| Ann Arbor Transportation Authority <br> Report of Operations - Unaudited <br> For the Six Months Ended March, 2013 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | $\begin{gathered} 3 / 31 / 2013 \\ \text { Year to Date } \\ \text { Budget } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 3/31/2013 } \\ \text { Year to Date } \\ \text { Actual } \end{gathered}$ | Favorable (Unfavorable) Variance | Percent | $\begin{aligned} & 3 / 31 / 2012 \\ & \text { Year to Date } \\ & \text { Actual } \end{aligned}$ | Favorable (Unfavorable) Variance | Percent |
|  |  |  |  |  |  |  |  |
| Passenger Revenue | 1,408,006 | \$1,187,942 | (\$220,064) | -15.6\% 1 | \$1,166,790 | \$21,152 | 1.8\% |
| Subcontracted Revenue | 617,717 | 697,285 | 79,568 | 12.9\% 2 | 308,025 | 389,260 | 126.4\% |
| Special Fares (EMU,UofM, go!Pass) | 1,396,317 | 1,287,562 | $(108,755)$ | -7.8\% 3 | 1,298,956 | $(11,394)$ | -0.9\% |
| Interest, Advertising and Other | 136,998 | 221,192 | 84,194 | 61.5\% 4 | 63,112 | 158,080 | 250.5\% |
| Local Property Tax Revenue | 4,633,998 | 4,633,998 | 0 | 0.0\% | 4,620,000 | 13,998 | 0.3\% |
| Purchase of Service Agreements | 848,945 | 837,010 | $(11,935)$ | -1.4\% | 665,855 | 171,155 | 25.7\% |
| State Operating Assistance | 4,067,062 | 3,994,543 | $(72,519)$ | -1.8\% 5 | 4,080,329 | $(85,786)$ | -2.1\% |
| Federal Operating Assistance | 2,139,353 | 1,980,884 | $(158,469)$ | -7.4\% 6 | 1,478,438 | 502,446 | 34.0\% |
| Total Revenues | 15,248,396 | 14,840,416 | $(407,980)$ | -2.7\% | 13,681,505 | 1,158,911 | 8.5\% |
| Expenses: |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Operator Wages | 3,342,067 | 3,294,393 | 47,674 | 1.4\% 7 | 3,171,797 | $(122,596)$ | -3.9\% |
| Other Wages | 2,747,795 | 2,699,298 | 48,497 | 1.8\% 7 | 2,432,391 | $(266,907)$ | -11.0\% |
| Total Wages | 6,089,862 | 5,993,691 | 96,171 | 1.6\% | 5,604,188 | $(389,503)$ | -7.0\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 459,337 | 441,938 | 17,399 | 3.8\% | 410,871 | $(31,067)$ | -7.6\% |
| Pension | 440,382 | 405,225 | 35,157 | 8.0\% 8 | 386,175 | $(19,050)$ | -4.9\% |
| Medical Insurance | 1,087,356 | 1,089,213 | $(1,857)$ | -0.2\% | 941,456 | $(147,757)$ | -15.7\% |
| Post-Retirement Benefits \& HCSP | 186,413 | 179,417 | 6,996 | 3.8\% | 163,153 | $(16,264)$ | -10.0\% |
| Other Fringe Benefits | 427,905 | 413,852 | 14,053 | 3.3\% | 381,415 | $(32,437)$ | -8.5\% |
| Total Fringe Benefits | 2,601,393 | 2,529,645 | 71,748 | 2.8\% | 2,283,070 | $(246,575)$ | -10.8\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 239,448 | 219,833 | 19,615 | 8.2\% | 169,252 | $(50,581)$ | -29.9\% |
| Consulting Fees/Public Relations | 180,925 | 123,318 | 57,607 | 31.8\% 9 | 234,710 | 111,392 | 47.5\% |
| Security Services | 144,744 | 141,605 | 3,139 | 2.2\% | 110,213 | $(31,392)$ | -28.5\% |
| Mobility Management | 0 | 0 | 0 | 0.0\% | 113,050 | 113,050 | 100.0\% |
| Other Purchased Services A | 331,444 | 261,090 | 70,354 | 21.2\% 10 | 412,391 | 151,301 | 36.7\% |
| Total Purchased Services | 896,561 | 745,846 | 150,715 | 16.8\% | 1,039,616 | 293,770 | 28.3\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 985,900 | 1,071,348 | $(85,448)$ | -8.7\% 11 | 1,009,129 | $(62,219)$ | -6.2\% |
