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November 15, 2016

Mr. Eli Cooper, AICP
Transportation Program Manager
4th floor Guy C Larcom Bldg
301 East Huron Street
PO Box 8647
Ann Arbor, MI 48107

Re: Ann Arbor Train Station Preliminary Engineering RFP- N/S Fee reduction
Ann Arbor, Michigan

Dear Eli:

We have analyzed the work related to providing preliminary design for a single track solution in response to the subject RFP. Our work scope would be reduced as follows:

Quandel Consultants- Would only design a tangent track section within the immediate station area and not the two miles of track initially proposed. See attached spreadsheet for highlighted detail of Quandel's scope change.

LTK- All signalization preliminary design would be eliminated from our work scope

SmithGroupJJR- Would provide survey services in the immediate station area supporting Quandel's limited track design rather than the two mile length originally contemplated.

The fee reduction relative to the items noted above are as follows:

Quandel-	\$ 59,522
LTK	\$147,591
SGJJR	<u>\$ 24,564</u>
TOTAL FEE REDUCTION	\$231,677

Please let us know if this meets your requirements, and we look forward to working with your team in creating a new station concept!

Sincerely,
NEUMANN/SMITH

A handwritten signature in black ink, appearing to read "J. Michael Kirk".

J. Michael Kirk, AIA
Principal