



TO: Mayor and Council

FROM: Howard S. Lazarus, City Administrator

CC: Derek Delacourt, Community Services Area Administrator
Craig Hupy, Public Services Area Administrator
Nick Hutchinson, City Engineer
Brett Lenart, Planning Manager
Andrea Plevak, Director, OCED
Marti Praschan, Chief of Staff, Public Services
Cresson Slotten, Systems Planning Manager

SUBJECT: Council Agenda Responses

DATE: May 7, 2018

CA-8 – Resolution to Approve FY 19 Allocations to Non-Profit Entities for Human Services - \$1,247,529.00 (General Fund)

Question: Q1. Can you please provide the list of non-profit organizations that applied for “funding for school-aged youth” (7-12) services under the current round? I’m assuming the Coordinated Funding Model has not changed and this stands as one of the five impact/priority areas targeted for investment. (Councilmember Lumm)

Response: The requested list is attached.

Question: Q2. Can you please provide the not-for-profit school-aged youth serving organizations’ requested and approved funding (a breakdown of funding sources (i.e., City, County, UW, AAACF, St Joes, CDBG) would also be appreciated). (Councilmember Lumm)

Response: A list of agencies and their funding recommendations is included in the funding resolution.

Question: Q3. Why is the City General Fund the funding source, vs. the Washtenaw County GF, UW, CDBG, AACF, St Joes, for Ypsilanti Meals on Wheels? I note that Ypsilanti meals on wheels also receives \$41K from the Washtenaw County GF and \$34K from United Way. (Councilmember Lumm)

Response: Funding sources were determined based on the limitations applied by the funder – CDBG funds have regulatory limitations, AAACF has some funds specific to Aging populations, St. Joe’s focuses on health and related areas. Staff determine which funding source combination works best to minimize impact on the grantee and meet the limitations of the funder. Some programs are funded by multiple funders in order to make the totals work

Question: Q4. The cover memo and whereas clause indicate the amount of city GF support is \$1,247,529, but the total of the listed allocations is shown as \$1,227,529. Can you please reconcile these two numbers? Also, the 3rd whereas clause states the recommendation is for FY18 which assumes no change from FY17 – assuming this is a typo and the recommendation is for FY19, reflecting no change from FY18? (Councilmember Lumm)

Response: The number discrepancy was an error and has been corrected to \$1,247,529. The fiscal years have also been corrected.

CA-9 - Resolution to Approve Participation Agreement with Webster Township and Washtenaw County and Appropriate \$280,000.00 from the Open Space and Parkland Preservation Millage for Purchase of Development Rights on the Carol Smith Trust Property (8 Votes Required)

Question: Regarding CA-9, will Webster Township (as the lead agency on this one) be paying the closing, due diligence, and endowment-related costs? (Councilmember Lumm)

Response: Yes, as the lead entity in this transaction and the grantee of the conservation easement, Webster Township will be responsible for any non-purchase price costs, including due diligence, closing, and endowment costs. The City’s costs will be limited to \$280,000.00 (33% of the purchase price).

CA-13 - Resolution to Authorize a Professional Services Agreement with SRF Consultants, Inc., and to Appropriate Funds for Railroad “Quiet Zone” Conceptual-Engineering Services (\$35,000.00) (8 Votes Required)

Question: Regarding CA-13, will the scope of the quiet zone study just be the 2 specific areas where complaints have been received or a broader city-wide look? Also, given that this relates to trains/alternative transportation, it would seem the appropriate funding source would be the Alternative Transportation Fund. Can you please speak to

why the General Fund balance is proposed rather than the Alternative Transportation Fund? (Councilmember Lumm)

Response: The scope of the study includes up to nineteen (19) at-grade crossings from South State Street to Barton Drive. This includes the areas where we have received complaints and nearby crossings that would be important to consider as part of the establishment of a Quiet Zone due to their proximity to residential areas. As to why the Alternative Transportation Fund is not being considered, by law Act 51 (the funding source for the City's Alternative Transportation Fund) is not allowed to be utilized for such purposes.

CA-15 – Resolution to Award a Construction Contract to Ajax Paving Industries, Inc. (ITB. 4529, \$4,928,322.54) for the 2018 Street Resurfacing, and to Appropriate the Related Funds (8 Votes Required)

Question: Please outline the method of city supervision of contractors for repaving or reconstructing roads. How does the city ensure that the contractor is using the appropriate amount and density of material on site? Do we test the asphalt afterwards? Is there a performance guarantee for a certain time after roads are paved? (Councilmember Westphal)

Response: The City has full time inspection staff on site to monitor contractor work activities and to be certain they meet or exceed the requirements of the contract construction specifications. Consultants are utilized to test the construction materials being placed for projects, again to be certain they meet the requirements of the specifications. This includes density testing of the asphalt during placement, and other quality assurance testing by the City's consultant and quality control testing by the contractor to substantiate the asphalt mix properties are acceptable. Lastly, City road construction contracts typically provide for a one year guarantee period related to the quality of work performed, and the equipment and materials furnished and installed as part of the contract.

