



**STATE OF MICHIGAN
ENTERPRISE PROCUREMENT**

Department of Technology, Management and Budget
525 W. Allegan Street, Lansing, MI 48913
P.O. Box 30026, Lansing, MI 48909

NOTICE OF CONTRACT

NOTICE OF CONTRACT NO. **171-180000000787**
between
THE STATE OF MICHIGAN
and

| | |
|-------------------|----------------------------------|
| CONTRACTOR | Compass Minerals America, Inc. |
| | 9900 West 10th Street, Suite 600 |
| | Overland, KS 66210 |
| | Doug Dyer |
| | 913-344-9346 |
| | dyerd@compassminerals.com |
| | CV0058576 |

| | | | |
|--------------|-------------------------|------------------------|------|
| STATE | Program Manager | Melissa Longworth, P.E | MDOT |
| | | 517-636-4386 | |
| | LongworthM@michigan.gov | | |
| | Contract Administrator | Lymon C. Hunter, DPPB | DTMB |
| | | 517-249-0476 | |
| | | HunterL@michigan.gov | |

| CONTRACT SUMMARY | | | |
|--|-------------------------|---------------------------------|---|
| DESCRIPTION: Bulk Salt, Early Fill & Seasonal Back-Up- Statewide & MiDEAL | | | |
| INITIAL EFFECTIVE DATE | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS | EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW |
| September 1, 2018 | August 31, 2023 | 5- 1 year | August 31, 2023 |
| PAYMENT TERMS | | DELIVERY TIMEFRAME | |
| Net 45 | | Per the attached specifications | |
| ALTERNATE PAYMENT OPTIONS | | | EXTENDED PURCHASING |
| <input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other | | | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| MINIMUM DELIVERY REQUIREMENTS | | | |
| N/A | | | |
| MISCELLANEOUS INFORMATION | | | |
| THIS IS NOT AN ORDER: This contract agreement is awarded on the basis of our inquiry bearing ITN 180000000039. Orders for delivery will be issued directly by Departments and through the issuance of a Delivery Order. | | | |
| ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION | | | \$20,600,437.50 |

FOR THE CONTRACTOR:

Compass Minerals America, Inc.
Company Name


Authorized Agent Signature

Anthony J. Sepich
Authorized Agent (Print or Type)

6/1/18

Date

FOR THE STATE:



Signature

Dan Stevens,
Category Manager, Commodities

Central Procurement

Date

STATE OF MICHIGAN

Contract No. 171-18000000787

Bulk Salt, Early Fill & Seasonal Back-Up

SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MIDEAL members.

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| Requirement |
| 1. Specifications |
| 1.1 The Contractor must provide the following: |
| See Schedules B & C. |
| 1.2 Quality Assurance |
| The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride (See Schedule B). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html |
| 1.3 Delivery and Acceptance |
| 1.3.1 Time Frames |
| <u>EMERGENCY PREPAREDNESS</u> In instances of extreme weather conditions, the State of Michigan, then MIDEAL members must be serviced first, before other customers. |
| <u>EARLY FILL & SEASONAL BACK-UP DELIVERIES</u> |
| a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan. |
| b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7) |
| c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside |

clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

EARLY FILL TIMEFRAMES

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31st of each contract year. MDOT early fill road salt can be delivered starting October 1st. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1st. MiDEAL members early fill road salt can be delivered starting September 1st. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31st of each contract year. If delivery orders do not occur by October 1st, the October 31st delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

SEASONAL BACK-UP TIMEFRAMES

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

1.3.2 Delivery Tickets

All salt to be delivered must be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15th and September 30th of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15th of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1st and February 15th of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1st of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery

ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

1.3.3 Inconsistent Deliveries

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

1.3.4 Conveyor Deliveries

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

1.3.5 Delivery Term

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

1.3.6 Trucking

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

1.3.7 Deductions

EARLY FILL & SEASONAL BACK-UP DEDUCTIONS

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.
- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare

weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.

- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

EARLY FILL ONLY DEDUCTIONS

- g. For each drop point that does not receive their total early fill salt quantity by October 31st of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

SEASONAL BACK-UP ONLY DEDUCTIONS

- i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

1.4 Proposal Pricing

1.4.1 Pricing

Contractors selected for the Pre - Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

EARLY FILL & SEASONAL BACK-UP

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

MOST FAVORED CUSTOMER

The State, or any participating MIDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity

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| <p>expected to be purchased as a result of this Pre – Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.</p> |
| <p>1.4.2 Tax Excluded from Price</p> |
| <p>a. Sales Tax: The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Central Procurement will furnish exemption certificates for sales tax upon request.</p> |
| <p>b. Federal Excise Tax: The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.</p> |
| <p>2.0 Packaging</p> |
| <p>Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.</p> |
| <p>2.1 Training</p> |
| <p>The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.</p> |
| <p>2.2 Reporting</p> |
| <p>The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.</p> |
| <p>2.3 Meetings</p> |
| <p>The Contractor must attend the following meetings:</p> |
| <p>a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.</p> |
| <p>b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.</p> |
| <p>3. Staffing</p> |
| <p>3.1 Contractor Representative</p> |
| <p>Doug Dyer: dyerd@compassminerals.com, 913-344-9346</p> |
| <p>Written: Doug Dyer 9900 West 10th Street, Suite 600 Overland, KS 66210</p> |
| <p>The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.</p> |

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| 3.2 Customer Service Toll-Free Number |
| The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: <u>913-344-9346</u> |
| 3.3 Disclosure of Subcontractors |
| The Contractor will utilize the following State of Michigan approved subcontractors: Contractor must complete the following if applicable: |
| The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities. |
| The relationship of the subcontractor to the Contractor. |
| Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship. |
| A complete description of the Contract Activities that will be performed or provided by the subcontractor. |
| 4. Pricing |
| 4.1 Price Term |
| Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period. |
| 4.2 Electronic Catalog |
| To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system. |
| 5. Ordering |
| 5.1 Authorizing Document |
| The appropriate authorizing document for the Contract will be Delivery Orders. |
| 6. Invoice and Payment |
| 6.1 Invoice Requirements |
| All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered. |
| 7.0 Payment Methods |
| The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20. |
| Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 <i>et seq.</i> , within 45 days after receipt. |

MICHIGAN DEPARTMENT OF TRANSPORTATION
SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent 95.00 %

Gradation:

| <u>Sieve size</u> | <u>Percent passing</u> |
|-------------------|------------------------|
| 1/2 inch | 100 % |
| 3/8 inch | 95 - 100 % |
| No. 4 | 90 % maximum |
| No. 8 | 60 % maximum |
| No. 30 | 15 % maximum |

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the 1/2" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

