

AAHC - Business Affiliates

Financial Statement Highlights For the Period Ending June 30, 2020

*** Unaudited ***

Below is a summary of the financial activity for AAHC's Business Affiliates for the twelve months of the FY20 fiscal year ending June 30, 2020. The financials are not final at this point. They have not been audited and are expected to change.

CONSOLIDATED RESULTS	YTD Actual	YTD Budget	YTD Variance
Total Revenue	603,818	555,808	48,010
Total Expenses	735,650	510,779	(224,871)
Total Net Income	(131,832)	45,029	(176,861)

AAHDC - Total Cash & Investments: \$ 1,652,886
AAHDC - Unrestricted Cash: \$ 110,647

Colonial Oaks - Replacement Reserve Balance: \$48,896
Colonial Oaks - Operating Reserve Balance: \$31,042

Please note that year-end entries related to depreciation and loan interest income have not been made and are not yet reflected in the preliminary financials.

Notable Revenue Variances:

- Revenue overall is higher than budget mainly due to higher-than-budgeted rents for Colonial Oaks. Occupancy has stabilized. Also, AAHDC was awarded an unbudgeted grant to help with due diligence costs related to the potential new property acquisition.

Notable Expense Variances:

- Total **Administrative Expenses** are higher than budgeted - mainly due to higher property management salary allocations.
- **Utilities** are slightly higher, but overall in line with budget.
- **Maintenance Expenses** are higher than budgeted at Colonial Oaks due to higher Building Contract costs (installation of gutters), Plumbing Contract Costs (water service repair from meters to main at Oakwood property), higher-than-budgeted Unit Turn Contract Costs as well as Snow Removal expenses.
- **General Expenses** are higher than budgeted - mainly due to the final payment for affiliate support paid by AAHDC for sewer collapse and renovations at Broadway.
- **Non-Operating Expenses** were unbudgeted and represent expenses related to the fire at the Pennsylvania at the property. The deductible is \$10,000 so these costs will not be re-couped by insurance.