Ann Arbor Area Transportation Authority
Financial Report of Operations - Unaudited
For the Seven Months Ended April 30, 2016

| For the Seven Months Ended April 30, 2016 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 4 / 30 / 2016 \\ \text { Year to Date } \end{gathered}$ Budget | $\begin{gathered} 4 / 30 / 2016 \\ \text { Year to Date } \end{gathered}$ Actual | $\begin{gathered} \text { Favorable } \\ \text { (Unfavorable) } \end{gathered}$ Variance |  | $\begin{gathered} \text { 4/30/2015 } \\ \text { Year to Date } \end{gathered}$ Actual | Favorable (Unfavorable) Variance |  |
| Revenues: | Budget | Actual | Variance | Percent | Actual | Variance | Percent |
| Passenger Revenue | \$1,357,993 | \$1,269,136 | $(\$ 88,857)$ | -6.5\% 1 | \$1,295,105 | $(\$ 25,969)$ | -2.0\% |
| Subcontracted Revenue | 1,007,134 | 1,038,725 | 31,591 | 3.1\% 1 | 1,013,381 | 25,344 | 2.5\% |
| Special Fares (EMU,UofM,go!Pass) | 1,381,670 | 1,288,114 | $(93,556)$ | -6.8\% 1 | 1,369,226 | $(81,112)$ | -5.9\% |
| Advertising, Interest, and Other | 175,568 | 205,693 | 30,125 | 17.2\% | 172,796 | 32,897 | 19.0\% |
| Local Property Tax Revenue | 8,034,110 | 8,033,064 | $(1,046)$ | 0.0\% 2 | 7,935,424 | 97,640 | 1.2\% |
| Purchase of Service Agreements | 783,894 | 798,520 | 14,626 | 1.9\% | 554,474 | 244,046 | 44.0\% |
| State Operating Assistance | 6,894,432 | 6,413,169 | $(481,263)$ | -7.0\% 3 | 6,088,456 | 324,713 | 5.3\% |
| Federal Operating Assistance | 2,915,553 | 2,924,546 | 8,993 | 0.3\% | 2,674,617 | 249,929 | 9.3\% |
| Total Revenues | 22,550,354 | 21,970,967 | $(579,387)$ | -2.6\% | 21,103,479 | 867,488 | 4.1\% |
| Expenses: |  |  |  |  |  |  |  |
| Operations Wages | 6,232,287 | 5,971,854 | 260,433 | 4.2\% | 5,322,635 | $(649,219)$ | -12.2\% |
| Maintenance Wages | 1,655,462 | 1,560,155 | 95,307 | 5.8\% | 1,322,144 | $(238,011)$ | -18.0\% |
| Administrative Wages | 1,820,154 | 1,719,253 | 100,901 | 5.5\% | 1,604,904 | $(114,349)$ | -7.1\% |
| Total Wages | 9,707,903 | 9,251,262 | 456,641 | 4.7\% 4 | 8,249,683 | $(1,001,579)$ | -12.1\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 736,784 | 663,633 | 73,151 | 9.9\% | 585,069 | $(78,564)$ | -13.4\% |
| Pension | 731,809 | 660,975 | 70,834 | 9.7\% | 596,505 | $(64,470)$ | -10.8\% |
| Medical Insurance | 1,660,994 | 1,588,827 | 72,167 | 4.3\% | 1,390,277 | $(198,550)$ | -14.3\% |
| Post-Retirement Benefits \& HCSP | 291,044 | 272,713 | 18,331 | 6.3\% | 238,567 | $(34,146)$ | -14.3\% |
| Other Fringe Benefits | 595,274 | 553,449 | 41,825 | 7.0\% | 574,480 | 21,031 | 3.7\% |
| Fringe Benefits | 4,015,905 | 3,739,597 | 276,308 | 6.9\% 5 | 3,384,898 | $(354,699)$ | -10.5\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 436,146 | 387,956 | 48,190 | 11.0\% 6 | 371,298 | $(16,658)$ | -4.5\% |
| Consulting Fees | 194,746 | 130,708 | 64,038 | 32.9\% 6 | 169,587 | 38,879 | 22.9\% |
| Security Services | 200,480 | 185,727 | 14,753 | 7.4\% | 174,708 | $(11,019)$ | -6.3\% |
| Other Purchased Services A | 478,444 | 387,478 | 90,966 | 19.0\% | 523,550 | 136,072 | 26.0\% |
