| $\begin{gathered} \text { Ann Arbor Transportation Authority } \\ \text { Report of Operations - Unaudited } \\ \text { For the Eight Months Ended May 31, } 2013 \\ \hline \end{gathered}$ |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | 5/31/2013 Year to Date Budget | $\begin{gathered} 5 / 31 / 2013 \\ \text { Year to Date } \\ \text { Actual } \\ \hline \end{gathered}$ | Favorable (Unfavorable) Variance | Percent | 5/31/2012 Year to Date Actual | Favorable (Unfavorable) Variance | Percent |
| Passenger Revenue | 1,888,508 | \$1,543,089 | (\$345,419) | -18.3\% 1 | \$1,538,763 | \$4,326 | 0.3\% |
| Subcontracted Revenue | 833,830 | 975,241 | 141,411 | 17.0\% 2 | 500,605 | 474,636 | 94.8\% |
| Special Fares (EMU,UofM,go!Pass) | 1,821,691 | 1,744,570 | $(77,121)$ | -4.2\% 3 | 1,661,885 | 82,685 | 5.0\% |
| Interest, Advertising and Other | 161,664 | 340,868 | 179,204 | 110.8\% 4 | 140,344 | 200,524 | 142.9\% |
| Local Property Tax Revenue | 6,178,664 | 6,178,664 | 0 | 0.0\% | 6,160,000 | 18,664 | 0.3\% |
| Purchase of Service Agreements | 1,106,460 | 1,097,577 | $(8,883)$ | -0.8\% | 870,639 | 226,938 | 26.1\% |
| State Operating Assistance | 5,432,697 | 5,387,110 | $(45,587)$ | -0.8\% 5 | 5,649,854 | $(262,744)$ | -4.7\% |
| Federal Operating Assistance | 2,968,674 | 2,861,976 | $(106,698)$ | -3.6\% 6 | 2,062,274 | 799,702 | 38.8\% |
| Total Revenues | 20,392,188 | 20,129,095 | $(263,093)$ | -1.3\% | 18,584,364 | 1,544,731 | 8.3\% |
| Expenses: |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Operator Wages | 4,493,787 | 4,470,431 | 23,356 | 0.5\% 7 | 4,273,627 | $(196,804)$ | -4.6\% |
| Other Wages | 3,694,996 | 3,651,596 | 43,400 | 1.2\% 7 | 3,285,809 | $(365,787)$ | -11.1\% |
| Total Wages | 8,188,783 | 8,122,027 | 66,756 | 0.8\% | 7,559,436 | $(562,591)$ | -7.4\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 599,469 | 580,736 | 18,733 | 3.1\% | 543,358 | $(37,378)$ | -6.9\% |
| Pension | 574,722 | 531,651 | 43,071 | 7.5\% 8 | 505,038 | $(26,613)$ | -5.3\% |
| Medical Insurance | 1,434,366 | 1,462,053 | $(27,687)$ | -1.9\% 8 | 1,269,649 | $(192,404)$ | -15.2\% |
| Post-Retirement Benefits \& HCSP | 248,553 | 240,001 | 8,552 | 3.4\% | 219,079 | $(20,922)$ | -9.5\% |
| Other Fringe Benefits | 564,800 | 547,997 | 16,803 | 3.0\% | 379,720 | $(168,277)$ | -44.3\% |
| Total Fringe Benefits | 3,421,910 | 3,362,438 | 59,472 | 1.7\% | 2,916,844 | $(445,594)$ | -15.3\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 319,264 | 262,675 | 56,589 | 17.7\% | 246,356 | $(16,319)$ | -6.6\% |
| Consulting Fees/Public Relations | 390,401 | 329,789 | 60,612 | 15.5\% 9 | 334,972 | 5,183 | 1.5\% |
| Security Services | 192,992 | 176,317 | 16,675 | 8.6\% | 140,704 | $(35,613)$ | -25.3\% |
| Mobility Management | 0 | 0 | 0 | 0.0\% | 126,230 | 126,230 | 100.0\% |
| Other Purchased Services A | 441,600 | 372,035 | 69,565 | 15.8\% 10 | 573,545 | 201,510 | 35.1\% |
| Total Purchased Services | 1,344,257 | 1,140,816 | 203,441 | 15.1\% | 1,421,807 | 280,991 | 19.8\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 1,318,100 | 1,416,124 | $(98,024)$ | -7.4\% 11 | 1,380,636 | $(35,488)$ | -2.6\% |
