	(989) 743-2228	600	\$ 57.64	\$ 34,584.00
4-Bay	79	Shiawassee	MiDEAL	LAINGSBURG, CITY OF	320 Grand River	Laingsburg	Michigan	48848	(517) 651-6101	150	\$ 57.64	\$ 8,646.00
4-Bay	80	Shiawassee	MiDEAL	OWOSSO, CITY OF	522 milwaukee	owosso	Michigan	48867	(989) 725-0555	1400	\$ 57.64	\$ 80,696.00
6-University	1	Clinton	MiDEAL	ELSIE, VILLAGE OF	125 W Main St	Elsie	Michigan	48831	(989) 862-5193	50	\$ 58.52	\$ 2,926.00
6-University	2	Clinton	MiDEAL	OID, CITY OF	127 N. Gratiot St.	Ovid	Michigan	48866	(989) 666-8695	100	\$ 58.52	\$ 5,852.00
6-University	3	Clinton	MiDEAL	DEWITT, CITY OF	907 W Main	DeWitt	Michigan	48820	(517) 669-2441	250	\$ 58.52	\$ 14,630.00
6-University	4	Clinton	MiDEAL	ST. JOHNS, CITY OF	1000 N. US27 BR	St. Johns	Michigan	48879	(989)224-8944	150	\$ 58.52	\$ 8,778.00
6-University	5	Clinton	MiDEAL	EAST LANSING, CITY OF	1800 East State Road	East Lansing	Michigan	48823	(517)319-6925	1500	\$ 58.52	\$ 87,780.00
6-University	6	Clinton	MiDEAL	CLINTON COUNTY ROAD COMMISSION	3536 South U.S. Highway 27	St. Johns	Michigan	48879	(989) 668-0040	2000	\$ 58.52	\$ 117,040.00
6-University	7	Eaton	MiDEAL	POTTERVILLE, CITY OF	319 N Nelson	Potterville	Michigan	48876	(517) 645-7641	50	\$ 56.52	\$ 2,826.00
6-University	8	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	1112 Renolds Road	Charlotte	Michigan	48813	(517) 543-1632	3650	\$ 56.52	\$ 206,298.00
6-University	9	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	3102 Sanders Road	Lansing	Michigan	48917	(517) 543-1632	2000	\$ 56.52	\$ 113,040.00
6-University	10	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	1101 Lipsey Drive	Charlotte	Michigan	48813	(517) 543-1632	400	\$ 56.52	\$ 22,608.00
6-University	11	Eaton	MiDEAL	VERMONTVILLE, VILLAGE OF	134 Westside Drive	Vermontville	Michigan	49096	(517) 726-1444	50	\$ 56.52	\$ 2,826.00
6-University	12	Eaton	Agency	DTMB-Facilities-Building Operations Division - AGENCY	7440 Parsons Drive	Dimondale	Michigan	48821	(517) 712-1686	500	\$ 56.52	\$ 28,260.00
6-University	13	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	300 Market Street	Eaton Rapids	Michigan	48827	(517) 543-1632	100	\$ 56.52	\$ 5,652.00
6-University	14	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	3411 S Ionia Road	Bellevue	Michigan	49021	(517) 543-1632	1000	\$ 56.52	\$ 56,520.00
6-University	15	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	8893 W Vermontville Hwy.	Vermontville	Michigan	49096	(517) 543-1632	1650	\$ 56.52	\$ 93,258.00
6-University	16	Eaton	MiDEAL	LANSING COMMUNITY COLLEGE	5708 Corner Stone Dr	Lansing	Michigan	48917	(517) 483-1726	100	\$ 56.52	\$ 5,652.00
6-University	17	Eaton	MiDEAL	GRAND LEDGE PUBLIC SCHOOLS	13256 Lawson Road	Grand Ledge	Michigan	48837	(517) 925-5424	100	\$ 56.52	\$ 5,652.00
6-University	18	Eaton	MiDEAL	CHARLOTTE, CITY OF	301 Tirrell Highway	Charlotte	Michigan	48813	(517) 543-8841	600	\$ 56.52	\$ 33,912.00
6-University	19	Eaton	MiDEAL	GRAND LEDGE CITY OF	1174 Comet Lane	Grand Ledge	Michigan	48837	(269) 838-9476	400	\$ 56.52	\$ 22,608.00
6-University	20	Hillsdale	MiDEAL	HILLSDALE, CITY OF	149 Waterworks Ave	Hillsdale	Michigan	49242	(517) 437-6490	1000	\$ 59.72	\$ 59,720.00
6-University	21	Hillsdale	MiDEAL	HILLSDALE COUNTY ROAD COMMISSION	1919 Hudson Road	Hillsdale	Michigan	49242	(517) 437-4458	6500	\$ 59.72	\$ 388,180.00
6-University	22	Hillsdale	MiDEAL	HILLSDALE COUNTY ROAD COMMISSION	123 Wales Street	Camden	Michigan	49232	(517) 437-4458	800	\$ 59.72	\$ 47,776.00
6-University	23	Hillsdale	MiDEAL	HILLSDALE COUNTY ROAD COMMISSION	8640 Jerome Road	Jerome	Michigan	49249	(517) 437-4458	850	\$ 59.72	\$ 50,762.00
6-University	24	Hillsdale	MiDEAL	HILLSDALE COUNTY ROAD COMMISSION	218 Fremont Street	Litchfield	Michigan	49252	(517) 437-4458	700	\$ 59.72	\$ 41,804.00
6-University	25	Hillsdale	MiDEAL	HILLSDALE COUNTY ROAD COMMISSION	426 S. Main Street	Waldron	Michigan	49288	(517) 437-4458	650	\$ 59.72	\$ 38,818.00
6-University	26	Hillsdale	MiDEAL	JONESVILLE, CITY OF	111 Ecology Dr.	Jonesville	Michigan	49250	(517) 849-2104	250	\$ 59.72	\$ 14,930.00
6-University	27	Ingham	MiDEAL	WEBBERVILLE, VILLAGE OF	4787 Pardee Rd.	Webberville	Michigan	48892	(517) 521-3984	150	\$ 54.93	\$ 8,239.50
6-University	28	Ingham	MiDEAL	MERIDIAN TOWNSHIP	2100 Gaylord C smith Ct	Haslett	Michigan	48840	(517) 853-4624	100	\$ 54.93	\$ 5,493.00
6-University	29	Ingham	Agency	DTMB-Facilities-Building Operations Division-AGENCY	3111 W St Joseph Str	Lansing	Michigan	48917	(517) 712-1686	400	\$ 54.93	\$ 21,972.00
6-University	30	Ingham	MiDEAL	MICHIGAN STATE UNIVERSITY	1060 Stadium Drive	East Lansing	Michigan	48824	(517) 884-6200	2000	\$ 54.93	\$ 109,860.00

MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER				Seasonal Backup		Detroit		437,406		133		22,475,342.67		
Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price Per Ton	Extended Price			
6-University	31	Ingham	MiDEAL	LESLIE, CITY OF	414 Washburn	Leslie	Michigan	49251	200	\$ 54.93	\$ 10,986.00			
6-University	32	Ingham	MiDEAL	CAPITAL REGION AIRPORT AUTHORITY	3168 W State Road	Lansing	Michigan	48906	100	\$ 54.93	\$ 5,493.00			
6-University	33	Ingham	MiDEAL	INGHAM COUNTY	1335 E. Howell Rd	Williamston	Michigan	48895	5000	\$ 54.93	\$ 274,650.00			
6-University	34	Ingham	MiDEAL	INGHAM COUNTY	5613 S. Aurelius Rd	Lansing	Michigan	48910	3500	\$ 54.93	\$ 192,255.00			
6-University	35	Ingham	MiDEAL	INGHAM COUNTY	301 Bush St.	Mason	Michigan	48854	6000	\$ 54.93	\$ 329,580.00			
6-University	36	Ingham	MiDEAL	MASON, CITY OF	435 N Jefferson Street	Mason	Michigan	48854	(517) 676-9155	400	\$ 54.93	\$ 21,972.00		
6-University	37	Ingham	MiDEAL	HOLT PUBLIC SCHOOLS	2125 Delhi st. ne	holt	Michigan	48842	(517) 694-3813	150	\$ 54.93	\$ 8,239.50		
6-University	38	Ingham	MiDEAL	OKEMOS PUBLIC SCHOOLS	4406 Okemos Rd	Okemos	Michigan	48864	(517) 706-5037	200	\$ 54.93	\$ 10,986.00		
6-University	39	Ingham	MiDEAL	LANSING, CITY OF	601 E. South Street	Lansing	Michigan	48910	(517) 483-4169	8000	\$ 54.93	\$ 439,440.00		
6-University	40	Ingham	MiDEAL	WILLIAMSTON, CITY OF	781 Progress Ct.	Williamston	Michigan	48895	(517) 655-2774	150	\$ 54.93	\$ 8,239.50		
6-University	41	Ingham	MiDEAL	HASLETT PUBLIC SCHOOLS	1590 Franklin Street	Haslett	Michigan	48840	(517) 339-8342	100	\$ 54.93	\$ 5,493.00		
6-University	42	Ingham	Agency	DMVA	RFSC 3423 N MLK Jr. Blvd Building 30-AGENCY	Lansing	Michigan	48906	(517) 481-7655	150	\$ 54.93	\$ 8,239.50		
6-University	43	Jackson	MiDEAL	GRASS LAKE VILLAGE OF	119 N. Lake Street	Grass Lake	Michigan	49240	(517)522-4550	50	\$ 55.11	\$ 2,755.50		
6-University	44	Jackson	MiDEAL	HANOVER, VILLAGE OF	Railroad St	Hanover	Michigan	49241	(517) 962-9095	25	\$ 55.11	\$ 1,377.75		
6-University	45	Lenawee	MiDEAL	ADRIAN, CITY OF	231 Race St	Adrian	Michigan	49221	(517) 264-4842	1,200	\$ 54.77	\$ 65,724.00		
6-University	46	Lenawee	MiDEAL	BRITTON, VILLAGE OF	257 Maple St.	Britton	Michigan	49229	(517) 451-8556	50	\$ 54.77	\$ 2,738.50		
6-University	47	Lenawee	MiDEAL	CLINTON, VILLAGE OF	311 River St	Clinton	Michigan	49236	(517) 456-7494	50	\$ 54.77	\$ 2,738.50		
6-University	48	Lenawee	MiDEAL	TECUMSEH, CITY OF	601 E. Cummins St.	Tecumseh	Michigan	49286		700	\$ 54.77	\$ 38,339.00		
6-University	49	Lenawee	MiDEAL	Onsted WWTP	125 S. Second St.	Onsted	Michigan	49265	(517) 467-7042	100	\$ 54.77	\$ 5,477.00		
6-University	50	Lenawee	MiDEAL	LENAWEE COUNTY ROAD COMMISSION	2461 Treat Hwy	Adrian	Michigan	49221		3,500	\$ 54.77	\$ 191,695.00		
6-University	51	Lenawee	MiDEAL	LENAWEE COUNTY	429 North Winter Street	Adrian	Michigan	49221	(517) 264-4738	50	\$ 54.77	\$ 2,738.50		
6-University	55	Monroe	MiDEAL	MONROE COUNTY COMMUNITY COLLEGE	1555 South Raisinville Road	Monroe	Michigan	48161		100	\$ 53.97	\$ 5,397.00		
6-University	56	Monroe	MiDEAL	JEFFERSON SCHOOLS	5300 N. Stony Creek Rd.	Monroe	Michigan	48162	734-289-5570	50	\$ 53.97	\$ 2,698.50		
6-University	57	Monroe	MiDEAL	DUNDEE, VILLAGE OF	625 MAIN ST	DUNDEE	Michigan	48131		100	\$ 53.97	\$ 5,397.00		
6-University	58	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION	840 South Telegraph Road	Monroe	Michigan	48161	(734) 240-5109	2,000	\$ 53.97	\$ 107,940.00		
6-University	59	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION	15205 Tandem Court Drive	Petersburg	Michigan	49270	(734) 240-5109	1,000	\$ 53.97	\$ 53,970.00		
6-University	60	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION	3498 St. Anthony Road	Temperance	Michigan	48182	(734) 240-5109	1,000	\$ 53.97	\$ 53,970.00		
6-University	61	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION	1788 E. Labo Rd.	Carleton	Michigan	48117	(734) 240-5109	2,000	\$ 53.97	\$ 107,940.00		
6-University	62	Monroe	MiDEAL	SOUTH ROCKWOOD, VILLAGE OF	5676 Carleton-Rockwood Rd.	South Rockwood	Michigan	48179	(734) 379-3683	150	\$ 53.97	\$ 8,095.50		
6-University	63	Washtenaw	MiDEAL	MANCHESTER, VILLAGE OF	214 N. Macomb	Manchester	Michigan	48158	(734) 428-7877	150	\$ 52.43	\$ 7,864.50		
6-University	64	Washtenaw	MiDEAL	WASHTENAW INTER SCHOOL DISTRICT	3090 Judd Rd	Milan	Michigan	48160		100	\$ 52.43	\$ 5,243.00		