| Purchased Services | 1,309,816 | 1,091,869 | 217,947 | 16.6\% | 1,239,143 | 147,274 | 11.9\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 1,154,244 | 636,927 | 517,317 | 44.8\% 7 | 940,390 | 303,463 | 32.3\% |
| Fuel Futures (Gains) or Losses | 0 | 221,787 | $(221,787)$ | 100.0\% 7 | 251,357 | 29,570 | 11.8\% |
| Bus Parts | 511,112 | 483,040 | 28,072 | 5.5\% | 413,221 | $(69,819)$ | -16.9\% |
| Printing | 132,109 | 102,883 | 29,226 | 22.1\% 8 | 110,360 | 7,477 | 6.8\% |
| Other Materials and Supplies B | 752,871 | 741,769 | 11,102 | 1.5\% | 538,290 | $(203,479)$ | -37.8\% |
| Materials and Supplies | 2,550,336 | 2,186,406 | 363,930 | 14.3\% | 2,253,618 | 67,212 | 3.0\% |
| Utilities C | 366,736 | 285,886 | 80,850 | 22.0\% 9 | 426,557 | 140,671 | 33.0\% |
| Casualty \& Liability Insurance | 452,081 | 429,060 | 23,021 | 5.1\% | 362,985 | $(66,075)$ | -18.2\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| ARide and Good as Gold | 1,606,404 | 1,827,122 | $(220,718)$ | -13.7\% 10 | 1,852,950 | 25,828 | 1.4\% |
| Night Ride | 332,923 | 318,714 | 14,209 | 4.3\% | 329,623 | 10,909 | 3.3\% |
| Air Ride | 657,248 | 719,117 | $(61,869)$ | -9.4\% 11 | 712,109 | $(7,008)$ | -1.0\% |
| WWAVE, Northfield, MyRide, GRH | 863,740 | 811,608 | 52,132 | 6.0\% | 862,894 | 51,286 | 5.9\% |
| Purchased Transportation | 3,460,315 | 3,676,561 | $(216,246)$ | -6.2\% | 3,757,576 | 81,015 | 2.2\% |
| Other Expenses D | 398,111 | 307,271 | 90,840 | 22.8\% | 307,075 | (196) | -0.1\% |
| Local Depreciation | 173,831 | 237,650 | $(63,819)$ | -36.7\% 12 | 173,250 | $(64,400)$ | -37.2\% |
| Total Expenses | 22,435,034 | 21,205,562 | 1,229,472 | 5.5\% | 20,154,785 | $(1,050,777)$ | -5.2\% |
| Gain (Loss) from Operations | \$115,320 | \$765,405 | \$650,085 |  | \$948,694 | $(183,289)$ |  |
| Variances: | Detail of Budget Variances - Positive (Negative): |  |  |  |  |  |  |
|  | April Year to Date |  |  |  |  | April <br> Year to Date |  |
| A: Other Purchased Services Variances: |  |  |  | C: Utilities Variances: |  |  |  |
| Management \& Agency Fees | 12,579 |  |  | Natural |  | 37,830 |  |
| Physical Exam Fees | 3,130 |  |  | Electricit |  | 30,162 |  |
| Legal Fees | 25,611 |  |  | Water |  | 5,789 |  |
| IT Services | 3,490 |  |  | Telepho |  | 7,069 |  |
| Custodial Services | 4,398 |  |  |  |  | 80,850 |  |
| Internet Services | 31,808 |  |  |  |  |  |  |
| Towing | 1,236 |  |  | D: Other Exp | es Variances: |  |  |
| Admin Fee - Benefit Source | 8,714 |  |  | Uniform | ense | 14,075 |  |
|  | 90,966 |  |  | Postage |  | 6,115 |  |
| B: Other Materials and Supplies Variances: |  |  |  | Dues and | ubscriptions | 2,311 |  |
| Lubricants | 12,642 |  |  | Confere | and Travel | 7,225 |  |
| Tires, Tubes and Wheels | 61 |  |  | Media cos |  | 20,945 |  |
| Tools and Equipment | 252 |  |  | Employe | evelopment | 41,767 |  |
| Equipment Repair | 4,596 |  |  | Wellnes | Appreciation | 7,979 |  |
| Other Materials and Supplies | $(3,072)$ |  |  | Recruitm | and Hiring | (126) |  |
| Computer Software | $(3,377)$ |  |  | Equipme | Rental | $(9,451)$ |  |
|  | 11,102 |  |  |  |  | 90,840 |  |