| Fuel Futures (Gains) or Losses | 0 | $(43,646)$ | 43,646 | 100.0\% 11 | $(209,870)$ | $(166,224)$ | 79.2\% |
| Bus Parts | 305,832 | 387,018 | $(81,186)$ | -26.5\% 12 | 253,234 | $(133,784)$ | -52.8\% |
| Printing | 104,177 | 69,252 | 34,925 | 33.5\% 13 | 56,980 | $(12,272)$ | -21.5\% |
| Other Materials and Supplies B | 498,062 | 372,532 | 125,530 | 25.2\% 13 | 437,197 | 64,665 | 14.8\% |
| Total Materials and Supplies | 1,893,971 | 1,856,504 | 37,467 | 2.0\% | 1,546,670 | $(309,834)$ |  |
| Utilities C | 279,526 | 227,710 | 51,816 | 18.5\% | 247,708 | 19,998 | 8.1\% |
| Casualty \& Liability Insurance | 270,996 | 239,826 | 31,170 | 11.5\% | 233,883 | $(5,943)$ | -2.5\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| Aride and Good as Gold | 1,643,529 | 1,461,581 | 181,948 | 11.1\% 14 | 1,579,649 | 118,068 | 7.5\% |
| Night Ride | 270,634 | 305,168 | $(34,534)$ | -12.8\% 15 | 181,427 | $(123,741)$ | -68.2\% |
| Air Ride | 556,920 | 558,783 | $(1,863)$ | -0.3\% | 0 | $(558,783)$ | -100.0\% |
| WWAVE, Northfield and Mobility Mgmt | 635,501 | 625,247 | 10,254 | 1.6\% | 627,341 | 2,094 | 0.3\% |
| Total Purchased Transportation | 3,106,584 | 2,950,779 | 155,805 | 5.0\% | 2,388,417 | $(562,362)$ | -23.5\% |
| Other Expenditires D | 303,213 | 155,051 | 148,162 | 48.9\% 16 | 238,981 | 83,930 | 35.1\% |
| Local Depreciation | 94,998 | 76,500 | 18,498 | 19.5\% | 97,500 | 21,000 | 21.5\% |
| Total Expenses | 15,537,104 | 14,775,552 | 761,552 | 4.9\% | 13,680,033 | $(1,095,519)$ | -8.0\% |
| Gain (Loss) from Operations | $(\$ 288,708)$ | \$64,864 | \$353,572 |  | \$1,472 | 63,392 |  |
| Variances: | Detail of Budget Variances - Positive (Negative): |  |  |  |  |  |  |
|  | $\begin{gathered} \text { March } \\ \text { Year to Date } \\ \hline \end{gathered}$ |  |  |  |  | March Year to Date |  |
| A: Other Purchased Services Variances: |  |  |  | C: Utilities Variances: |  |  |  |
| Management \& Agency Fees | \$303 |  |  | Natural |  | 33,578 |  |
| Physical Exam Fees | 4,188 |  |  | Electricity |  | 5,049 |  |
| Legal Fees | 17,178 |  |  | Water |  | 6,402 |  |
| Auditing Fees | 0 |  |  | Telephon |  | 6,787 |  |
| Collection Fees | 145 |  |  |  |  | 51,816 |  |
| IT Services | (895) |  |  |  |  |  |  |
| Custodial Services | 10,911 |  |  | D: Other Expe | ses Variance |  |  |
| Internet Services | 32,416 |  |  | Uniform | xpense | 18,625 |  |
| Towing | $(3,860)$ |  |  | Postage |  | 5,903 |  |
| Admin Fee - Benefit Source | 9,968 |  |  | Dues and | Subscriptions | 5,513 |  |
|  | 70,354 |  |  | Conferen | e and Travel | $(6,259)$ |  |
|  |  |  |  | Media co |  | 93,344 |  |
| B: Other Materials and Supplies Variances: |  |  |  | Employe | Development | 20,990 |  |
| Lubricants | 64,882 |  |  | Recruitm | nt and Hiring | (260) |  |
| Tires, Tubes and Wheels | 39,782 |  |  | Equipme | t Rental | 10,306 |  |
| Tools and Equipment | 2,290 |  |  |  |  | 148,162 |  |
| Equipment Repair | 67 |  |  |  |  |  |  |
| Other Materials and Supplies | 17,637 |  |  |  |  |  |  |
| Computer Software | 872 |  |  |  |  |  |  |
|  | 125,530 |  |  |  |  |  |  |

