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August 15, 2012

Dave Harris  
City of Ann Arbor  
301 E. Huron Street  
Ann Arbor, MI 48104  
734-323-6803

Dear Mr. Harris,

Thank you for your business. We have been providing Extreme Networks products and services to the City of Ann Arbor for many years. AmeriNet strives to provide the ideal products with the best service at the most reasonable price possible. The current agreement AmeriNet works from for education and government pricing on Extreme Networks products and services in Michigan is to match the agreement with REMC. Please know that AmeriNet is using the same pricing as on the REMC contract. Our local Territory Manager, Jeff Green, from Extreme Networks works with us to provide this contract pricing to the city. Please let me know if you have any questions about the products, services offerings.

Thank you,

Tobi Sicklesteel  
Director of Sales