



REVISED

## SALES QUOTE

**QUOTE DATE:** October 25, 2018

**PREPARE FOR:** Scott Bowling  
Fleet Services Supervisor II  
Fleet Facility Unit  
City of Ann Arbor Public Services  
4251 Stone School Road  
Ann Arbor, MI 48106

Per your request we are pleased to quote the following:

**TYPE OF EQUIPMENT:** Labrie Expert 31 YD Expert Helping Hand mounted on  
2020 Auto-Car Chassis  
With the following:

### FEATURES:

#### CONFIGURATIVE FEATURES:

Drop-frame only by Labrie (Hydraulic and fuel tank not included  
Must be selected separately)  
Tank – Hydraulic tank in drop section – 65 gal. fuel/71 Gal Hydraulic  
(Cab-over Diesel)

#### LIFTING ARM OPTIONS:

Grabber counting device: counts number of carts dumped  
Long Reach Extension (RH-side Helping Hand only)

#### CANS & TIPPERS OPTIONS:

L-H Side Cart Tipper – Series 220 Cylinder style – Includes Packer And  
Crusher Panel Controls and Chute controls in equipped (N/A with  
Helping – Hand comingle units)  
Split Hopper Dutch Door

#### CONTROL OPTIONS

Auxiliary arm controls in cab: RH-side (Mini-joystick style)  
Single crusher panel control: additional in-cab including limit switch on  
LH-side hopper door (requires camera in hopper installed at factory)

#### HYDRUALIC OPTIONS:

Packer Cylinder hydraulic oil regeneration: (not available with ISI-G engine)

#### LIGHTING OPTIONS:

Back up Lights: Qty 2 additional on mid-body rubrails – LED type  
Lights: amber – alternating – flashing 4" LED in front-of-body  
Location: LH-side hopper (1)  
Location: RH-side rail (4)  
Multifunction Lights Package – Multifunction round amber lights (4)  
Oval center brake light –red in upper tailgate light bar (2)  
Work light kit: dual-in-cab single manual switch – LED type

**CAMERA OPTIONS:**

Hopper: LH-side (4)  
RH-side post pointing curbside (5)  
Tailgate center 2/3 (1)  
Triple 3<sup>rd</sup> Eye: 7" color LED swivel monitor: Includes heater  
Sound – Night Vision 4-in1 display – high electromagnetic  
Noise resistance & auto-switcher, No shutter

**BODY OPTIONS:**

Anti-sail bars on rear mud flaps (N/A with tag axle or comingle body or 15cy body)  
Clean out tools (broom & shovel kit including brackets installed inside RH-side  
Door, hoe including bracket installed on LH-side body)  
Fire Extinguisher – 20 lb (standard position: body curbside unless specified  
Otherwise by regulation)  
Hardox 450 Body Floor Upgrade

**Chassis Options:**

Toolbox: Aluminum –Chassis-Mounted-size 18"x43"x24" hydraulic tank  
Shape (fits in-drop; n/a on all chassis types)

**PAINT OPTIONS:**

Body - 1 Color Urethane Body Paint (including in unit base price – Includes  
Bolt-on parts painted body color)  
CAUTION THIS VEHICLE MAKES FREQUENT STOPS STAY  
BACK 50 FEET – 65in x 20 in

**NON STANDARD OPTIONS:**

Strobe Light and alternating flashing lights must be ON when the pump  
Is ON, or switch ON  
Electrical – Programming – Send the cart counting signal to an output for  
A GPS system (Cart counter NOT included) (Conditional on available outputs)  
AU EX MX MB WI  
Hydraulic, Hydraulic System shut down with error message on muliflex  
Display – Return filter in by-pass mode  
Auto-lube system for body and arm Helping Hand

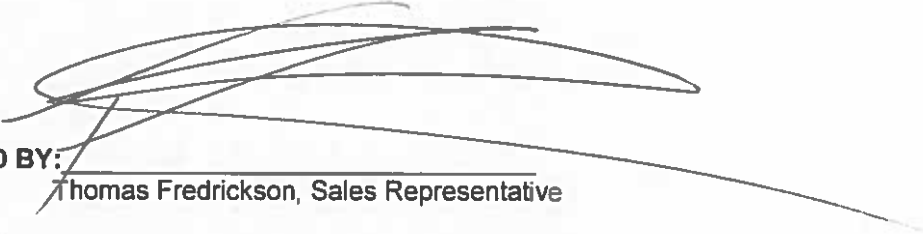
**PRICE:**

<b>1 – 31 Yd Labrie Expert Helping Hand</b>	<b>\$171,820.00</b>	
<b>Less 2% - Sourcewell (NJPA)</b>	<b>\$-3,436.40</b>	
<b>Total Net Body</b>	<b>\$168,383.60</b>	
<b>FOB Grand Rapids, MI</b>	<b>\$3,077.00</b>	
<b>PDI</b>	<b>\$2,000.00</b>	
<b>Steel Surcharge</b>	<b>\$1,500.00</b>	
<b>Body Pricing Grand Total</b>	<b>\$174,960.60</b>	
<b>1 – 2020 Auto-Car ACX64 Chassis</b>	<b>\$162,914.72</b>	
<b>TOTAL DELIVERED PRICE Body&amp;Chassis</b>	<b>\$337,875.32</b>	<b>EACH</b>

**Delivery 210 Days after receipt of order  
Price Includes Delivery and Complete Operator Training**

**Contract:  
Labrie Enviroquip Group  
NO. 112014-LEG  
Sourcewell- Formerly NJPA**

**Chassis is being presented as a "Sourced Good" or a  
"Non-Contract Price Item"**



**PREPARED BY:** \_\_\_\_\_  
Thomas Fredrickson, Sales Representative

**ACCEPTED BY:** \_\_\_\_\_