

Bell

Equipment Company

July 19, 2017

Mr. Scott Bowling
City of Ann Arbor
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Ann Arbor, MI 48108

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Dear Scott,

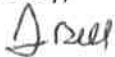
Please consider the following proposal for the purchase of (1) Trackless MT7 Multi-purpose municipal tractor. This pricing is derived from the State of Michigan Mi-Deal Contract held by Bell Equipment Company. Contract NO. 071B7700091.

- Trackless MT7 Municipal Tractor	\$ 121,325.00
- Rear Dump body	7,385.00
- 51" ribbon snow blower with sidewalk chute	15,298.00
- 60" power angle sweeper	7,491.00
- 5 position folding plow	6,541.00
- Blade attaching kit	2,954.00
- Hydraulic rear salt/sand spreader	6,805.00
- High mount tail lights for dump body	369.00
- Spare Radial tire	302.00
- 16" Rim for radial tire	141.00
- Freight	<u>Included</u>
- TOTAL BEFORE MI-DEAL DISCOUNT	\$ 168,611.00
- 5% MI-DEAL DISCOUNT	- <u>8,430.55</u>
- DELIVERED PRICE	\$ 160,180.45

Allow approximately 30-45 days for delivery, after receipt of order. If you have any questions, please call or email me.

Thank you for the opportunity and for your interest in the Trackless product and Bell Equipment Company.

Sincerely,



James Bell - President