



July 31, 2019

Howard Lazarus
City Manager
City of Ann Arbor
301 E Huron St, 3rd Floor
Ann Arbor, MI 48104

Dear Howard,

Thank you for the City of Ann Arbor's continued partnership in working to advance the economy of the Ann Arbor region. We're pleased to send you our semi-annual report for our work in the City for the first half of 2019, which is attached to this letter. 2019 is turning out to be an interesting year for economic development in the City of Ann Arbor, with continued growth of several companies and international recognition for the tech and business community that is developing here.


A couple of things I wanted to call out from the report:

- Our annual event that began as a community wide tour of technology companies in Ann Arbor, Tech Trek, has become "A2 Tech 360", a week-long series of events and activities that showcase the City and the companies that have found success here. We're excited to continue developing that series and have it serve as a showcase for the City of Ann Arbor, and attract interest and visitors from outside of our region.
- The report showcases our work to support additional investment and growth into the City, including with larger employers, as well as growing firms like Dynamo Metrics, a rapidly growing Data Analytics firm that is very interested in growing and staying in Ann Arbor.

Companies are establishing strong roots here and continuing to grow. SPARK held growth visits with 33 companies in the city of Ann Arbor in the first half of 2019. Of these companies, 91% of these companies anticipate sales growth, and 88% intend to increase headcount within the year. These companies ranged from 1 to 600 employees and encompassed a wide range of industries including Information Technology, Business Services, Mobility, Life Sciences, and Manufacturing. Together, they represent 1,500 full-time employees.

As we embark upon the last half of 2019, I want to thank Ann Arbor for its support for economic development. This commitment to SPARK's unique private, public and academic partnership creates a whole greater than the sum of its parts.

Our staff is here for you – a phone call or an email away. You can contact me directly through email at Paul@AnnArborUSA.org, or (734) 761-9317.

Sincerely,

Paul Krutko
President and CEO

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