

AAHC - Business Affiliates

*** PRELIMINARY ***

Financial Statement Highlights For the Period Ending June 30, 2018

<u>CONSOLIDATED RESULTS</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Total Revenue	1,188,416	644,153	544,263
Total Expenses	346,930	301,176	(45,754)
Total Net Income	841,486	342,977	498,509

Notable Revenue Variances:

- Revenue for **AAHDC** is in line with budget.
- **Colonial Oaks** revenue is significantly higher than budgeted as a result of the revenue recognition of the remaining FHLB and CFP revenue for the renovation of the project.
- There is no revenue for the **Platt Road Acquisition** because the property remains unoccupied in anticipation of demolition as part of the Swift Lane project.
- Revenue for the **1508 Broadway** property is slightly below budget due to a unit vacancy.

Notable Expense Variances:

- Total **Administrative Expenses** overall are right on budget.
- **Tenant services** expenses are higher than budget due to AAHDC absorbing the expenses related to the Baker Food Program which had previously been covered by a grant from AAA-1B through Washtenaw County.
- **Utilities** came in below budget for both **Colonial Oaks** and **1508 Broadway**.
- **Maintenance Expenses** are higher than budgeted. This is due to several factors: asbestos abatement expenses at Maple Tower were absorbed in AAHDC, higher-than-budgeted expenses for Colonial Oaks and 1508 Broadway, the latter mainly due to renovating vacant units rather than standard unit turn