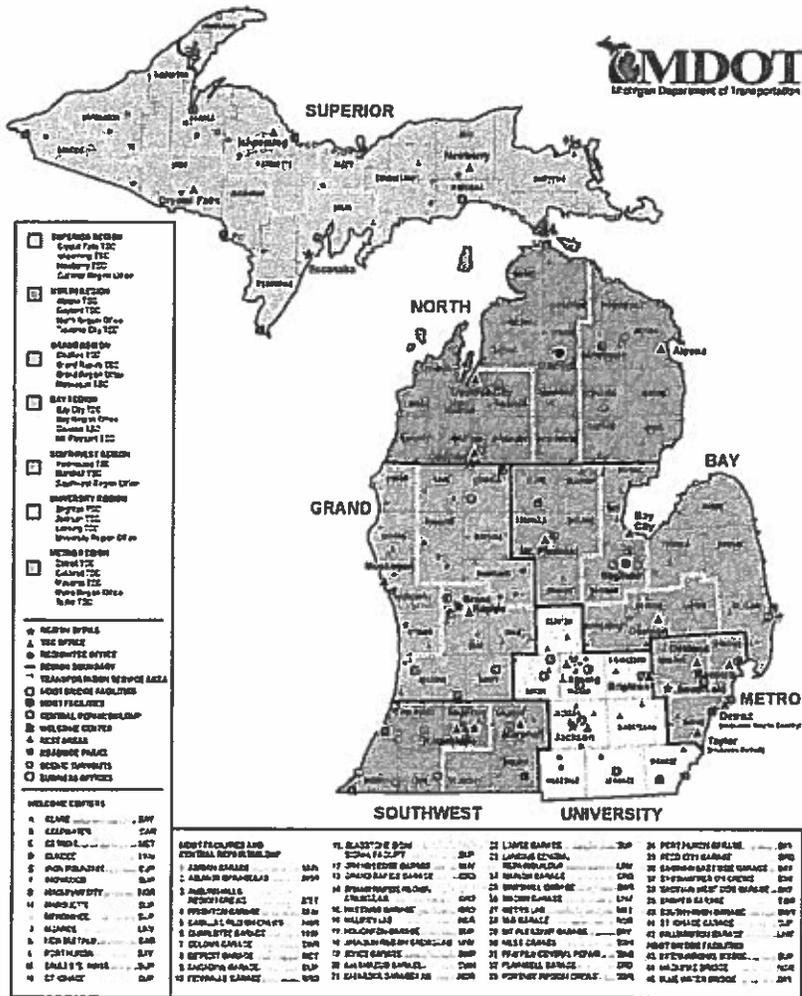
Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.htm

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

SCHEDULE C

MDOT Regional Service Areas and Facilities



| COMPASS MINERAL - MIDEAL - Upper Peninsula Prosperity Alliance-Early Fill 2018/2019 | | | | | | | | | |
|---|-----------|------------------------------------|---|------------------|----------|-------|----------------|----------------|---------|
| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Early Delivery | Price |
| 1 | Alger | MUNISING, CITY OF | Industrial Park Dr. Lot 9 | Munising | MI | 49862 | (906) 387-2095 | 100 | \$76.83 |
| 2 | Alger | ALGER COUNTY ROAD COMMISSION | E9264 M-28 | Munising | MI | 49862 | (906) 387-2042 | 250 | \$76.83 |
| 3 | Alger | ALGER COUNTY ROAD COMMISSION | N3284 M-67 | Limestone | MI | 49851 | (906) 387-2042 | 200 | \$76.83 |
| 4 | Alger | ALGER COUNTY ROAD COMMISSION | 216662 Lowder Road | Grand Marais | MI | 49839 | (906) 387-2042 | 50 | \$76.83 |
| 5 | Baraga | LANSE, VILLAGE OF | 616 Poplar Street | Lanse | Michigan | 49946 | (906) 524-6116 | 250 | \$75.84 |
| 6 | Baraga | BARAGA, VILLAGE OF | 100 Hemlock St | Baraga | MI | 49908 | (906) 353-6237 | 200 | \$75.84 |
| 7 | Baraga | BARAGA COUNTY RD. COMMISSION | 18139 US 41 South | L'Anse | MI | 49946 | (906) 524-7270 | 100 | \$75.84 |
| 8 | Baraga | BARAGA COUNTY RD. COMMISSION | 15760 Hamar Rd | Baraga | MI | 49908 | (906) 524-7270 | 50 | \$75.84 |
| 9 | Baraga | BARAGA COUNTY RD. COMMISSION | 25225 Cemetery Road | Covington | MI | 49919 | (906) 524-7270 | 50 | \$75.84 |
| 10 | Chippewa | CHIPPEWA COUNTY ROAD COMMISSION | Intersection of M-28 and Mackinac Trail | Sault Ste. Marie | Mt | 49783 | (906) 635-5295 | 1200 | \$70.08 |
| 11 | Chippewa | SAULT TRIBE CENTRAL PURCHASING | 3375 S M-129 | Sault Ste. Marie | Michigan | 49783 | (906) 635-7035 | 250 | \$70.08 |
| 12 | Chippewa | LAKE SUPERIOR STATE UNIVERSITY | 650 W. Easterday Ave | Sault Ste Marie | MI | 49783 | (906) 635-2761 | 100 | \$70.08 |
| 13 | Chippewa | BAY MILLS INDIAN COMMUNITY | 12069 W. Lakeshore Dr | Brimley | MI | 49715 | (906) 248-3356 | 100 | \$70.08 |
| 14 | Chippewa | SAULT STE. MARIE, CITY OF | 1200 East Easterday Avenue | Sault Ste. Marie | MI | 49783 | (906) 632-5717 | 2400 | \$70.08 |
| 15 | Delta | BAY DE NOC COMMUNITY COLLEGE | 2001 N Lincoln Rd | Escanaba | MI | 49829 | (906) 217-4139 | 50 | \$71.79 |
| 16 | Delta | GLADSTONE, CITY OF | 30 Michigan Avenue | Gladstone | MI | 49837 | (906) 428-9577 | 200 | \$71.79 |
| 17 | Dickinson | KINGSFORD, CITY OF | 305 S. Carpenter Avenue | Kingsford | Michigan | 49802 | (906) 774-3526 | 600 | \$74.99 |
| 18 | Dickinson | DICKINSON COUNTY ROAD COMMISSION | Lincoln Street | Quinnesec | Michigan | 49876 | (906) 774-1588 | 500 | \$74.99 |
| 19 | Dickinson | DICKINSON COUNTY ROAD COMMISSION | W6370 M69 | Felch | Michigan | 49831 | (906) 774-1588 | 1100 | \$74.99 |
| 20 | Dickinson | DICKINSON COUNTY HEALTHCARE SYSTEM | Highway 141 and Lincoln street | Quinnesec | MI | 49801 | (906) 776-5668 | 100 | \$74.99 |
| 21 | Dickinson | IRON MOUNTAIN, CITY OF | 125 N. Stephenson Avenue | Iron Mountain | Michigan | 49801 | (906) 774-8530 | 1000 | \$74.99 |
| 22 | Gogebic | BESSEMER, CITY OF | 304 S. State Street | Bessemer | MI | 49911 | (906) 663-4311 | 100 | \$83.58 |
| 23 | Gogebic | IRONWOOD, CITY OF | 200 Penoquee Road | Ironwood | Michigan | 49938 | (906) 932-5050 | 500 | \$83.58 |
| 24 | Gogebic | WAKEFIELD, CITY OF | 113 W Old US 2 | Wakefield | Michigan | 49968 | (906) 229-5131 | 100 | \$83.58 |
| 25 | Gogebic | GOGEBIC COUNTY ROAD COMMISSION | OLD COUNTY ROAD | RAMSAY | MI | 49959 | | 150 | \$83.58 |
| 26 | Gogebic | GOGEBIC COUNTY ROAD COMMISSION | E23859 E AVENUE | WATERSMEET | MI | 49969 | | 50 | \$83.58 |
| 27 | Houghton | HOUGHTON, CITY OF | 1000 Technical Drive | Houghton | MI | 49931 | 906-482-1700 | 1500 | \$70.34 |
| 28 | Houghton | LAURIUM, VILLAGE OF | Corner 3rd & Isle Royale | Laurium | Michigan | 49913 | (906) 337-1600 | 100 | \$70.34 |
| 29 | Houghton | CALUMET, VILLAGE OF | Calumet Township's former dump site | Calumet | MI | 49913 | (906) 337-1713 | 50 | \$70.34 |
| 30 | Houghton | HOUGHTON COUNTY ROAD COMMISSION | 20140 GAGNON CIRCLE | HANCOCK | MICHIGAN | 49930 | | 1350 | \$70.34 |
| 31 | Houghton | HOUGHTON COUNTY ROAD COMMISSION | TAMARACK LOCATION | CALUMET | MICHIGAN | 49913 | | 300 | \$70.34 |
| 32 | Houghton | HANCOCK, CITY OF | 1601 Tomasi Dr. | Hancock | Michigan | 49930 | (906)482-2720 | 500 | \$70.34 |
| 33 | Iron | CASPIAN CITY | 1 Museum Dr. | Casplan | MI | 49915 | (906) 265-2514 | 50 | \$78.80 |
| 34 | Iron | IRON RIVER, CITY OF | 1701 Washington Ave | Iron River | MI | 49935 | (906) 265-4719 | 250 | \$78.80 |
| 35 | Iron | CRYSTAL FALLS, CITY OF | Johanson Road | Crystal Falls | Michigan | 49920 | (906) 875-3212 | 200 | \$78.80 |