| Fuel Futures (Gains) or Losses | 0 | $(25,022)$ | 25,022 | 100.0\% 11 | $(206,921)$ | $(181,899)$ | 87.9\% |
| Bus Parts | 407,776 | 450,313 | $(42,537)$ | -10.4\% 12 | 343,668 | $(106,645)$ | -31.0\% |
| Printing | 133,986 | 74,942 | 59,044 | 44.1\% 13 | 108,413 | 33,471 | 30.9\% |
| Other Materials and Supplies B | 691,091 | 522,012 | 169,079 | 24.5\% 13 | 620,765 | 98,753 | 15.9\% |
| Total Materials and Supplies | 2,550,953 | 2,438,369 | 112,584 | 4.4\% | 2,246,561 | $(191,808)$ |  |
| Utilities C | 344,584 | 291,532 | 53,052 | 15.4\% 14 | 302,066 | 10,534 | 3.5\% |
| Casualty \& Liability Insurance | 361,328 | 344,021 | 17,307 | 4.8\% | 340,287 | $(3,734)$ | -1.1\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| Aride and Good as Gold | 2,212,941 | 1,970,150 | 242,791 | 11.0\% 15 | 2,106,706 | 136,556 | 6.5\% |
| Night Ride | 364,396 | 403,704 | $(39,308)$ | -10.8\% 16 | 261,380 | $(142,324)$ | -54.5\% |
| Air Ride | 743,580 | 747,228 | $(3,648)$ | -0.5\% | 183,600 | $(563,628)$ | -100.0\% |
| WWAVE, Northfield and Mobility Mg | 847,336 | 826,428 | 20,908 | 2.5\% | 829,048 | 2,620 | 0.3\% |
| Total Purchased Transportation | 4,168,253 | 3,947,510 | 220,743 | 5.3\% | 3,380,734 | $(566,776)$ | -16.8\% |
| Other Expenses D | 404,563 | 248,058 | 156,505 | 38.7\% 17 | 361,810 | 113,752 | 31.4\% |
| Local Depreciation | 126,664 | 102,000 | 24,664 | 19.5\% | 130,000 | 28,000 | 21.5\% |
| Total Expenses | 20,911,295 | 19,996,771 | 914,524 | 4.4\% | 18,659,545 | $(1,337,226)$ | -7.2\% |
| Gain (Loss) from Operations | $(\$ 519,107)$ | \$132,324 | \$651,431 |  | $(\$ 75,181)$ | 207,505 |  |
| Variances: | Detail of Budget Variances - Positive (Negative): |  |  |  |  |  |  |
|  | $\begin{gathered} \text { May } \\ \text { Year to Date } \end{gathered}$ |  |  |  |  | May <br> Year to Date |  |
| A: Other Purchased Services Variances: |  |  |  | C: Utilities Variances: |  |  |  |
| Management \& Agency Fees | $(\$ 6,413)$ |  |  | Natural |  | 27,673 |  |
| Physical Exam Fees | 3,610 |  |  | Electricity |  | 8,522 |  |
| Legal Fees | 6,896 |  |  | Water |  | 5,984 |  |
| Auditing Fees | 0 |  |  | Telepho |  | 10,873 |  |
| Collection Fees | 165 |  |  |  |  | 53,052 |  |
| IT Services | $(1,351)$ |  |  |  |  |  |  |
| Custodial Services | 11,555 |  |  | D: Other Exp | nses Variances |  |  |
| Internet Services | 43,326 |  |  | Uniform | Expense | 22,943 |  |
| Towing | $(3,356)$ |  |  | Postage |  | 7,849 |  |
| Admin Fee - Benefit Source | 15,133 |  |  | Dues an | Subscriptions | 7,992 |  |
|  | 69,565 |  |  | Confere | ce and Travel | $(7,946)$ |  |
|  |  |  |  | Media cos |  | 89,449 |  |
| B: Other Materials and Supplies Variances: |  |  |  | Employe | Development | 25,386 |  |
| Lubricants | 95,345 |  |  | Recruitm | ent and Hiring | (94) |  |
| Tires, Tubes and Wheels | 54,564 |  |  | Equipme | t Rental | 10,926 |  |
| Tools and Equipment | 3,174 |  |  |  |  | 156,505 |  |

