| Ann Arbor Transportation Authority Report of Operations - Unaudited For the One Month Ended October 31, 2012 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | 10/31/2012 <br> Year to Date <br> Budget | 10/31/2012 <br> Year to Date Actual | Favorable (Unfavorable) Variance | Percent | 10/31/2011 Year to Date Actual | Favorable (Unfavorable) Variance |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | Percent |
| Passenger Revenue | \$222,751 | \$192,653 | $(\$ 30,098)$ | -13.5\% | \$178,249 | \$14,404 | 8.1\% |
| Subcontracted Revenue | 105,128 | 118,329 | 13,201 | 12.6\% | 51,614 | 66,715 | 129.3\% |
| Special Fares (EMU,UofM,go!Pass) | 225,021 | 188,177 | $(36,844)$ | -16.4\% | 175,576 | 12,601 | 7.2\% |
| Interest, Advertising and Other | 12,333 | 10,878 | $(1,455)$ | -11.8\% | 7,533 | 3,345 | 44.4\% |
| Local Property Tax Revenue | 772,333 | 772,333 | 0 | 0.0\% | 770,000 | 2,333 | 0.3\% |
| Purchase of Service Agreements | 105,157 | 139,384 | 34,227 | 32.5\% | 103,097 | 36,287 | 35.2\% |
| State Operating Assistance | 660,380 | 701,090 | 40,710 | 6.2\% | 593,115 | 107,975 | 18.2\% |
| Federal Operating Assistance | 315,715 | 295,233 | $(20,482)$ | -6.5\% | 137,000 | 158,233 | 115.5\% |
| Total Revenues | 2,418,818 | 2,418,077 | (741) | 0.0\% | 2,016,184 | 401,893 | 19.9\% |
| Expenses: |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Operator Wages | 585,164 | 574,122 | 11,042 | 1.9\% | 491,322 | $(82,800)$ | -16.9\% |
| Other Wages | 485,313 | 463,261 | 22,052 | 4.5\% | 405,080 | $(58,181)$ | -14.4\% |
| Total Wages | 1,070,477 | 1,037,383 | 33,094 | 3.1\% | 896,402 | $(140,981)$ | -15.7\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 71,530 | 69,347 | 2,183 | 3.1\% | 60,535 | $(8,812)$ | -14.6\% |
| Pension | 68,579 | 64,072 | 4,507 | 6.6\% | 59,458 | $(4,614)$ | -7.8\% |
| Medical Insurance | 188,947 | 178,596 | 10,351 | 5.5\% | 151,479 | $(27,117)$ | -17.9\% |
| Post-Retirement Benefits \& HCSP | 31,064 | 29,702 | 1,362 | 4.4\% | 28,088 | $(1,614)$ | -5.7\% |
| Other Fringe Benefits | 69,217 | 67,394 | 1,823 | 2.6\% | 58,732 | $(8,662)$ | -14.7\% |
| Total Fringe Benefits | 429,337 | 409,111 | 20,226 | 4.7\% | 358,292 | $(50,819)$ | -14.2\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 39,908 | 3,460 | 36,448 | 91.3\% | 2,201 | $(1,259)$ | -57.2\% |
| Consulting Fees | 17,448 | 844 | 16,604 | 95.2\% | 11,704 | 10,860 | 92.8\% |
| Security Services | 24,124 | 16,142 | 7,982 | 33.1\% | 16,740 | 598 | 3.6\% |
| Mobility Management | 0 | 0 | 0 | 0.0\% | 16,665 | 16,665 | -100.0\% |
| Other Purchased Services A | 67,218 | 14,336 | 52,882 | 78.7\% | 20,813 | 6,477 | 31.1\% |
| Total Purchased Services | 148,698 | 34,782 | 113,916 | 76.6\% | 68,123 | 33,341 | 48.9\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 163,633 | 194,708 | $(31,075)$ | -19.0\% | 163,481 | $(31,227)$ | -19.1\% |
| Fuel Futures (Gains) or Losses | 0 | $(24,314)$ | 24,314 | 100.0\% | $(19,602)$ | 4,712 | 0.0\% |
| Bus Parts | 50,972 | 83,403 | $(32,431)$ | -63.6\% | 34,157 | $(49,246)$ | -144.2\% |
| Printing | 19,217 | 4,033 | 15,184 | 79.0\% | 4,898 | 865 | 17.7\% |
| Other Materials and Supplies B | 79,390 | 59,738 | 19,652 | 24.8\% | 69,977 | 10,239 | 14.6\% |
| Total Materials and Supplies | 313,212 | 317,568 | $(4,356)$ | -1.4\% | 252,911 | $(64,657)$ |  |
| Utilities C | 24,179 | 18,836 | 5,343 | 22.1\% | 16,955 | $(1,881)$ | -11.1\% |
| Casualty \& Liability Insurance | 45,166 | 42,543 | 2,623 | 5.8\% | 33,969 | $(8,574)$ | -25.2\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| Aride and Good as Gold | 297,647 | 262,429 | 35,218 | 11.8\% | 265,301 | 2,872 | 1.1\% |
| Night Ride | 49,013 | 53,588 | $(4,575)$ | -9.3\% | 28,524 | $(25,064)$ | -87.9\% |
| WWAVE, Northfield and Guar Ride | 200,774 | 184,543 | 16,231 | 8.1\% | 92,417 | $(92,126)$ | 0.0\% |
| Total Purchased Transportation | 547,434 | 500,560 | 46,874 | 8.6\% | 386,242 | $(114,318)$ | -29.6\% |
| Other Expenditires D | 57,063 | 36,776 | 20,287 | 35.6\% | 29,224 | $(7,552)$ | -25.8\% |
| Local Depreciation | 15,833 | 15,833 | 0 | 0.0\% | 16,250 | 417 | 2.6\% |
| Total Expenses | 2,651,399 | 2,413,392 | 238,007 | 9.0\% | 2,058,368 | $(355,024)$ | -17.2\% |
| Gain (Loss) from Operations | $(\$ 232,581)$ | \$4,685 | \$237,266 |  | $(\$ 42,184)$ | 46,869 |  |

Variances:

|  | Detail of Budget Variances - Positive (Negative): |  | October Year to Date |
| :---: | :---: | :---: | :---: |
|  | October Year to Date |  |  |
| A: Other Purchased Services Variances: |  | C: Utilities Variances: |  |
| Management \& Agency Fees | \$22,188 | Natural Gas | 700 |
| Physical Exam Fees | 1,105 | Electricity | 2,250 |
| Legal Fees | 16,466 | Water | 0 |
| Auditing Fees | 0 | Telephone | 2,393 |
| Collection Fees | 52 |  | 5,343 |
| IT Services | 0 |  |  |
| Custodial Services | 8,744 | D: Other Expenses Variance |  |
| Internet Services | 6,175 | Uniform Expense | 5,338 |
| Towing | 1,000 | Postage | 514 |
| Admin Fee - Benefit Source | $(2,848)$ | Dues and Subscriptions | $(17,000)$ |
|  | 52,882 | Conference and Travel | (624) |
|  |  | Media costs | 22,711 |
|  |  | Employee Development | 6,200 |
|  |  | Recruitment and Hiring | 83 |
| B: Other Materials and Supplies Variances: |  | Equipment Rental | 3,065 |
| Lubricants | 17,039 |  | 20,287 |
| Tires, Tubes and Wheels | 6,880 |  |  |
| Tools and Equipment | 952 |  |  |
| Equipment Repair | 249 |  |  |
| Other Materials and Supplies | 1,808 |  |  |
| Computer Software | $(7,276)$ |  |  |
|  | 19,652 |  |  |