COMPASS MINERAL MIDEAL - Northwest Prosperity Region- Early Fill 2018-2019

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Early Delivery | Price |
|------|------------|-------------------------|-------------------------|----------------|----------|-------|----------------|----------------|---------|
| 1 | Antrim | BELLAIRE, VILLAGE OF | 489 S.Court Street | Bellaire | Michigan | 49615 | (231) 533-6414 | 250 | \$76.66 |
| 2 | Antrim | COMMISSION | 319 E. Lincoln Street | Mancelona | MI | 49659 | (231) 587-8521 | 1500 | \$76.66 |
| 3 | Antrim | COMMISSION | 1762 S. Main St. (M-88) | Central Lake | MI | 49622 | (231) 587-8521 | 1350 | \$76.66 |
| 4 | Antrim | COMMISSION | 13796 Winters Road | Kewadin | MI | 49648 | (231) 587-8521 | 500 | \$76.66 |
| 5 | Benzie | COMMISSION | 10658 Deadstream Road | Honor | MI | 49640 | (231) 325-3051 | 1000 | \$74.93 |
| 6 | Charlevoix | BOYNE CITY | 1028 Robinson St. | Boyne City | Michigan | 49712 | (231) 582-0375 | 600 | \$76.29 |
| 7 | Charlevoix | COMMISSION | 1251 BOYNE AVENUE | BOYNE CITY | N | 49712 | (231) 582-7330 | 1800 | \$76.29 |
| 8 | Charlevoix | COMMISSION | 11705 SHAW ROAD | CHARLEVOIX | N | 49720 | (231) 582-7330 | 1250 | \$76.29 |
| 9 | Charlevoix | EAST JORDAN, CITY OF | 107 Bartlett Street | East Jordan | MI | 49727 | (231) 536-3381 | 100 | \$76.29 |
| 10 | Charlevoix | CHARLEVOIX, CITY OF | 229 Stover Rd. | Charlevoix | Mi. | 49720 | (231) 547-3276 | 200 | \$76.29 |
| 11 | Emmet | PETOSKEY PUBLIC SCHOOLS | 1008 Franklin st. | Petoskey | mi. | 49770 | (231) 348-2344 | 150 | \$75.54 |
| 12 | Emmet | COMMISSION | 2265 East Hathaway Road | Harbor Springs | Mi | 49740 | 231-347-8142 | 900 | \$75.54 |
| 13 | Emmet | COMMISSION | 6227 East Levering Road | Levering | MI | 49755 | 231-347-8142 | 500 | \$75.54 |
| 14 | Emmet | HARBOR SPRINGS, CITY OF | 204 E Fairview St | Harbor Springs | MI | 49740 | (231) 526-2104 | 150 | \$75.54 |
| 15 | Traverse | COLLEGE | 1861 College Drive | TRAVERSE CITY | Michigan | 49686 | (231) 995-1130 | 300 | \$76.40 |
| 16 | Traverse | TRAVERSE CITY, CITY OF | 625 WOODMERE AVENUE | TRAVERSE CITY | MI | 49686 | (231) 922-4900 | 1300 | \$76.40 |
| 17 | Traverse | ROAD COMMISSION | 1881 LaFranier | Traverse City | MI | 49696 | (231) 922-4848 | 3500 | \$76.40 |
| 18 | Manistee | COMMISSION | 8946 Chippewa Hwy | Bear Lake | Michigan | 49614 | (231) 889-0000 | 2200 | \$72.87 |
| 19 | Missaukee | COMMISSION | 1199 N. Morey Rd. | Lake City | Michigan | 49651 | (231) 839-4361 | 800 | \$75.60 |
| 20 | Wexford | COMMISSION | 85 W M-115 | BOON | MI | 49618 | (231) 775-9731 | 1400 | \$75.43 |
| 21 | Wexford | CADILLAC, CITY OF | 1001 6th Street | Cadillac | MI | 49601 | (231) 779-7333 | 2000 | \$75.43 |
| | | | | | | | | 21750 | |