6-University	65	Washtenaw	MiDEAL	ANN ARBOR PUBLIC SCHOOLS	601 W. Stadium Blvd	Ann Arbor	Michigan	48104	(734) 994-8118	1,000	\$ 52.43	\$ 52,430.00		
6-University	66	Washtenaw	MiDEAL	SAINT JOSEPH MERCY HEALTH SYSTEM	5337 McAuley Drive	Ypsilanti	Michigan	48197	(734) 712-3769	450	\$ 52.43	\$ 23,593.50		
6-University	67	Washtenaw	MiDEAL	WASHTENAW COMMUNITY COLLEGE	4800 E. Huron River Drive	Ann Arbor	Michigan	48105	(734) 973-3553	350	\$ 52.43	\$ 18,350.50		
6-University	68	Washtenaw	MiDEAL	MICHIGAN, UNIVERSITY OF	2550 Draper Rd	Ann Arbor	Michigan	48109	(734) 936-1592	2400	\$ 52.43	\$ 125,832.00		
6-University	69	Washtenaw	MiDEAL	SALINE, CITY OF	1234 Tefft Ct	Saline	Michigan	48176	(734) 429-5624	150	\$ 52.43	\$ 7,864.50		
6-University	70	Washtenaw	MiDEAL	DEXTER COMMUNITY SCHOOLS	2200 N Parker Rd	Dexter	Michigan	48130	(734) 424-4100	100	\$ 52.43	\$ 5,243.00		
6-University	71	Washtenaw	MiDEAL	CHELSEA, CITY OF	440 W North St	Chelsea	Michigan	48118	(734) 216-1252	400	\$ 52.43	\$ 20,972.00		
6-University	72	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	5250 West Michigan Avenue	Ypsilanti	Michigan	48197	(734) 761-1500	3600	\$ 52.43	\$ 188,748.00		
6-University	73	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	1222 E N Territorial Rd	Whitmore Lake	Michigan	48189	(734) 761-1500	1000	\$ 52.43	\$ 52,430.00		
6-University	74	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	219 N. Ann Arbor Street	Manchester	Michigan	48158	(734) 761-1500	800	\$ 52.43	\$ 41,944.00		
6-University	75	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	630 W. Middle Street	Chelsea	Michigan	48118	(734) 761-1500	1100	\$ 52.43	\$ 57,673.00		
6-University	76	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	555 North Zeeb Road	Ann Arbor	Michigan	48103	(734) 761-1500	5000	\$ 52.43	\$ 262,150.00		
6-University	77	Washtenaw	MiDEAL	Lincoln Consolidated Schools	7901 Willis Road	Ypsilanti	Michigan	48197	(734) 484-7039	150	\$ 52.43	\$ 7,864.50		
6-University	78	Washtenaw	MiDEAL	YPSILANTI, CITY OF	1215 Huron River Drive	Ypsilanti	Michigan	48197	(734) 483-1421	900	\$ 52.43	\$ 47,187.00		
6-University	79	Washtenaw	MiDEAL	YPSILANTI, CITY OF	14 W. Forest Ave.	Ypsilanti	Michigan	48197	(734) 483-1421	1000	\$ 52.43	\$ 52,430.00		
6-University	80	Washtenaw	MiDEAL	ANN ARBOR, CITY OF	4251 Stone School Road	Ann Arbor	Michigan	48108	(734) 794-6500	4000	\$ 52.43	\$ 209,720.00		
6-University	81	Washtenaw	Agency	DOC-Womens Huron Valley Correction Facility - AGENCY	3201 Bemis Road	Ypsilanti	Michigan	48197	(734) 572-9594	200	\$ 52.43	\$ 10,486.00		
6-University	82	Washtenaw	MiDEAL	DEXTER, VILLAGE OF	3600 Central	Dexter	Michigan	48130	(734) 426-8530	500	\$ 52.43	\$ 26,215.00		
6-University	83	Washtenaw	MiDEAL	PITTSFIELD CHARTER TOWNSHIP	701 W. Ellsworth	Ann Arbor	Michigan	48108		30	\$ 52.43	\$ 1,572.90		
6-University	84	Washtenaw	Agency	DCH-CENTER FOR FORENSIC PSYCHIATRY	8303 Platt Rd. -AGENCY	Saline	Michigan	48176	(734) 295-4544	50	\$ 52.43	\$ 2,621.50		
6-University	85	Washtenaw	MiDEAL	CHELSEA SCHOOL DISTRICT	500 E Washington	Chelsea	Michigan	48118	(734) 433-2256	100	\$ 52.43	\$ 5,243.00		
6-University	86	Washtenaw	MiDEAL	City of Milan	455 Squires Drive	Milan	Michigan	48160	(734) 439-1780	600	\$ 52.43	\$ 31,458.00		
6-University	86B	Washtenaw	MiDEAL	Loch Alpine Sanitary Authority	8875 Dexter-Chelsea Rd	Dexter	Michigan	48130	(734) 904-2938	250	\$ 52.43	\$ 13,107.50		
7-Metro	1	Macomb	MiDEAL	ROMEO VILLAGE OF	70350 Powell Road	Armada	Michigan	48005	(586) 752-2684	450	\$ 48.65	\$ 21,892.50		
7-Metro	2	Macomb	MiDEAL	ARMADA, VILLAGE OF	73300 Floral Street	Armada	Michigan	48005	(586) 784-9151	150	\$ 48.65	\$ 7,297.50		
7-Metro	3	Macomb	MiDEAL	LANSE CREUSE PUBLIC SCHOOLS	24400 FV Pankow Blvd	Clinton Twp	Michigan	48036	(586) 783-6550	600	\$ 48.65	\$ 29,190.00		
7-Metro	4	Macomb	MiDEAL	RICHMOND, CITY OF	69129 Beebe Street	Richmond	Michigan	48062	(586) 727-7575	550	\$ 48.65	\$ 26,757.50		
7-Metro	5	Macomb	MiDEAL	MACOMB COMMUNITY COLLEGE	44575 Garfield Rd	Clinton Township	Michigan	48038	(586) 445-7308	250	\$ 48.65	\$ 12,162.50		
7-Metro	6	Macomb	MiDEAL	MACOMB COMMUNITY COLLEGE	14500 E 12 Mile Rd	Warren	Michigan	48088	(586) 445-7308	200	\$ 48.65	\$ 9,730.00		
7-Metro	7	Macomb	MiDEAL	UTICA COMMUNITY SCHOOLS	6600 18 Mile Road	Sterling Heights	Michigan	48314	(586)797-1190	1800	\$ 48.65	\$ 87,570.00		
7-Metro	8	Macomb	MiDEAL	UTICA COMMUNITY SCHOOLS	47250 Shelby Road	Utica	Michigan	48317	(586)797-1190	300	\$ 48.65	\$ 14,595.00		

MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER					Seasonal Backup	Detroit			437,406	133	22,475,342.67
Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price Per Ton	Extended Price
7-Metro	9	Macomb	MiDEAL	WARREN CONSOLIDATED SCHOOLS	31950 Mound Rd.	eastpointe	Michigan	48092 (586) 825-2400	1200	\$ 48.65	\$ 58,380.00
7-Metro	10	Macomb	MiDEAL	CENTER LINE PUBLIC SCHOOLS	23901 Lawrence	Center Line	Michigan	48015 (586) 510-2090	100	\$ 48.65	\$ 4,865.00
7-Metro	11	Macomb	MiDEAL	EASTPOINTE, CITY OF	17750 10 Mile Road	Eastpointe	Michigan	48021	2000	\$ 48.65	\$ 97,300.00
7-Metro	12	Macomb	MiDEAL	ARMADA AREA SCHOOLS	23550 Armada Center Rd	Armada	Michigan	48005 (586) 784-8525	50	\$ 48.65	\$ 2,432.50
7-Metro	13	Macomb	MiDEAL	WARREN WOODS PUBLIC SCHOOLS	14846 Martin Rd	Warren	Michigan	48088	200	\$ 48.65	\$ 9,730.00
7-Metro	14	Macomb	MiDEAL	MT. CLEMENS, CITY OF	95 ELDREDGE	MOUNT CLEMENS	Michigan	48043 (586) 469-6818	1200	\$ 48.65	\$ 58,380.00
7-Metro	15	Macomb	MiDEAL	FRASER PUBLIC SCHOOLS	33499 Klein Road	Fraser	Michigan	48026 (586) 439-7114	300	\$ 48.65	\$ 14,595.00
7-Metro	16	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	51235 Napi Drive	Shelby Twp	Michigan	48315 (586) 791-3348	8000	\$ 48.65	\$ 389,200.00
7-Metro	17	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	12990 31 Mile Rd	Washington	Michigan	48096 (586) 791-3348	7000	\$ 48.65	\$ 340,550.00
7-Metro	18	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	34592 Nova	Clinton Twp	Michigan	48035 (586) 791-3348	9000	\$ 48.65	\$ 437,850.00
7-Metro	19	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	27483 Mound	Warren	Michigan	48092 (586) 791-3348	4000	\$ 48.65	\$ 194,600.00
7-Metro	20	Macomb	MiDEAL	CHIPPEWA VALLEY SCHOOLS	42278 Romeo Plank Road	Clinton Township	Michigan	48038 (586) 723-2255	800	\$ 48.65	\$ 38,920.00
7-Metro	21	Macomb	MiDEAL	ROSEVILLE PUBLIC SCHOOLS	18975 Church Street	Roseville	Michigan	48066 (586)445-5523	250	\$ 48.65	\$ 12,162.50
7-Metro	22	Macomb	MiDEAL	NEW BALTIMORE, CITY OF	35389 Cricklewood	New Baltimore	Michigan	48047 (586) 725-2151	500	\$ 48.65	\$ 24,325.00
7-Metro	23	Macomb	MiDEAL	UTICA, CITY OF	7001 Moscone	Utica	Michigan	48317 (586) 731-6110	600	\$ 48.65	\$ 29,190.00
7-Metro	24	Macomb	MiDEAL	FRASER, CITY OF	31250 Kendall	Fraser	Michigan	48026 (586) 293-2001	700	\$ 48.65	\$ 34,055.00
7-Metro	25	Macomb	MiDEAL	CHESTERFIELD TOWNSHIP	52216 SIERRA DR.	CHESTERFIELD	Michigan	48047 (586) 949-0400	50	\$ 48.65	\$ 2,432.50
7-Metro	26	Macomb	Agency	DMVA	Selfridge Air Base-AGENCY	Mount Clemens	Michigan	48043 (517) 481-7655	600	\$ 48.65	\$ 29,190.00
7-Metro	26B	Macomb	MiDEAL	CLINTON TOWNSHIP	23200 Zuckero Drive	Clinton Twp	Michigan	48038 586-263-8439	100	\$ 48.65	\$ 4,865.00
7-Metro	27	Oakland	MiDEAL	OAKLAND, COUNTY OF	One Public Works Drive	Waterford	Michigan	48328	1,500	\$ 50.72	\$ 76,080.00
7-Metro	28	Oakland	MiDEAL	OXFORD, VILLAGE OF	150 S. Glaspie Street	Oxford	Michigan	48371 (248) 628-1244	650	\$ 50.72	\$ 32,968.00
7-Metro	29	Oakland	MiDEAL	BIRMINGHAM PUBLIC SCHOOLS	2305 Cole Street	Birmingham	Michigan	48009 (248) 203-3975	700	\$ 50.72	\$ 35,504.00
7-Metro	30	Oakland	MiDEAL	OAK PARK, CITY OF	10600 Capital	Oak Park	Michigan	48237 (248) 691-7497	800	\$ 50.72	\$ 40,576.00
7-Metro	31	Oakland	MiDEAL	AUBURN HILLS, CITY OF	1500 Brown Road	Auburn Hills	Michigan	48326 (248) 410-5422	2,000	\$ 50.72	\$ 101,440.00
7-Metro	32	Oakland	MiDEAL	KEEGO HARBOR, CITY OF	2010 Maddy Lane	Keego Harbor	Michigan	48320 (248) 682-1930	250	\$ 50.72	\$ 12,680.00
7-Metro	33	Oakland	MiDEAL	TROY, CITY OF	4693 Rochester Rd	Troy	Michigan	48085 (248) 524-3489	4,000	\$ 50.72	\$ 202,880.00
7-Metro	34	Oakland	MiDEAL	ORTONVILLE, VILLAGE OF	159 Cedar Street	Ortonville	Michigan	48462 (248)627-4976	350	\$ 50.72	\$ 17,752.00
7-Metro	35	Oakland	MiDEAL	Wolverine Lake Village of	425 Glengary Rd.	Wolverine Lake	Michigan	48390 248-624-1710	450	\$ 50.72	\$ 22,824.00
7-Metro	36	Oakland	MiDEAL	NOVI, CITY OF	26300 Lee BeGole Dr.	Novi	Michigan	48375 (248) 347-0468	5,000	\$ 50.72	\$ 253,600.00
7-Metro	37	Oakland	MiDEAL	HAZEL PARK, CITY OF	24211 Couzens	Hazel Park	Michigan	48030 (248) 542-0340	100	\$ 50.72	\$ 5,072.00
7-Metro	38	Oakland	MiDEAL	FERNDALE, CITY OF	521 E. Cambourne	Ferndale	Michigan	48220 (248) 546-2525	3,000	\$ 50.72	\$ 152,160.00
7-Metro	39	Oakland	MiDEAL	BLOOMFIELD HILLS, CITY OF	1000 Vaughan Rd.	Bloomfield Hills	Michigan	48304 (248) 530-1403	2,100	\$ 50.72	\$ 106,512.00
