

**PHILIP J. & SHIRLEY A. GACH  
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July 11, 2010

City of Ann Arbor  
Members of City Council  
P O Box 8647  
Ann Arbor, MI 48107

Dear Members of City Council,

As property owners in the Kerrytown historical district of Ann Arbor, I wish to express my strong support of Zingerman's entire project for expansion, especially the development of the property of 322 Kingsley. The Kingsley building is not only non-functional; it is an "eye sore" to the neighborhood and beyond any rehabilitation due to the recent fire and mold damage.

Zingerman's Deli has provided countless jobs and career-opportunity launchings through its many satellite businesses. They have always supported community outreach programs and the arts. They founded the Food Gatherers program for feeding people in need. They are an equal-opportunity employer—surpassing what is required by law. Zingerman's is the type of business that any town in America would be proud and grateful to have in their midst.

Zingerman's is more than a deli; it's a destination. The development of the Kingsley property would render much needed space for the venerable Zingerman's and would be a "win-win" for all—the City of Ann Arbor, the Kerrytown neighborhood, Zingerman's and their employees—and lovers of great food everywhere.

Zingerman's has been a good neighbor to us, to the neighborhood, and to the City of Ann Arbor.

I am writing in support of Zingerman's expansion and development because, looking at the big picture, it is just the right thing to do. Thank you.

Sincerely,



Phil and Shirley Gach

Cc: Mr. Paul Saginaw, Zingerman's