COMPASS MINERAL - MIDEAL - Northeast Prosperity Region-Early Fill 2018/2019

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Early Delivery | Price |
|------|--------------|-------------------------------------|-----------------------------|---------------|----------|-------|----------------|----------------|---------|
| 1 | Alcona | ALCONA COUNTY ROAD COMMISSION | 301 North Lake Street | Lincoln | MI | 48742 | (989) 736-8168 | 1000 | \$68.47 |
| 2 | Alpena | ALPENA, CITY OF | 1001 Long Lake Avenue | Alpena | MI | 49707 | (989) 354-1721 | 1600 | \$68.05 |
| 3 | Alpena | ALPENA COUNTY ROAD COMMISSION | 1400 North Bagley Street | Alpena | Michigan | 49707 | (989) 354-3252 | 1400 | \$68.05 |
| 4 | Alpena | ALPENA COMMUNITY COLLEGE | 750 Woodward Avenue | Alpena | MI | 49707 | (989) 358-7202 | 50 | \$68.05 |
| 5 | Cheboygan | CHEBOYGAN COUNTY ROAD COMMISSION | 729 North Main Street | Cheboygan | MI | 49721 | (231) 238-7775 | 1200 | \$74.84 |
| 6 | Cheboygan | CHEBOYGAN COUNTY ROAD COMMISSION | 5302 South Straits Hwy | Indian River | MI | 49749 | (231) 238-7775 | 2200 | \$74.84 |
| 7 | Cheboygan | CHEBOYGAN COUNTY ROAD COMMISSION | 3998 South Black River Road | Onaway | MI | 49765 | (231) 238-7775 | 350 | \$74.84 |
| 8 | Cheboygan | CHEBOYGAN, CITY OF | 1003 N. Huron Street | CHEBOYGAN | MI | 49721 | 231-627-2582 | 700 | \$74.84 |
| 9 | Crawford | CRAWFORD COUNTY ROAD COMMISSION | 500 huron st | grayling | MI | 49738 | (989) 348-2281 | 3200 | \$73.07 |
| 10 | Iosco | TAWAS CITY, CITY OF | 460 Meadow Rd. | Tawas City | MI | 48763 | (989) 362-8688 | 200 | \$70.84 |
| 11 | Iosco | EAST TAWAS, CITY OF | 810 W. Westover St | East Tawas | MI | 48730 | (989) 362-6161 | 250 | \$70.84 |
| 12 | Iosco | IOSCO COUNTY ROAD COMMISSION | 3939 W. M-55 | Tawas City | MI | 48763 | (989) 362-4433 | 450 | \$70.84 |
| 13 | Iosco | IOSCO COUNTY ROAD COMMISSION | 554 Forest Road | Oscoda | MI | 48750 | (989) 362-4433 | 600 | \$70.84 |
| 14 | Montmorency | MONTMORENCY COUNTY ROAD COMMISSION | 11445 M-32W | Atlanta | Mi | 49709 | (989) 785-3334 | 500 | \$70.97 |
| 15 | Ogemaw | ROSE CITY POLICE DEPARTMENT | 120 E. AGNES ST. | ROSE CITY | N | 48654 | (989) 685-2646 | 200 | \$72.26 |
| 16 | Ogemaw | WEST BRANCH, CITY OF | 403 S FIRST ST | WEST BRANCH | MI | 48661 | (989) 345-0500 | 100 | \$72.26 |
| 17 | Ogemaw | OGEMAW COUNTY ROAD COMMISSION | 1250 S. M-33 | West Branch | MI | 48661 | (989) 345-2240 | 800 | \$72.26 |
| 18 | Oscoda | OSCODA COUNTY ROAD COMMISSION | 1251 Gerber Road | Mio | Michigan | 48647 | (989) 826-3218 | 150 | \$71.41 |
| 19 | Otsego | GAYLORD, CITY OF | 102 East Seventh Street | Gaylord | MI | 49735 | (989) 732-4060 | 600 | \$74.67 |
| 20 | Otsego | OTSEGO COUNTY ROAD COMMISSION | 669 WEST MCCOY | GAYLORD | MI | 49735 | (989) 732-5202 | 5500 | \$74.67 |
| 21 | Presque Isle | ROGERS CITY, CITY OF | 1221 RIVERVIEW | ROGERS CITY | MI | 49779 | (989) 734-2191 | 450 | \$71.16 |
| 22 | Presque Isle | PRESQUE ISLE COUNTY ROAD COMMISSION | 657 South Bradley Hwy | Rogers City | MI | 49779 | (989) 734-2216 | 450 | \$71.16 |
| 23 | Presque Isle | PRESQUE ISLE COUNTY ROAD COMMISSION | 19916 M-68 | Onaway | MI | 49759 | (989) 734-2216 | 350 | \$71.16 |
| 24 | Presque Isle | PRESQUE ISLE COUNTY ROAD COMMISSION | 11472 Michigan Ave | Posen | MI | 49776 | (989) 734-2216 | 200 | \$71.16 |
| 25 | Roscommon | ROSCOMMON COUNTY ROAD COMMISSION | 820 E. West Branch Rd. | Prudenville | Michigan | 48651 | (989) 366-0333 | 500 | \$73.82 |
| 26 | Roscommon | ROSCOMMON COUNTY ROAD COMMISSION | 601 S. Main St. | Roscommon | Michigan | 48653 | (989) 366-0333 | 250 | \$73.82 |
| 27 | Roscommon | ROSCOMMON COUNTY ROAD COMMISSION | 1772 S. Loxley Rd. | Houghton Lake | Michigan | 48629 | (989) 366-0333 | 250 | \$73.82 |