7-Metro	40	Oakland	MiDEAL	FARMINGTON PUBLIC SCHOOLS	29350 W. Ten Mile Rd.	Farmington Hills	Michigan	48336 (248) 489-3441	700	\$ 50.72	\$ 35,504.00
7-Metro	41	Oakland	MiDEAL	AVONDALE SCHOOL DISTRICT	1435 W. Auburn Rd.	Rochester Hills	Michigan	48308 (248) 537-6000	150	\$ 50.72	\$ 7,608.00
7-Metro	42	Oakland	MiDEAL	MADISON HEIGHTS, CITY OF	801 Ajax Drive	Madison Heights	Michigan	48071 (248) 589-2294	2,500	\$ 50.72	\$ 126,800.00
7-Metro	43	Oakland	MiDEAL	PLEASANT RIDGE, CITY OF	13200 Northend	Oak Park	Michigan	48237 (248) 541-2901	200	\$ 50.72	\$ 10,144.00
7-Metro	44	Oakland	MiDEAL	MILFORD, VILLAGE OF	1100 Atlantic	Milford	Michigan	48381 (248) 685-3055	1,000	\$ 50.72	\$ 50,720.00
7-Metro	45	Oakland	MiDEAL	OAKLAND UNIVERSITY	403 Pioneer Dr	Rochester	Michigan	48309 (248) 370-4423	1,000	\$ 50.72	\$ 50,720.00
7-Metro	46	Oakland	MiDEAL	OAKLAND COUNTY ROAD COMMISSION	2420 PONTIAC LAKE	WATERFORD	Michigan	48328 (248)858-4780	14,500	\$ 50.72	\$ 735,440.00
7-Metro	47	Oakland	MiDEAL	OAKLAND COUNTY ROAD COMMISSION	27900 FRANKLIN ROAD	SOUTHFIELD	Michigan	48034 (248)858-4780	9,400	\$ 50.72	\$ 476,768.00
7-Metro	48	Oakland	MiDEAL	OAKLAND COUNTY ROAD COMMISSION	4353 DUCK LAKE ROAD	MILFORD	Michigan	48381 (248)858-4780	11,300	\$ 50.72	\$ 573,136.00
7-Metro	49	Oakland	MiDEAL	OAKLAND COUNTY ROAD COMMISSION	10275 DIXIE HIGHWAY	DAVISBURG	Michigan	48350 (248)858-4780	13,800	\$ 50.72	\$ 699,936.00
7-Metro	50	Oakland	MiDEAL	OAKLAND COUNTY ROAD COMMISSION	1930 STEPHENSON HWY	TROY	Michigan	48083 (248)858-4780	5,500	\$ 50.72	\$ 278,960.00
7-Metro	51	Oakland	MiDEAL	OAKLAND COUNTY ROAD COMMISSION	1100 S LAPEER ROAD	LAKE ORION	Michigan	48360 (248)858-4780	10,500	\$ 50.72	\$ 532,560.00
7-Metro	52	Oakland	MiDEAL	OAKLAND COMMUNITY COLLEGE	27055 Orchard Lake Road	Farmington Hills	Michigan	48334 (248) 341-2080	450	\$ 50.72	\$ 22,824.00
7-Metro	53	Oakland	MiDEAL	OAKLAND COMMUNITY COLLEGE	2900 Featherstone Road	Auburn Hills	Michigan	48326 (248) 341-2080	450	\$ 50.72	\$ 22,824.00
7-Metro	54	Oakland	MiDEAL	OAKLAND COMMUNITY COLLEGE	7350 Cooley Lake Road	Waterford	Michigan	48327 (248) 341-2080	200	\$ 50.72	\$ 10,144.00
7-Metro	55	Oakland	MiDEAL	BEVERLY HILLS, VILLAGE OF	18500 W. 13 Mile Rd	Beverly Hills	Michigan	48025 (248) 646-6404	750	\$ 50.72	\$ 38,040.00
7-Metro	56	Oakland	MiDEAL	HOLLY, VILLAGE OF	201 Elm Street	Holly	Michigan	48442 (248) 634-2202	500	\$ 50.72	\$ 25,360.00
7-Metro	57	Oakland	MiDEAL	LAKE ORION, VILLAGE OF	375 Atwater	Lake Orion	Michigan	48362 (248)693-8391	450	\$ 50.72	\$ 22,824.00
7-Metro	58	Oakland	MiDEAL	NOVI COMMUNITY SCHOOL DISTRICT	26300 Lee BeGole Drive	Novi	Michigan	48375 (248) 449-1240	250	\$ 50.72	\$ 12,680.00
7-Metro	59	Oakland	MiDEAL	WALLED LAKE CONSOLIDATED SCHOOLS	46740 W. Pontiac Trail	Walled Lake	Michigan	48390 (248)956-3074	600	\$ 50.72	\$ 30,432.00
7-Metro	60	Oakland	MiDEAL	ROCHESTER COMMUNITY SCHOOL DISTRICT	1402 West Hamlin Road	Rochester Hills	Michigan	48309 248-726-3045	1,400	\$ 50.72	\$ 71,008.00
7-Metro	61	Oakland	MiDEAL	HURON VALLEY SCHOOLS	2370 S. Milford Road	Highland	Michigan	48357 (248) 684-8315	1,000	\$ 50.72	\$ 50,720.00
7-Metro	62	Oakland	MiDEAL	BRANDON SCHOOL DISTRICT	817 Ortonville Rd.	Ortonville	Michigan	48462 (248) 627-1818	200	\$ 50.72	\$ 10,144.00
7-Metro	63	Oakland	MiDEAL	SOUTH LYON COMMUNITY SCHOOLS	23423 Griswold Rd.	South Lyon	Michigan	48178 (248) 573-8920	450	\$ 50.72	\$ 22,824.00
7-Metro	64	Oakland	MiDEAL	FARMINGTON, CITY OF	33720 W. Nine Mile	Farmington	Michigan	48335 (248) 473-7250	500	\$ 50.72	\$ 25,360.00
7-Metro	64B	Oakland	MiDEAL	CITY OF BIRMINGHAM	851 S. Eton Street	Birmingham	Michigan	48009	2,500	\$ 50.72	\$ 126,800.00
7-Metro	64C	Oakland	MiDEAL	SOUTH LYON, CITY OF	520 Ada Street	South Lyon	Michigan	48178 (248) 437-6914	1,000	\$ 50.72	\$ 50,720.00
7-Metro	65	Wayne	MiDEAL	GARDEN CITY, CITY OF	31800 Beechwood	Garden City	Michigan	48135 (734) 793-1805	1,400	\$ 50.02	\$ 70,028.00
7-Metro	66	Wayne	MiDEAL	WAYNE COUNTY	PELHAM ROAD S. OF I-94	TAYLOR	Michigan	48180 (313) 224-7065	2,000	\$ 50.02	\$ 100,040.00
7-Metro	67	Wayne	MiDEAL	WAYNE COUNTY	3825 HOWE ROAD (WAYNE YARD)	WAYNE	Michigan	48184 (313) 224-7065	17,000	\$ 50.02	\$ 850,340.00
7-Metro	68	Wayne	MiDEAL	WAYNE COUNTY	14380 WYOMING AVE (WYOMING YARD)	DETROIT	Michigan	48238 (313) 224-7065	15,000	\$ 50.02	\$ 750,300.00

MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER				Seasonal Backup	Detroit		427,406		133	22,475,342.67	
Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price Per Ton	Extended Price
7-Metro	69	Wayne	MiDEAL	WAYNE COUNTY	27600 GRANTLAND AVE (NORTON YARD)	LIVONIA	Michigan	48150 (313) 224-7065	18,000	\$ 50.02	\$ 900,360.00
7-Metro	70	Wayne	MiDEAL	WAYNE COUNTY	5811 BRUSH STREET (EXPRESSWAY)	DETROIT	Michigan	48202 (313) 224-7065	2,000	\$ 50.02	\$ 100,040.00
7-Metro	71	Wayne	MiDEAL	WAYNE COUNTY	19415 STERLING AVE (NEW BOSTON)	NEW BOSTON	Michigan	48164 (313) 224-7065	10,000	\$ 50.02	\$ 500,200.00
7-Metro	72	Wayne	MiDEAL	WAYNE COUNTY	21300 SIBLEY ROAD (SIBLEY YARD)	WYANDOTTE	Michigan	48192 (313) 224-7065	8500	\$ 50.02	\$ 425,170.00
7-Metro	73	Wayne	MiDEAL	WAYNE COUNTY	15645 GODDARD RD (GODDARD YARD)	SOUTHGATE	Michigan	48195 (313) 224-7065	9000	\$ 50.02	\$ 450,180.00
7-Metro	74	Wayne	MiDEAL	WAYNE COUNTY	20041 HOOVER RD (HOOVER YARD)	DETROIT	Michigan	48202 (313) 224-7065	4500	\$ 50.02	\$ 225,090.00
7-Metro	75	Wayne	MiDEAL	WAYNE COUNTY	11002 HERN ST (HERN YARD)	DETROIT	Michigan	48213 (313) 224-7065	1000	\$ 50.02	\$ 50,020.00
7-Metro	76	Wayne	MiDEAL	WAYNE COUNTY	CANIFF @ GREELEY (CANIFF YARD)	DETROIT	Michigan	48211 (313) 224-7065	2000	\$ 50.02	\$ 100,040.00
7-Metro	77	Wayne	MiDEAL	WAYNE COUNTY	10017 FORD RD (FORD-WYOMING)	DEARBORN	Michigan	48124 (313) 224-7065	1000	\$ 50.02	\$ 50,020.00
7-Metro	78	Wayne	MiDEAL	MICHIGAN, UNIVERSITY OF	University of Michigan 4901 Evergreen Rd, Parking Lot C	Dearborn	Michigan	48128 (734) 936-1592	400	\$ 50.02	\$ 20,008.00
7-Metro	79	Wayne	MiDEAL	PLYMOUTH CANTON SCHOOLS	46973 Joy Road	Canton	Michigan	48187 (734) 455-9379	1000	\$ 50.02	\$ 50,020.00
7-Metro	80	Wayne	MiDEAL	LIVONIA PUBLIC SCHOOLS	15125 Farmington Rd	Livonia	Michigan	48154 (734) 744-2511	1500	\$ 50.02	\$ 75,030.00
7-Metro	81	Wayne	MiDEAL	WAYNE, CITY OF	35200 Forest	Wayne	Michigan	48184 (734) 721-8600	1500	\$ 50.02	\$ 75,030.00
7-Metro	82	Wayne	MiDEAL	WYANDOTTE, CITY OF	4201 - 13th Street	Wyandotte	Michigan	48192 (734) 324-4545	2700	\$ 50.02	\$ 135,054.00
7-Metro	83	Wayne	MiDEAL	WAYNE STATE UNIVERSITY	5743 Woodward Avenue	Detroit	Michigan	48202 (313) 577-3756	400	\$ 50.02	\$ 20,008.00
7-Metro	84	Wayne	MiDEAL	DETROIT WATER & SEWERAGE DEPT	13401 W. Outer Drive	Detroit	Michigan	48239 (313) 319-3958	400	\$ 50.02	\$ 20,008.00
7-Metro	85	Wayne	MiDEAL	DETROIT WATER & SEWERAGE DEPT	6425 Huber Street	Detroit	Michigan	48211 (313) 319-3958	1700	\$ 50.02	\$ 85,034.00
7-Metro	86	Wayne	MiDEAL	DEARBORN, CITY OF	2959 Greenfield	Dearborn	Michigan	48120 (313) 943-2484	4000	\$ 50.02	\$ 200,080.00
7-Metro	87	Wayne	MiDEAL	WAYNE COUNTY AIRPORT AUTHORITY	Airport Maintenance Complex	Romulus	Michigan	48174 (734) 247-7129	2500	\$ 50.02	\$ 125,050.00
7-Metro	88	Wayne	MiDEAL	DETROIT MERCY, UNIVERSITY OF	4001 W. McNichols	Detroit	Michigan	48221 (313) 993-1240	300	\$ 50.02	\$ 15,006.00
7-Metro	89	Wayne <50	MiDEAL	DETROIT, CITY OF	11499 Conner Ave-LESS THAN 50 TON	Detroit	Michigan	48213 (313) 224-3932	1	\$ 50.02	\$ 50.02
7-Metro	90	Wayne	MiDEAL	DETROIT, CITY OF	8221 W. Davison	Detroit	Michigan	48238 (313) 224-3932	1700	\$ 50.02	\$ 85,034.00
7-Metro	91	Wayne	MiDEAL	DETROIT, CITY OF	14044 Schaefer	Detroit	Michigan	48227 (313) 224-3932	100	\$ 50.02	\$ 5,002.00
7-Metro	92	Wayne	MiDEAL	DETROIT, CITY OF	2633 Michigan Ave,	Detroit	Michigan	48216 (313) 224-3932	10000	\$ 50.02	\$ 500,200.00
7-Metro	93	Wayne	MiDEAL	DETROIT, CITY OF	5800 Russell	Detroit	Michigan	48211 (313) 224-3932	18000	\$ 50.02	\$ 900,360.00
7-Metro	94	Wayne	MiDEAL	DETROIT, CITY OF	12255 Southfield Rd.	Detroit	Michigan	48228 (313) 224-3932	10000	\$ 50.02	\$ 500,200.00
7-Metro	95	Wayne	MiDEAL	WAYNE COUNTY AIRPORT AUTHORITY	Willow Run Airport - Building 2619	Belleville	Michigan	48111 (734) 247-7129	100	\$ 50.02	\$ 5,002.00
7-Metro	96	Wayne	MiDEAL	GROSSE POINTE PUBLIC SCHOOLS	389 St Clair Avenue	Grosse Pointe	Michigan	48230 (313) 432-3082	250	\$ 50.02	\$ 12,505.00
7-Metro	97	Wayne	Agency	DCH-Walter P. Reuther Psychiatric Hospital	30901 Palmer Rd AGENCY	Westland	Michigan	48186	100	\$ 50.02	\$ 5,002.00
7-Metro	98	Wayne	MiDEAL	SCHOOLCRAFT COMMUNITY COLLEGE	18600 Haggerty Rd-CONVEYOR REQUIRED	Livonia	Michigan	48152 (734) 462-4444	650	\$ 59.02	\$ 38,363.00
7-Metro	99	Wayne	MiDEAL	WOODHAVEN, CITY OF	21840 Van Horn Rd	Woodhaven	Michigan	48183 (734) 675-4919	1000	\$ 50.02	\$ 50,020.00
7-Metro	100	Wayne	MiDEAL	FLAT ROCK, CITY OF	27999 arsenal rd.	flat rock	Michigan	48134 734-782-2470	300	\$ 50.02	\$ 15,006.00
7-Metro	101	Wayne	MiDEAL	INKSTER, CITY OF	26900 Princeton	Inkster	Michigan	48141 (313) 563-9774	500	\$ 50.02	\$ 25,010.00
7-Metro	102	Wayne	MiDEAL	HARPER WOODS, CITY OF	19600 East Eight Mile rd	Harper Woods	Michigan	48225 (313)343-2570	1000	\$ 50.02	\$ 50,020.00
7-Metro	103	Wayne	MiDEAL	GROSSE POINTE FARMS, CITY OF	311 CHALFONTE	GROSSE POINTE FARMS	Michigan	48236 (586) 530-0643	850	\$ 50.02	\$ 42,517.00
7-Metro	104	Wayne	MiDEAL	GROSSE POINTE PARK, CITY OF	1005 Wayburn	Grosse Pointe Park	Michigan	48230 (313) 822-5100	400	\$ 50.02	\$ 20,008.00
7-Metro	105	Wayne	MiDEAL	TAYLOR, CITY OF	25605 Northline Rd	Taylor	Michigan	48180 (734) 374-1473	1200	\$ 50.02	\$ 60,024.00
7-Metro	107	Wayne	MiDEAL	DEARBORN HEIGHTS, CITY OF	24600 Van Born	Dearborn Heights	Michigan	48125 (313) 791-6000	1800	\$ 50.02	\$ 90,036.00
7-Metro	108	Wayne	MiDEAL	PLYMOUTH, CITY OF	1231 Goldsmith	Plymouth	Michigan	48170 (734) 453-7737	500	\$ 50.02	\$ 25,010.00
7-Metro	109	Wayne	MiDEAL	GARDEN CITY PUBLIC SCHOOLS	33980 Marquette	Garden City	Michigan	48135 (734) 762-6323	150	\$ 50.02	\$ 7,503.00
7-Metro	110	Wayne	MiDEAL	RIVER ROUGE, CITY OF	100 W Pleasant	River Rouge	Michigan	48218 (313) 842-4803	400	\$ 50.02	\$ 20,008.00
7-Metro	111	Wayne	MiDEAL	WAYNE-WESTLAND COMMUNITY SCHOOLS	33415 Myrtle	Wayne	Michigan	48184 (734) 419-2014	700	\$ 50.02	\$ 35,014.00
7-Metro	112	Wayne	MiDEAL	GREAT LAKES WATER AUTHORITY	9300 W Jefferson	Detroit	Michigan	48209 (313) 964-9515	1500	\$ 50.02	\$ 75,030.00
7-Metro	113	Wayne	MiDEAL	NORTHVILLE, CITY OF	650 Doheny Dr	Northville	Michigan	48167 (248) 449-9930	1000	\$ 50.02	\$ 50,020.00
7-Metro	114	Wayne	MiDEAL	GROSSE POINTE, CITY OF	17147 Maumee	Grosse Pointe City	Michigan	48230 (313) 417-1181	350	\$ 50.02	\$ 17,507.00
7-Metro	115	Wayne	MiDEAL	DEARBORN PUBLIC SCHOOLS	10421 haggerty	Dearborn	Michigan	48126 (313) 827-3211	500	\$ 50.02	\$ 25,010.00
7-Metro	116	Wayne	MiDEAL	VAN BUREN PUBLIC SCHOOLS	420 S. Sumpter Road	Belleville	Michigan	48111 (734) 697-1003	100	\$ 50.02	\$ 5,002.00



