

RFP-RH-10-078		
Combination Sewer Truck (National Cooperative)		
Name	Jack Doheny Supply Inc.	Southeastern Equipment Co
Address	777 Doheny Ct	48545 Grand River Ave
	Northville, MI 48167	Novi, MI 48374
Sewer Truck Physical Attributes	<p>The Vactor 2100 Plus combines a water system capable flows up to 1,000 GPM and pressures to 2500 PSI with a high powered vacuum system. Water is deployed via a single piston one-to-one (Hyd. Oil to Water) pump designed specifically for sewer cleaning applications providing an exclusive Forward-Acting pulsation on demand. Aluminum water tanks hold up to 1500 gallons of water. The air conveyance system is more powerful due to debris body expansion chamber design. Material collection, separation and Filtration is the standard of the industry and assures virtual zero carryover into the atmosphere.</p>	<p>The AllJetVac is a very clean and rugged looking unit. The special built aircraft grade aluminum water tank along side of the quad radius debris body create a very clean look from either side and gives the owner a great place to display their insignia. With this design it also allows unrestricted access to all main components throughout the unit all from ground level making daily fluid checks and normal PM much easier. All parts come standard with a baked on powder coat finish before assembly adding fit and finish to the module. The tailgate with its single cylinder and locking control not only makes operation more simple but also creates a clean look and allows for a positive seal every time.</p>
Construction Materials	<p>Debris tank thickness for all units is 1/4" thick Exten steel designed to last 20+ years. Water tanks constructed of 10-gauge aluminum, 1"8" thick are. Often overlooked in quality inspection process is the module paint process. Vactor is unique in that all parts are painted prior to assembly. All fasteners, hydraulic hoses and electronic components are assembled after aping. The result is superior paint coverage which protects machine for longer life.</p>	<p>The water tanks are constructed of aircraft grade aluminum and feature a lifetime warranty. The side shells are 1/4 inch thick and the end plates and baffles are 3/8 inch thick. All supports and brackets are made of steel and powder coated befroe assembly. The debris body is steel with galvanized coating and comes with a lifetime warranty against rust and corrosion. All funciton parts of the machine are haevy gauge stel and are also powder coated before assembly with the exception of the water pump and blower assembly which are painted at their respective manufacturing facilities. Rear fenders tool boxes and fuel tanks are constructed of aluminum. Truck holds up to abuse better than industry standard.</p>
Parts and Pricing	Discount pricing 10% for life of machine	Discounted pricing offered 2%
Warranty	Free defect and workmanship 1 year or 2000 operating hours	Free defect and workmanship 1 year
	Water tank 10 years rust and corrosion	Debris body Stainless Steel/Galvanized Lifetime, Lining 5 years, untreated steel 1 year
	Debris Tank 5 years	Water tank - aluminum lifetime, polypropylene 1 year
	Compressor 5 years	

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Training, education and technical support	Doheny companies employs factory certified service/training engineers as part of regular equipment training program. Training engineer has over 20 years experience operating, maintaining, and training with Vactor. Trainer provides largest number of training anywhere in the U.S. One day classroom and one day field training is mandatory for all units delivered. Doheny also offers other courses such as confined space, nozzle training, safety and carry CEC.	Training and educational services provided with the unit consist of two individuals, trained by Vacall and employed by Southeastern Equipment Co., Inc. These individuals will train the operators, mechanics, and drivers on the best practices when it comes to operating the Vacall AllJetVac. Factory service representatives are also available on a nationwide basis.
Availability of parts	Doheny has eleven locations and fourteen full service facilities. Full services offered in Washington, Colorado, Texas, Illinois, Florida, New Jersey and Michigan, Ohio, Indiana and California. Doheny carries inventory of parts worth over 8 million dollars. Every regular wear item is in stock at every facility at all times.	Parts for Vacall AllJetVac are kept readily available if outsourced, or can be made in a timely fashion at the factory in New Philadelphia, Ohio. We keep around \$50,000 in parts inventory for the AllJetVac throughout our various stores available for immediate shipment.
Special programs company offers	Doheny is the largest dealer of sewer equipment in the Continental U.S. We aggressively pursue used equipment and can offer excellent trade-in values to assist you with getting into newer equipment should you wish to upgrade to a later model at any time. Doheny is on the cutting edge of sewer equipment application research. In fact, we are so far out in front that manufactureres regularly draw upon our work to improve and market their own equipment. Every year our latest findings are revealed at our annual open house where operators and mechanics can learn the latest techniques and tips to improve efficiency of equipment they already have.	Southeastern Equipment will keep you up to date on changes and improvements as they become available. Our salesmen have a policy of keeping their customers informed so they can stay up to the minut on changes with their equipment and make the best decisions regarding their equipment because of this knowledge.

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Cost Proposal	\$ 363,180.25	\$ 325,855.73
	*Doheny sells both Positive Displacement and Fan Machines.	*Southeastern only sells Positive Displacement machines.
	After much testing and consideration the City determined that	
	the fan machine was best suited for the applications in which	
	the City utilizes.	