| COMPASS MINERAL - MIDEAL - WEST MICHIGAN PROSPERITY ALLIANCE REGION - EARLY FILL 2018/2019 | | | | | | | | | |
|--|----------|---|------------------------------|-------------|----------|-------|----------------|-------|---------|
| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Carry | Price |
| 1 | Allegan | WAYLAND UNION SCHOOLS | 324 W Sycamore | Wayland | Michigan | 49348 | (269) 792-2012 | 50 | \$66.44 |
| 2 | Allegan | ALLEGAN COUNTY ROAD COMMISSION | 2594 -12th Street | Shelbyville | MI | 49344 | (269) 673-2184 | 750 | \$66.44 |
| 3 | Allegan | ALLEGAN COUNTY ROAD COMMISSION | 3667 - 136th Avenue | Hamilton | MI | 49419 | (269) 673-2184 | 1000 | \$66.44 |
| 4 | Allegan | ALLEGAN COUNTY ROAD COMMISSION | 1308 Lincoln Road | Allegan | MI | 49010 | (269) 673-2184 | 1000 | \$66.44 |
| 5 | Allegan | ALLEGAN COUNTY ROAD COMMISSION | 5337 124th Avenue (M-89) | Fennville | MI | 49348 | (269) 673-2184 | 1250 | \$66.44 |
| 6 | Allegan | OTSEGO, CITY OF | 243 N FARMER | OTSEGO | MI | 49078 | (269) 692-3391 | 150 | \$66.44 |
| 7 | Allegan | WAYLAND, CITY OF | 965 S. Main Street | Wayland | MI | 49348 | (269) 792-0686 | 50 | \$66.44 |
| 8 | Allegan | PLAINWELL, CITY OF | 126 Fairlane Street | Plainwell | MI | 49080 | (269)685-9363 | 100 | \$66.44 |
| 9 | Allegan | ALLEGAN, CITY OF | 691 Airway Dr. | Allegan | MI | 49010 | (269) 686-1115 | 200 | \$66.44 |
| 10 | Allegan | PLAINWELL COMMUNITY SCHOOLS | 680 Starr Rd | Plainwell | MI | 49080 | (269) 685-6338 | 50 | \$66.44 |
| 11 | Kent | NORTHVIEW PUBLIC SCHOOLS | 4350 Ambrose NE | Rapids | MI | 49525 | (616) 363-6861 | 50 | \$68.79 |
| 12 | Mason | MASON COUNTY ROAD COMMISSION | 510 E State Street | Scottville | MI | 49454 | (231) 757-2882 | 800 | \$62.93 |
| 13 | Mason | LUDINGTON, CITY OF | 800 BLK. N. HARRISON | N | MI | 49431 | (231) 843-2873 | 500 | \$62.93 |
| 14 | Mecosta | FERRIS STATE UNIVERSITY | 111 West Knollview | Big Rapids | MI | 49307 | (231) 591-2925 | 200 | \$63.51 |
| 15 | Mecosta | MECOSTA COUNTY ROAD COMMISSION | 120 N DeKrafft | Big Rapids | MI | 49307 | (231) 796-2611 | 300 | \$63.51 |
| 16 | Mecosta | MECOSTA COUNTY ROAD COMMISSION | 2945 Arthur Road | Remus | MI | 49340 | (231) 796-2611 | 350 | \$63.51 |
| 17 | Mecosta | MECOSTA COUNTY ROAD COMMISSION | 19675 Jefferson Road | Morley | MI | 49336 | (231) 796-2611 | 150 | \$63.51 |
| 18 | Muskegon | FRUITPORT, VILLAGE OF | 45 N 2ND Avenue | Fruitport | MI | 49415 | (231) 865-3577 | 50 | \$61.04 |
| 19 | Muskegon | ROOSEVELT PARK, CITY OF | 1572 GARRISON | T PARK | MICHIGAN | 49441 | (231) 755-3721 | 150 | \$61.04 |
| 20 | Muskegon | RAVENNA, VILLAGE OF | 12090 Crockery Creek Drive | Ravenna | MI | 49451 | (231) 853-2360 | 50 | \$61.04 |
| 21 | Muskegon | E C BROOKS CORRECTIONAL FACILITY-AGENCY | 2500 S. Sheridan Drive | Muskegon | MI | 49444 | (231) 773-9200 | 50 | \$61.04 |
| 22 | Muskegon | DOC-MUSKEGON CORRECTIONAL FACILITY-AGENCY | 2400 S. Sheridan | Muskegon | Michigan | 49442 | | 50 | \$61.04 |
| 23 | Newaygo | FREMONT PUBLIC SCHOOLS | 710 Lake Drive | Fremont | MI | 49412 | (231) 924-8825 | 300 | \$64.12 |
| 24 | Newaygo | NEWAYGO COUNTY ROAD COMMISSION | Mile Road | Cloud | Michigan | 49349 | (231)689-6682 | 1000 | \$64.12 |
| 25 | Osceola | TUSTIN, VILLAGE OF | 310 Neilson St. | Tustin | MI | 49688 | (231) 829-3012 | 50 | \$64.54 |
| 26 | Osceola | MARION, VILLAGE OF | 2897 SIXTEEN MILE RD. | MARION | MICHIGAN | 49665 | (231) 743-6801 | 50 | \$64.54 |
| 27 | Osceola | OSCEOLA COUNTY ROAD COMMISSION | 4737 Makwa Dr | Hersey | MI | 49639 | (231) 832-5171 | 200 | \$64.54 |
| 28 | Osceola | OSCEOLA COUNTY ROAD COMMISSION | 13353 20 Mile Rd | Tustin | MI | 49688 | (231) 832-5171 | 1500 | \$64.54 |
| 29 | Osceola | REED CITY, CITY OF | 505 E. Lincoln Ave | Reed City | MI | 49677 | (231) 832-2245 | 300 | \$64.54 |
| 30 | Osceola | REED CITY AREA PUBLIC SCHOOLS | 21809 Coyote Trail | Reed City | MI | 49677 | (231) 832-2712 | 50 | \$64.54 |
| 31 | Osceola | LEROY VILLAGE OF | Street | LeRoy | MI | 49655 | (231) 768-4959 | 50 | \$64.54 |
| 32 | Osceola | HERSEY, VILLAGE OF | E. Cherry Street - Salt Barn | Hersey | MI | 49639 | (989)544-1186 | 50 | \$64.54 |
| 33 | Osceola | EVART, CITY OF | 5468 110th ave | Evart | MI | 49631 | (231) 734-2101 | 100 | \$64.54 |
| 34 | Ottawa | GRAND HAVEN, CITY OF | 1120 Jackson | Haven | MI | 49417 | (616) 847-3493 | 100 | \$61.74 |
| 35 | Ottawa | NORTH OTTAWA COMMUNITY HOSPITAL | 403 Taylor St. | Haven | Michigan | 49417 | (616) 847-5376 | 50 | \$61.74 |
| 36 | Ottawa | ZEELAND, CITY OF | 600 east roosevelt | zeeland | michigan | 49464 | (616) 836-5087 | 100 | \$61.74 |
| 37 | Ottawa | FERRYSBURG, CITY OF | 545 Maple Street | Ferrysburg | MI | 49409 | (616) 842-5803 | 200 | \$61.74 |
| 38 | Ottawa | SPRING LAKE, VILLAGE OF | 210 S. Buchanan | Lake | Michigan | 49456 | (616) 638-6472 | 50 | \$61.74 |
| 39 | Ottawa | COOPERSVILLE, CITY OF | 115 W RANDALL ST | VILLE | MI | 49404 | | 150 | \$61.74 |
| 40 | Ottawa | HOLLAND COMMUNITY HOSPITAL | 602 Michigan Ave | Holland | MI | 49423 | (616) 394-3144 | 50 | \$61.74 |
| | | | | | | | | 11650 | |

