| Ann Arbor Transportation Authority <br> Report of Operations - Unaudited <br> For the Six Months Ended March 31, 2012 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | 3/31/2012 Year to Date Budget | 3/31/2012 <br> Year to Date Actual | Favorable (Unfavorable) Variance | Percent | $\begin{gathered} \hline 3 / 31 / 2011 \\ \text { Year to Date } \\ \text { Actual } \end{gathered}$ | Favorable (Unfavorable) Variance | Percent |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Passenger Revenue | \$1,209,235 | \$1,166,790 | $(\$ 42,445)$ | -3.5\% | \$1,070,678 | \$96,112 | 9.0\% |
| Subcontracted Revenue | 293,337 | 308,025 | 14,688 | 5.0\% | 280,286 | 27,739 | 9.9\% |
| Special Fares (EMU,UofM, go!Pass) | 1,281,628 | 1,298,956 | 17,328 | 1.4\% | 1,262,387 | 36,569 | 2.9\% |
| Interest, Advertising and Other | 91,480 | 63,112 | $(28,368)$ | -31.0\% | 69,682 | $(6,570)$ | -9.4\% |
| Local Property Tax Revenue | 4,620,000 | 4,620,000 | 0 | 0.0\% | 4,717,890 | $(97,890)$ | -2.1\% |
| Purchase of Service Agreements | 644,735 | 665,855 | 21,120 | 3.3\% | 661,235 | 4,620 | 0.7\% |
| State Operating Assistance | 4,300,914 | 4,080,329 | $(220,585)$ | -5.1\% | 3,504,327 | 576,002 | 16.4\% |
| Federal Operating Assistance | 1,749,188 | 1,478,438 | $(270,750)$ | -15.5\% | 1,175,832 | 302,606 | 25.7\% |
| Total Revenues | 14,190,517 | 13,681,505 | $(509,012)$ | -3.6\% | 12,742,317 | 939,188 | 7.4\% |
| Expenses: |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Operator Wages | 3,203,777 | 3,171,797 | 31,980 | 1.0\% | 2,993,962 | $(177,835)$ | -5.9\% |
| Other Wages | 2,553,732 | 2,432,391 | 121,341 | 4.8\% | 2,244,229 | $(188,162)$ | -8.4\% |
| Total Wages | 5,757,509 | 5,604,188 | 153,321 | 2.7\% | 5,238,191 | $(365,997)$ | -7.0\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 427,216 | 410,871 | 16,345 | 3.8\% | 371,638 | $(39,233)$ | -10.6\% |
| Pension | 406,259 | 386,175 | 20,084 | 4.9\% | 400,927 | 14,752 | 3.7\% |
| Medical Insurance | 1,018,005 | 941,456 | 76,549 | 7.5\% | 888,337 | $(53,119)$ | -6.0\% |
| Post-Retirement Benefits \& HCSP | 179,311 | 163,153 | 16,158 | 9.0\% | 167,994 | 4,841 | 2.9\% |
| Other Fringe Benefits | 413,949 | 381,415 | 32,534 | 7.9\% | 371,849 | $(9,566)$ | -2.6\% |
| Total Fringe Benefits | 2,444,740 | 2,283,070 | 161,670 | 6.6\% | 2,200,745 | $(82,325)$ | -3.7\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 216,414 | 169,252 | 47,162 | 21.8\% | 210,078 | 40,826 | 19.4\% |
| Consulting Fees | 288,264 | 234,710 | 53,554 | 18.6\% | 382,909 | 148,199 | 38.7\% |
| Security Services | 112,994 | 110,213 | 2,781 | 2.5\% | 85,768 | $(24,445)$ | -28.5\% |
| Mobility Management | 99,996 | 113,050 | $(13,054)$ | -13.1\% | 109,184 | $(3,866)$ | -3.5\% |
| Other Purchased Services A | 457,793 | 412,391 | 45,402 | 9.9\% | 245,983 | $(166,408)$ | -67.7\% |
| Total Purchased Services | 1,175,461 | 1,039,616 | 135,845 | 11.6\% | 1,033,922 | $(5,694)$ | -0.6\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 870,000 | 1,009,129 | $(139,129)$ | -16.0\% | 862,501 | $(146,628)$ | -17.0\% |