STATE OF MICHIGAN
CENTRAL PROCUREMENT SERVICES
 Department of Technology, Management, and Budget
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
 P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number **5**
 to
 Contract Number **18000000768**

CONTRACTOR	DETROIT SALT COMPANY LC
	12841 Sanders Street
	Detroit, MI 48217
	Steve Briggs
	313-841-5144
	sales@detroitsalt.com
	CV0040860

STATE	Program Manager	Melissa Longworth	SW
		517-599-8135	
	LongworthM@Michigan.gov		
	Contract Administrator	Steven Motz	DTMB
(517) 331-6086			
motzs1@michigan.gov			

CONTRACT SUMMARY

BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023

PAYMENT TERMS	DELIVERY TIMEFRAME
NET 45	See Section 1.3 Delivery and Acceptance

ALTERNATE PAYMENT OPTIONS	EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

MINIMUM DELIVERY REQUIREMENTS

See Section 1.3 Delivery and Acceptance

DESCRIPTION OF CHANGE NOTICE

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023

CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE
\$12,295,337.50	\$0.00	\$12,295,337.50

DESCRIPTION

Effective May 1, 2020 specific provisions in Schedule A, Statement of Work, Contract Activities are updated through this Change Notice and will take effect during the 2020 Early Fill and 2021 Seasonal Backup periods.

All other terms, conditions, specifications and pricing remain the same per MDOT, Contractor, and Central Procurement Services approval.

Program Managers for

Multi-Agency and Statewide Contracts

AGENCY	NAME	PHONE	EMAIL
SW	Melissa Longworth	517-636-4386	longworthm@michigan.gov

The following changes are made and agreed to between the State and Contractor:

#	Contract Section	Current Language prior to this CN	Replaced through this CN																							
1	1.3 Delivery and Acceptance	<i>No current Language here</i>	All quantities delivered must be +/- 10% of the amount indicated on the delivery order for each drop point.																							
2	1.3.1 Time Frames	<p>EARLY FILL TIMEFRAMES</p> <p>e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)</p>	<p>EARLY FILL TIMEFRAMES</p> <p>e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order. MDOT and MiDEAL members have limited resources and equipment for accepting deliveries and this requirement enables us to have resources where needed at the time of delivery. For drop point orders less than or equal to 2500 tons, delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. For drop point orders between 2500 tons and 3750 tons, delivery of a drop point's total quantity must be completed within 15 business days of the date the delivery began. For drop point orders greater than or equal to 3750 tons, delivery of a drop point's total quantity must be completed within 20 business days of the date the delivery began. (See Deductions 1.3.7)</p>																							
2	1.3.1 Time Frames	<p>SEASONAL BACK-UP TIMEFRAMES</p> <p>h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)</p>	<p>SEASONAL BACK-UP TIMEFRAMES</p> <p>h. All deliveries shall begin within three business days. For drop point orders less than or equal to 750 tons, delivery of a drop point's total quantity must be completed within 5 business days. For drop point orders between 750 tons and 2000 tons, delivery of a drop point's total quantity must be completed within 10 business days. For drop point orders greater than or equal to 2000 tons, delivery of a drop point's total quantity must be completed within 15 business days. All deliveries must meet the percent delivery requirements outlined below.</p> <table border="1" data-bbox="1059 1000 1970 1260"> <thead> <tr> <th rowspan="2">Business Day</th> <th colspan="3">Drop Point Order Quantity by Business Day</th> </tr> <tr> <th>Less than or equal to 750 tons</th> <th>Between 750 tons and 2000 tons</th> <th>Greater than or equal to 2000 tons</th> </tr> </thead> <tbody> <tr> <td>Day 3</td> <td colspan="3">Deliveries must begin</td> </tr> <tr> <td>Day 5</td> <td>100%</td> <td>50%</td> <td>30%</td> </tr> <tr> <td>Day 10</td> <td>N/A</td> <td>100%</td> <td>60%</td> </tr> <tr> <td>Day 15</td> <td>N/A</td> <td>N/A</td> <td>100%</td> </tr> </tbody> </table> <p>The day count begins on the first business day after the order is placed. (See Deductions 1.3.7)</p>	Business Day	Drop Point Order Quantity by Business Day			Less than or equal to 750 tons	Between 750 tons and 2000 tons	Greater than or equal to 2000 tons	Day 3	Deliveries must begin			Day 5	100%	50%	30%	Day 10	N/A	100%	60%	Day 15	N/A	N/A	100%
Business Day	Drop Point Order Quantity by Business Day																									
	Less than or equal to 750 tons	Between 750 tons and 2000 tons	Greater than or equal to 2000 tons																							
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Day 10	N/A	100%	60%																							
Day 15	N/A	N/A	100%																							
3	1.3.7 Deductions	<p>EARLY FILL ONLY DEDUCTIONS</p> <p>h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late,</p>	<p>EARLY FILL ONLY DEDUCTIONS</p> <p>h. For salt not delivered within the allotted business days of the date the delivery began, as defined in section 1.3.1 (e) the contractor will be charged \$1000 per business day late.</p>																							

		there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.	
4	1.3.7 Deductions	<p><u>SEASONAL BACK-UP ONLY DEDUCTIONS</u></p> <p>i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.</p> <p>Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.</p>	<p><u>SEASONAL BACK-UP ONLY DEDUCTIONS</u></p> <p>i. For salt not delivered within the allotted business days of the date the order was placed, as defined in section 1.3.1 (h), the contractor will be charged \$1000 per business day late.</p> <p>The receiving location could also choose to notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. If delivery delays are communicated in advance so the agency can plan accordingly, deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.</p>
5	1.4.1 Proposal	Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing	Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program, unless a

	Pricing	once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.	Rollover Option is utilized. Prices quoted during the bid process will be firm for that particular year. Rollover Option – Beginning at the close of the 2020 Early Fill and 2021 Seasonal Backup periods, the State reserves the right to negotiate pricing with awarded vendors from prior competitively bid season to “rollover” their awarded locations to the next season if mutual agreement can be reached between the State and Contractor. The maximum timeframe for a rollover is one season, and any locations that are extended through mutual agreement, must be competitively bid the following year.
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STATE OF MICHIGAN

Contract No. 171-180000000768

Bulk Salt, Early Fill & Seasonal Back-Up

SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MiDEAL members.