| COMPASS MINERAL - MIDEAL - EAST CENTRAL MICHIGAN PROSPERITY REGION - EARLY FILL 2018/2019 | | | | | | | | | |
|---|----------|-----------------------------|--------------------------------|--------------|-------|-------|----------------|------------------|---------|
| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Carry Deliver | Price |
| 1 | Bay | BAY CITY, CITY OF | 800 S. Water Street | Bay City | MI | 48708 | (989) 894-8115 | 1500 | \$68.00 |
| 2 | Bay | ESSEXVILLE, CITY OF | 1500 Pine St | Essexville | MI | 48732 | (989) 893-7192 | 200 | \$68.00 |
| 3 | Bay | DELTA COLLEGE | Delta College, 1961 Delta Road | Center | MI | 48710 | (989) 686-9228 | 50 | \$68.00 |
| 4 | Bay | BAY COUNTY ROAD COMMISSION | 2600 E. Beaver Rd. (west) | Kawkawlin | Mi. | 48631 | (989) 686-4610 | 2500 | \$68.00 |
| 5 | Bay | BAY COUNTY ROAD COMMISSION | 1383 E. Pinconning Rd. (north) | Pinconning | Mi. | 48650 | (989) 686-4610 | 500 | \$68.00 |
| 6 | Bay | BAY COUNTY ROAD COMMISSION | 1816 W. 27th Street (east) | Bay City | Mi. | 48708 | (989) 686-4610 | 500 | \$68.00 |
| 7 | Bay | AUBURN, CITY OF | 113 E. Elm Street | Auburn | MI | 48611 | (989) 662-7275 | 50 | \$68.00 |
| 8 | Bay | PINCONNING, CITY OF | 130 N. River Street | Pinconning | an | 48650 | (989) 879-2360 | 50 | \$68.00 |
| 9 | Gladwin | BEAVERTON, CITY OF | 130 Saginaw St. | Beaverton | MI | 48612 | (989) 435-9343 | 50 | \$71.58 |
| 10 | Gladwin | COMMISSION | 301 S. State Street | Gladwin | MI | 48624 | (989) 426-7441 | 500 | \$71.58 |
| 11 | Isabella | COLLEGE | 2600 S. Summerton | Mt. Pleasant | an | 48858 | (989) 386-6654 | 50 | \$71.18 |
| 12 | Isabella | CENTRAL MICHIGAN UNIVERSITY | Bellows | Mt Pleasant | MI | 48859 | (989) 774-3118 | 200 | \$71.18 |
| 13 | Isabella | COMMISSION | 2261 E. Remus Rd. | Mt. Pleasant | MI | 48858 | (989) 773-7131 | 900 | \$71.18 |
| 14 | Isabella | COMMISSION | 5037 W. Airline | Weidman | MI | 48893 | (989) 773-7131 | 100 | \$71.18 |
| 15 | Isabella | SHEPHERD, VILLAGE OF | 208 W. Boulevard | Shepherd | MI | 48883 | (989) 828-5062 | 50 | \$71.18 |
| 16 | Midland | COMMISSION | 2334 North Meridian Rd. | Sanford | an | 48657 | (989) 687-9060 | 2450 | \$68.98 |
| 17 | Midland | MIDLAND, CITY OF | 4811 N Saginaw Road | Midland | MI | 46840 | (989) 837-3331 | 3000 | \$68.98 |
| 18 | Saginaw | COMMISSION | 8580 Freeland Rd. | Freeland | Mi. | 48623 | (989) 695-9727 | 50 | \$66.95 |
| 19 | Saginaw | COMMISSION | 3110 Sheridan Ave. | Saginaw | Mi. | 48601 | (989) 399-3773 | 5200 | \$66.95 |
| 20 | Saginaw | COMMISSION | 330 Cedar St. | Saginaw | Mi. | 48626 | (989) 399-3773 | 500 | \$66.95 |
| 21 | Saginaw | COMMISSION | 720 Lansing St. | Saginaw | Mi. | 48616 | (989) 399-3773 | 500 | \$66.95 |
| 22 | Saginaw | ST. CHARLES, VILLAGE OF | 555 ENTREPRENEUR DR | ST. CHARLES | MI | 48655 | (989) 865-8287 | 50 | \$66.95 |
| 23 | Saginaw | CHESANING, VILLAGE OF | 1105 N. Main St | Chesaning | MI | 48616 | (989) 845-3800 | 50 | \$66.95 |
| 24 | Saginaw | SAGINAW, CITY OF | 1435 S. Washington Ave. | Saginaw | an | 48601 | (989) 759-1413 | 1500 | \$66.95 |
| | | | | | | | | 20500 | |

| EAST MICHIGAN PROSPERITY REGION - MIDEAL - 2018 | | | COMPASS MINERAL-2018/2019 | | | | | | |
|---|---------|---------------------------|---------------------------|------------|----------|-------|------------|------------------|---------|
| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Carry Deliver | Price |
| 1 | Genesee | REMC 14 | 3146 S. Dye rd | Flint | Michigan | 48507 | 9231 | 250 | \$59.97 |
| 2 | Genesee | REMC 14 | 5081 Torrey Rd | Flint | MI | 48507 | 9231 | 200 | \$59.97 |
| 4 | Genesee | GOODRICH, VILLAGE OF | 7338 S State | Goodrich | Michigan | 48438 | 2570 | 200 | \$59.97 |
| 5 | Genesee | COLLEGE | 1401 E Court St | Flint | MI | 48503 | 0048 | 50 | \$59.97 |
| 6 | Genesee | Clio Area School District | 2242 VIENNA RD | CLIO | MI | 48420 | 0500 | 50 | \$59.97 |
| 7 | Genesee | MT. MORRIS, CITY OF | 720 Hughes St | Mt. Morris | MI | 48458 | 8380 | 50 | \$59.97 |
| 8 | Tuscola | MILLINGTON VILLAGE OF | 4675 Bishop Street | Millington | Michigan | 48746 | 2701 | 100 | \$58.43 |
| 9 | Tuscola | CARO, VILLAGE OF | 741 S. Hooper Street | Caro | MI | 48723 | 7671 | 200 | \$58.43 |
| 10 | Tuscola | VASSAR, CITY OF | 514 E. Huron Avenue | Vassar | Michigan | 48768 | 7231 | 150 | \$58.43 |
| 11 | Tuscola | SCHOOLS | 301 Hooper Street | Caro | MI | 48723 | 7718 | 100 | \$58.43 |
| 12 | Tuscola | DCH-CARO CENTER | CONVEYOR REQUIRED | Caro | MI | 48723 | 9444 | 50 | \$58.43 |
| 13 | Tuscola | COMMISSION | 4387 Beach Street | Akron | MI | 48701 | 2128 | 300 | \$58.43 |
| 14 | Tuscola | COMMISSION | 1733 S Mertz Rd | Caro | MI | 48723 | 2128 | 450 | \$58.43 |
| 15 | Tuscola | COMMISSION | 5847 Bruce Street | Deford | MI | 48729 | 2128 | 300 | \$58.43 |
| 16 | Tuscola | COMMISSION | 430 Kitelinger | Vassar | MI | 48768 | 2128 | 450 | \$58.43 |
| 17 | Tuscola | GAGETOWN VILLAGE OF | 4771 Gifford St. | Gagetown | MI | 48735 | 0041 | 50 | \$58.43 |