| Fuel Futures (Gains) or Losses | 0 | $(209,870)$ | 209,870 | 100.0\% | $(200,701)$ | 9,169 | -4.6\% |
| Bus Parts | 282,664 | 253,234 | 29,430 | 10.4\% | 172,561 | $(80,673)$ | -46.8\% |
| Printing | 115,562 | 56,980 | 58,582 | 50.7\% | 65,370 | 8,390 | 12.8\% |
| Other Materials and Supplies B | 449,986 | 437,197 | 12,789 | 2.8\% | 432,700 | $(4,497)$ | -1.0\% |
| Total Materials and Supplies | 1,718,212 | 1,546,670 | 171,542 | 10.0\% | 1,332,431 | $(214,239)$ | -16.1\% |
| Utilities C | 283,076 | 247,708 | 35,368 | 12.5\% | 288,896 | 41,188 | 14.3\% |
| Casualty \& Liability Insurance | 246,498 | 233,883 | 12,615 | 5.1\% | 217,520 | $(16,363)$ | -7.5\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| Aride and Good as Gold | 1,448,733 | 1,579,649 | $(130,916)$ | -9.0\% | 1,503,401 | $(76,248)$ | -5.1\% |
| Night Ride | 182,412 | 181,427 | 985 | 0.5\% | 139,871 | $(41,556)$ | -29.7\% |
| WWAVE, Northfield and Mobility Mgmt | 595,740 | 627,341 | $(31,601)$ | -5.3\% | 521,607 | $(105,734)$ | -20.3\% |
| Total Purchased Transportation | 2,226,885 | 2,388,417 | $(161,532)$ | -7.3\% | 2,164,879 | $(223,538)$ | -10.3\% |
| Other Expenditires D | 302,739 | 238,981 | 63,758 | 21.1\% | 154,181 | $(84,800)$ | -55.0\% |
| Local Depreciation | 97,500 | 97,500 | 0 | 0.0\% | 105,000 | 7,500 | 7.1\% |
| Total Expenses | 14,252,620 | 13,680,033 | 572,587 | 4.0\% | 12,735,765 | $(944,268)$ | -7.4\% |
| Gain (Loss) from Operations | $(\$ 62,103)$ | \$1,472 | \$63,575 |  | \$6,552 | $(5,080)$ | -77.5\% |
| Variances: | Detail of Budget Variances - Positive (Negative): |  |  |  |  |  |  |
|  | $\begin{gathered} \text { March } \\ \text { Year to Date } \\ \hline \end{gathered}$ |  |  |  |  | March Year to Date |  |
| A: Other Purchased Services Variances: |  |  |  | C: Utilities Variances: |  |  |  |
| Agency \& Design Fees | \$56,423 |  |  | Natur |  | 40,833 |  |
| Physical Exam Fees | $(1,291)$ |  |  | Electr |  | $(13,009)$ |  |
| Legal Fees | $(32,525)$ |  |  | Wate |  | 3,716 |  |
| Auditing Fees | 0 |  |  | Telep |  | 3,828 |  |
| Collection Fees | 0 |  |  |  |  | 35,368 |  |
| IT Services | 2,050 |  |  |  |  |  |  |
| Custodial Services | 4,860 |  |  | D: Other Exp | ses Variance |  |  |
| Internet Services | 16,995 |  |  | Unifo | xpense | $(17,975)$ |  |
| Towing | $(2,094)$ |  |  | Posta |  | 22,668 |  |
| Admin Fee - Benefit Source | 984 |  |  | Dues | Subscriptions | 2,216 |  |
|  | 45,402 |  |  | Confe | e and Travel | $(10,189)$ |  |
|  |  |  |  | Media |  | 45,491 |  |
| B: Other Materials and Supplies Variances: |  |  |  | Emplo | Development | 15,543 |  |
| Lubricants | 6,912 |  |  | Recru | nt and Hiring | (10) |  |
| Tires, Tubes and Wheels | 8,565 |  |  | Equip | t Rental | 6,014 |  |
| Tools and Equipment | 2,929 |  |  |  |  | 63,758 |  |
| Equipment Repair | 854 |  |  |  |  |  |  |
| Other Materials and Supplies | $(10,234)$ |  |  |  |  |  |  |
| Computer Software | 3,763 |  |  |  |  |  |  |
|  | 12,789 |  |  |  |  |  |  |