Requirement
1. Specifications
1.1 The Contractor must provide the following:
See Schedules B & C.
1.2 Quality Assurance
The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride (See Schedule B). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html
1.3 Delivery and Acceptance
1.3.1 Time Frames
EMERGENCY PREPAREDNESS In instances of extreme weather conditions, the State of Michigan, then MiDEAL members must be serviced first, before other customers.
EARLY FILL & SEASONAL BACK-UP DELIVERIES a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan. b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7)

- c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

EARLY FILL TIMEFRAMES

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31st of each contract year. MDOT early fill road salt can be delivered starting October 1st. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1st. MiDEAL members early fill road salt can be delivered starting September 1st. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31st of each contract year. If delivery orders do not occur by October 1st, the October 31st delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

SEASONAL BACK-UP TIMEFRAMES

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

1.3.2 Delivery Tickets

All salt to be delivered must be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15th and September 30th of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15th of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1st and February 15th of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1st of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in

English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

1.3.3 Inconsistent Deliveries

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

1.3.4 Conveyor Deliveries

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

1.3.5 Delivery Term

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

1.3.6 Trucking

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

1.3.7 Deductions

EARLY FILL & SEASONAL BACK-UP DEDUCTIONS

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.

- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.
- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

EARLY FILL ONLY DEDUCTIONS

- g. For each drop point that does not receive their total early fill salt quantity by October 31st of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

SEASONAL BACK-UP ONLY DEDUCTIONS

- i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

1.4 Proposal Pricing

1.4.1 Pricing

Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

EARLY FILL & SEASONAL BACK-UP

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

MOST FAVORED CUSTOMER

The State, or any participating MiDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity expected to be purchased as a result of this Pre – Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.

1.4.2 Tax Excluded from Price

- a. **Sales Tax:** The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Central Procurement will furnish exemption certificates for sales tax upon request.
- b. **Federal Excise Tax:** The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.

2.0 Packaging

Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.

2.1 Training

The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.

2.2 Reporting

The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.

2.3 Meetings

- The Contractor must attend the following meetings:
- a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.
 - b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.

3. Staffing

3.1 Contractor Representative

EZ Manos: ezmanos@detroitssalt.com, 313-841-5144Phone Number

Written: EZ Manos
12841 Sanders Street
Detroit, MI 48217

The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.

3.2 Customer Service Toll-Free Number
The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: <u>313-447-6041, George Davis</u>
3.3 Disclosure of Subcontractors
The Contractor will utilize the following State of Michigan approved subcontractors:
Contractor must complete the following if applicable:
The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities. N/A
The relationship of the subcontractor to the Contractor. N/A
Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship. N/A
A complete description of the Contract Activities that will be performed or provided by the subcontractor. N/A
4. Pricing
4.1 Price Term
Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period.
4.2 Electronic Catalog
To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system.
5. Ordering
5.1 Authorizing Document
The appropriate authorizing document for the Contract will be Delivery Orders.
6. Invoice and Payment
6.1 Invoice Requirements
All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered.
7.0 Payment Methods
The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20.

Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 *et seq.*, within 45 days after receipt.

7.1 Payment Incentives

The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.

Quick payment terms: 0 % discount off invoice if paid within _____ days after receipt of invoice.

MICHIGAN DEPARTMENT OF TRANSPORTATION

SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent 95.00 %

Gradation:

<u>Sieve size</u>	<u>Percent passing</u>
1/2 inch	100 %
3/8 inch	95 - 100 %
No. 4	90 % maximum
No. 8	60 % maximum
No. 30	15 % maximum

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the 1/2" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980-,00.htm

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

SCHEDULE C

MDOT Regional Service Areas and Facilities



- SUPERIOR REGION
Ontonagon TSC
Ingram TSC
Newberry TSC
Superior Region Office
- NORTH REGION
Alpena TSC
Gaylord TSC
North Region Office
Traverse City TSC
- GRAND REGION
Cass City TSC
Grand Rapids TSC
Grand Region Office
Muskegon TSC
- BAY REGION
Bay City TSC
Bay Region Office
DeWitt TSC
Mt. Pleasant TSC
- SOUTHWEST REGION
Kalamazoo TSC
Marion TSC
Southwest Region Office
- UNIVERSITY REGION
Brighton TSC
Jacksn TSC
Leaning TSC
University Region Office
- METRO REGION
Dearborn TSC
Dearborn TSC
Livonia TSC
Metro Region Office
Taylor TSC

- ★ REGION OFFICE
- ▲ TSC OFFICE
- REGIONAL OFFICE
- REGION BOUNDARY
- ▨ TRANSPORTATION SERVICE AREA
- MDOT FACILITIES
- CENTRAL REPAIR/REPLACEMENT
- WELCOME CENTER
- ▲ REST AREAS
- ROADSIDE PARKS
- SCenic SUSTAINMENT
- BUSINESS OFFICES

WELCOME CENTERS

A	CLARE	...BAY
B	COLDEN PIN	...SWR
C	DETROIT	...MET
D	GLADSTONE	...LAW
E	IRON MOUNTAIN	...SWR
F	IRONWOOD	...SWR
G	MACKINAC CITY	...NCR
H	MARQUETTE	...SWR
I	MENOMONIE	...SWR
J	MONROE	...LAW
K	NEW BURNHAM	...SWR
L	PORT HURON	...BAY
M	SALADOTE MARSH	...SWR
N	ST. IGNACE	...SWR

MDOT FACILITIES AND CENTRAL REPAIR/REPLACEMENT

1	ADRIAN GARAGE	...LAW
2	ATLANTA GARAGE/LAB	...NCR
3	ALLEN HALLS REGION CREWS	...MET
4	BRIGHTON GARAGE	...LAW
5	CADILLAC REGION CREWS	...NCR
6	CHARLOTTE GARAGE	...LAW
7	COLUMBI GARAGE	...SWR
8	DETROIT GARAGE	...MET
9	ENGLAND GARAGE	...SWR
10	FERVILLE GARAGE	...GRD
11	GLADSTONE SHOP BOWEN FACILITY	...SWR
12	GRAND LEEDE GARAGE	...LAW
13	GRAND RAPIDS GARAGE	...GRD
14	GRAND RAPIDS REGION CREWS/LAB	...GRD
15	HETERIDGE GARAGE	...GRD
16	HILLSPY LAB	...NCR
17	HONOLULU GARAGE	...SWR
18	JACKSON REGION CREWS/LAB	...LAW
19	JONES GARAGE	...SWR
20	KALAMAZOO GARAGE	...SWR
21	KALAMAZOO GARAGE/LAB	...NCR
22	L'AMBE GARAGE	...SWR
23	LANSING CENTRAL REPAIR/REPLACEMENT	...LAW
24	MARION GARAGE	...GRD
25	MARSHALL GARAGE	...SWR
26	MARION GARAGE	...LAW
27	METRO LAB	...MET
28	MI GARAGE	...NCR
29	Mt PLEASANT GARAGE	...BAY
30	MILES GARAGE	...SWR
31	PANAMA CENTRAL HOPIER	...SWR
32	PLAINWELL GARAGE	...GRD
33	PORTAGE REGION CREWS	...SWR
34	PORT HURON GARAGE	...BAY
35	REED CITY GARAGE	...GRD
36	SAGINAW EAST SIDE GARAGE	...BAY
37	SAGINAW REGION CREWS	...BAY
38	SAGINAW WEST SIDE GARAGE	...BAY
39	SAVYER GARAGE	...SWR
40	SOUTH HAVEN GARAGE	...SWR
41	ST IGNACE GARAGE	...SWR
42	WILLIAMSTON GARAGE	...LAW
43	MDOT BRIDGE FACILITIES	...
44	INTERNATIONAL SPECIES	...SWR
45	MACKINAC BRIDGE	...NCR
46	ELLE WATER BRIDGE	...BAY