23500

COMPASS MINERAL 2018/2019 - MIDEAL - SOUTHEAST MICHIGAN PROSPERITY REGION

| Item | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | Carry Delivery | Price |
|------|------------|---|------------------------------|------------|----------|-------|----------------|----------------|---------|
| 1 | Hillsdale | JONESVILLE, CITY OF | 111 Ecology Dr. | Jonesville | Mi. | 49250 | (517) 849-2104 | 50 | \$71.92 |
| 2 | Livingston | BRIGHTON, CITY OF | 420 S. Third St. | Brighton | MI | 48116 | (810) 225-9282 | 100 | \$64.83 |
| 3 | Livingston | PINCKNEY, VILLAGE OF | 1600 Paterson Lake rd. | Pinckney | mi | 48169 | | 150 | \$64.83 |
| 4 | Livingston | DOC-Woodland Center Correctional-AGENCY | 9036 E M-36 | Lake | MI | 48189 | (734) 449-3946 | 50 | \$64.83 |
| 5 | Livingston | HOWELL PUBLIC SCHOOLS | 1313 w. Highland Rd. (Trans) | Howell | MI | 48843 | (517)-540-8010 | 150 | \$64.83 |
| 6 | Washtenaw | WASHTENAW COUNTY ROAD COMMISSION | 555 North Zeeb Road | Ann Arbor | MI | 48103 | (734) 761-1500 | 4400 | \$64.19 |
| 7 | Washtenaw | WASHTENAW COUNTY ROAD COMMISSION | 5250 West Michigan Avenue | Ypsilanti | MI | 48197 | (734) 761-1500 | 2600 | \$64.19 |
| 8 | Washtenaw | WASHTENAW COUNTY ROAD COMMISSION | 630 W. Middle Street | Chelsea | MI | 48118 | (734) 761-1500 | 600 | \$64.19 |
| 9 | Washtenaw | WASHTENAW COUNTY ROAD COMMISSION | 219 N. Ann Arbor Street | er | MI | 48158 | (734) 761-1500 | 800 | \$64.19 |
| 10 | Washtenaw | WASHTENAW COUNTY ROAD COMMISSION | 1222 E N Territorial Rd | Lake | MI | 48189 | (734) 761-1500 | 2400 | \$64.19 |
| 11 | Washtenaw | CHELSEA SCHOOL DISTRICT | 500 E Washington | Chelsea | MI | 48118 | (734) 433-2256 | 100 | \$64.19 |
| 12 | Washtenaw | SCIO TOWNSHIP | 8875 Dexter Chesea Rd. | Dexter | Michigan | 48130 | | 50 | \$64.19 |
| 13 | Washtenaw | WASHTENAW INTER SCHOOL DISTRICT | 3090 Judd Rd | Milan | MI | 48160 | | 250 | \$64.19 |
| 14 | Washtenaw | Ypsilanti Community Schools | 10302 Whitaker Road | Ypsilanti | Michigan | 48197 | (734) 221-1198 | 200 | \$64.19 |
| 15 | Washtenaw | DEXTER COMMUNITY SCHOOLS | 2200 N. Parker Rd | Dexter | MI | 48130 | (734) 424-4100 | 150 | \$64.19 |
| 16 | Washtenaw | LINCOLN CONSOLIDATED SCHOOLS | 8970 Whittaker Road | Ypsilanti | MI | 48197 | (734) 484-7039 | 50 | \$64.19 |
| 17 | Washtenaw | ANN ARBOR, CITY OF | 4251 Stone School Road | Ann Arbor | MI | 48108 | (734) 794-6500 | 2500 | \$64.19 |
| 18 | Washtenaw | SALINE, CITY OF | 1234 Tefft Ct | Saline | MI | 48176 | (734) 429-5624 | 1200 | \$64.19 |
| 19 | Washtenaw | CHELSEA, CITY OF | 440 W North St | Chelsea | Michigan | 48118 | (734) 216-1252 | 100 | \$64.19 |
| 20 | Washtenaw | DEXTER, VILLAGE OF | 3600 Central | Dexter | MI | 48130 | (734) 426-8530 | 150 | \$64.19 |
| 21 | Washtenaw | DCH-CENTER FOR FORENSIC PSYCHIATRY-AGENCY | 8303 Platt Rd. | Saline | MI | 48176 | (734) 295-4544 | 50 | \$64.19 |
| | | | | | | | | 16100 | |

| COMPASS MINERAL CO. - MIDEAL - DETROIT METRO PROSPERITY REGION - EARLY FILL 2018/2019 | | | | | | | | | |
|---|---------|----------------------------------|------------------------|------------|----------|-------|----------------|-------|---------|
| Line | County | Org. Name | Drop Point Address | City | State | Zip | Org. Phone | City | Price |
| 1 | Macomb | LANSE CREUSE PUBLIC SCHOOLS | 24400 FV Pankow Blvd | Twp | MI | 48036 | (586) 783-6550 | 100 | \$61.47 |
| 2 | Macomb | CHESTERFIELD TOWNSHIP | 52216 SIERRA DR. | IELD | MI | 48047 | (586) 949-0400 | 50 | \$61.47 |
| 3 | Macomb | NEW BALTIMORE, CITY OF | 35389 Cricklewood | Baltimore | MI | 48047 | (586) 725-2151 | 1100 | \$61.47 |
| 4 | Macomb | FRASER, CITY OF | 31250 Kendall | Fraser | MI | 48026 | (586) 293-2001 | 400 | \$61.47 |
| 5 | Macomb | MACOMB COUNTY ROAD COMMISSION | 12990 31 Mile Rd | on | MI | 48096 | (586) 791-3348 | 1000 | \$61.47 |
| 6 | Macomb | MACOMB COUNTY ROAD COMMISSION | 51235 Napi Drive | Twp | MI | 48315 | (586) 791-3348 | 1000 | \$61.47 |
| 7 | Macomb | MACOMB COUNTY ROAD COMMISSION | 27483 Mound | Warren | MI | 48092 | (586) 791-3348 | 6000 | \$61.47 |
| 8 | Macomb | MACOMB COUNTY ROAD COMMISSION | 34592 Nova | Twp | MI | 48035 | (586) 791-3348 | 2000 | \$61.47 |
| 9 | Macomb | MACOMB COUNTY ROAD COMMISSION | 58270 William Street | Haven | MI | 48048 | (586) 791-3348 | 12000 | \$61.47 |
| 10 | Macomb | WARREN CONSOLIDATED SCHOOLS | 31950 Mound Rd. | Warren | Michigan | 48092 | (586) 825-2400 | 150 | \$61.47 |
| 11 | Macomb | MT. CLEMENS, CITY OF | 95 ELDREDGE | CLEMENS | N | 48043 | (586) 469-6818 | 300 | \$61.47 |
| 12 | Macomb | UTICA, CITY OF | 7001 Moscone | Utica | MI | 48317 | (586) 731-6110 | 100 | \$61.47 |
| 13 | Oakland | PLEASANT RIDGE, CITY OF | 13200 Northend | Oak Park | MI | 48237 | (248) 541-2901 | 150 | \$61.39 |
| 14 | Oakland | OXFORD, VILLAGE OF | 150 S. Glaspie Street | Oxford | Michigan | 48371 | (248) 628-1244 | 100 | \$61.39 |
| 15 | Oakland | ORTONVILLE, VILLAGE OF | 159 Cedar Street | Ortonville | MI | 48462 | (248)627-4976 | 250 | \$61.39 |
| 16 | Oakland | OAKLAND, COUNTY OF | One Public Works Drive | Waterford | Michigan | 48328 | | 1000 | \$61.39 |
| 17 | Oakland | OAKLAND UNIVERSITY | 411 Pioneer Drive | Rochester | MI | 48309 | (248) 370-4423 | 100 | \$61.39 |
| 18 | Oakland | ROCHESTER COMM SCHOOL DISTRICT | 1402 West Hamlin Road | Hills | MI | 48309 | 248-726-3045 | 150 | \$61.39 |
| 19 | Oakland | FERNDALE, CITY OF | 521 E. Cambourne | Ferndale | Michigan | 48220 | (248) 546-2525 | 800 | \$61.39 |
| 20 | Oakland | HURON VALLEY SCHOOLS | 2370 S. Milford Road | Highland | MI | 48357 | (248) 684-8315 | 50 | \$61.39 |
| 21 | Oakland | OAKLAND COUNTY ROAD COMMISSION | 2420 PONTIAC LAKE | RD | MI | 48328 | (248)858-4780 | 7000 | \$61.39 |
| 22 | Oakland | OAKLAND COUNTY ROAD COMMISSION | 27900 FRANKLIN ROAD | LD | MI | 48034 | (248)858-4780 | 4500 | \$61.39 |
| 23 | Oakland | OAKLAND COUNTY ROAD COMMISSION | 1100 S LAPEER ROAD | ORION | MI | 48360 | (248)858-4780 | 3500 | \$61.39 |
| 24 | Oakland | OAKLAND COUNTY ROAD COMMISSION | 4353 DUCK LAKE ROAD | MILFORD | MI | 48381 | (248)858-4780 | 4000 | \$61.39 |
| 25 | Oakland | OAKLAND COUNTY ROAD COMMISSION | 1930 STEPHENSON HWY | TROY | MI | 48083 | (248)858-4780 | 1000 | \$61.39 |
| 26 | Oakland | OAKLAND COUNTY ROAD COMMISSION | 10275 DIXIE HIGHWAY | G | MI | 48350 | (248)858-4780 | 3200 | \$61.39 |
| 27 | Oakland | WALLED LAKE CONSOLIDATED SCHOOLS | 46740 W. Pontiac Trail | Lake | MI | 48390 | (248)956-3074 | 100 | \$61.39 |
| 28 | Oakland | HOLLY SCHOOL DISTRICT | 201 Elm St. | Holly | MI | 48442 | (248) 328-3151 | 200 | \$61.39 |
| 29 | Oakland | HOLLY, VILLAGE OF | 201 Elm Street | Holly | MI | 48442 | (248) 634-2202 | 100 | \$61.39 |
| 30 | Oakland | LAKE ORION, VILLAGE OF | 375 Atwater | Orion | Michigan | 48362 | (248)693-8391 | 50 | \$61.39 |
| 31 | Oakland | BIRMINGHAM PUBLIC SCHOOLS | 2305 Cole Street | m | MI | 48009 | (248) 203-3975 | 100 | \$61.39 |
| 32 | Oakland | BRANDON SCHOOL DISTRICT | 817 Ortonville Rd. | Ortonville | MI | 48462 | (248) 627-1818 | 50 | \$61.39 |
| 33 | Oakland | Wolverine Lake Village of | 425 Glengary Rd. | Lake | MI | 48390 | 248-624-1710 | 100 | \$61.39 |
| 34 | Oakland | SOUTH LYON COMMUNITY SCHOOLS | 23423 Griswold Rd. | Lyon | MI | 48178 | (248) 573-8920 | 50 | \$61.39 |
| 35 | Oakland | MADISON HEIGHTS, CITY OF | 801 Ajax Drive | Heights | MI | 48071 | (248) 589-2294 | 1500 | \$61.39 |
| 36 | Wayne | ALLEN PARK PUBLIC SCHOOLS | 16850 Southfield Rd | Allen Park | MI | 48101 | (313) 827-2050 | 50 | \$61.00 |
| 37 | Wayne | WOODHAVEN, CITY OF | 21840 Van Horn Rd | en | MI | 48183 | (734) 675-4919 | 150 | \$61.00 |
| 38 | Wayne | FLAT ROCK, CITY OF | 27999 arsenal rd. | flat rock | mi. | 48134 | 734-782-2470 | 100 | \$61.00 |
| 39 | Wayne | WAYNE STATE UNIVERSITY | 5743 Woodward Avenue | Detroit | MI | 48202 | (313) 577-3756 | 100 | \$61.00 |
| 40 | Wayne | GARDEN CITY PUBUC SCHOOLS | 33980 Marquette | City | MI | 48135 | (734) 762-6323 | 50 | \$61.00 |
| 41 | Wayne | PLYMOUTH CANTON SCHOOLS | 46973 Joy Road | Canton | MI | 48187 | (734) 455-9379 | 250 | \$61.00 |
| 42 | Wayne | MARYGROVE COLLEGE | 8425 W. McNichols Rd. | Detroit | Michigan | 48221 | | 150 | \$61.00 |
| 43 | Wayne | INKSTER, CITY OF | 26900 Princeton | Inkster | Michigan | 48141 | (313) 563-9774 | 500 | \$61.00 |
| 44 | Wayne | DEARBORN, CITY OF | 2951 Greenfield | Dearborn | MI | 48120 | (313) 943-2119 | 9000 | \$61.00 |
| 45 | Wayne | GARDEN CITY, CITY OF | 31800 Beechwood | City | MI | 48135 | (734) 793-1805 | 1200 | \$61.00 |
| 46 | Wayne | SUMPTER TOWNSHIP | 23400 Sumpter Rd. | Belleville | MI | 48111 | (734) 461-6201 | 50 | \$61.00 |
| 47 | Wayne | DETROIT PUBLIC SCHOOLS | 1601 Farnsworth | Detroit | Michigan | 48211 | | 150 | \$61.00 |