C-1 – An Ordinance to Amend Chapter 55 (Zoning), Rezoning of Approximately 1.8 Acres from P (Parking District) to C2B (Business Service District), Briarwood Mall Parcel 2 Rezoning, 700/720/760 Briarwood Circle (CPC Recommendation: Approval - 7 Yeas and 1 Nays)

Question: Regarding C-1, the Planning Commission minutes were not attached. If they've been completed, can you please forward them? If not, please provide a summary of the gist of the discussion and the rationale for the one "no" vote? (Councilmember Lumm)

Response: The Planning Commission indicated they agreed with the Planning staff recommendation – that rezoning Parcel 2 would help the Mall continue with the types of

temporary parking lot activities they have hosted in past, and any permanent development on that 1.8 acres would not generate enough impacts to hold back rezoning at this time. However, the Planning Commission did indicate serious concerns about rezoning Parcel 2 without an area plan showing potential permanent development. Most Planning Commissioners seemed to imply that rezoning may be appropriate if more information, analysis and long range plans are provided but one seemed to oppose rezoning Parcel 1 at all until a site plan for a new development is proposed. That Commissioner asked for staff and the applicant to explore alternatives to allowing parking lot activities without rezoning as part of the returning petition.

Question: Also on C-1, do we have any sense of the petitioners view of this partial approval and considering the balance later? Also, do we have any input on this proposal from the other Briarwood Mall owners? (Councilmember Lumm)

Response: The applicants were somewhat satisfied with the partial approval as it does allow an opportunity to accommodate long-standing vendors who were anticipating being able to continue holding summertime events. No comments were received from any other land owner (of any sort) or resident in response to the citizen participation notification, the public hearing notice, or at the public hearing.

C-2 - An Ordinance to Amend Sections 2:61 through 2:64, and 2:69, and to Repeal Section 2:73 of Chapter 29 (Change Water, Sewer, and Stormwater Rates) of Title II of the Code of the City of Ann Arbor

Question: Q1. In the past when we've approved rate increases, the cover memo included the revenue impacts. I'm assuming they are not included here because the water and sewer rate changes are revenue neutral (as indicated on slide 30 of the March 12th Work Session). Can you please confirm the water and sewer rate changes in C-2 are in fact revenue neutral, and if not, what is the net revenue impact of each? (Councilmember Lumm)

Response: Your assumption is correct; the rate class changes and rate adjustments are revenue neutral.

Question: Q2. On water rates and revenues, is the plan (as indicated on that same slide 30 of the March 12 Work Session) to raise rates on January 1, 2019 by 6%? Is that reflected in the FY19 proposed budget? Is the plan also to raise water rates again by 6% on July 1, 2019? (Councilmember Lumm)

Response: The FY 19 proposed budget includes a proposed revenue requirement increase of 6%. The financial plan going forward includes the revenue requirement increases as indicated on slide 30 of the March 12 Work Session presentation; however, revenue requirements and rate adjustments are reviewed annually.

Question: Q3. Same questions on sewer rates and revenues - is the plan (as indicated on that same slide 30 of the March 12 Work Session) to raise rates on January 1, 2019 by 7% and is that reflected in the FY19 proposed budget? Is the plan also to raise sewer rates again by 7% on July 1, 2019? (Councilmember Lumm)

Response: The FY 19 proposed budget includes a proposed revenue requirement increase of 7%. The financial plan going forward includes the revenue requirement increases as indicated on slide 30 of the March 12 Work Session presentation; however, revenue requirements and rate adjustments are reviewed annually.

Question: Q4. On stormwater rates and revenues, slide 31 of the March 12 work session indicated that stormwater rates would be increased by 14% and that's what is reflected in C-2 (\$678.81/ acre of impervious surface vs current \$595.45) . How much incremental revenue will that generate and is the plan still to increase stormwater rates by 13% on July 1, 2019? (Councilmember Lumm)

Response: Correct, the proposed rate increase in C-2 implements the Storm Water Level-of-Service recommendations as represented in the slide. The 14% proposed increase will generate an approximate additional \$1,261,000.

Question: Q5. The cover memo indicates that the impact of C-2 on the average single family residential customer is an increase of 11% (\$77 a year). Can you please confirm those numbers are just the C-2 impact itself and do not include water and sewer increases in January?

For the other two scenarios you had March 12th, my math is that C-2 will have the following impacts:

- Scenario 1 (2 person household w/minimal outdoor usage) = \$78/year (19%)
- Scenario 3 (4 person household w/moderate outdoor usage) = \$25/year (19%)

Can you please confirm if those calculations are accurate? (Councilmember Lumm)

Response: The average single family residential customer uses 18 CCF's per quarter and resides in Tier 2 for stormwater. The calculation in the cover memo in C-2 is representative of the total utility bill increase for the average residential customer, which calculates to be an 11% increase. The March 12 presentation is representative of the impacts of the water and sewer increases only. The corrected calculations are below:

	Current			Proposed				
Water Units				Water Units				
7	1.55	10.85		8	1.77	14.16		
<u>1</u>	3.37	3.37						
8								
	Customer Charge	11.25				20.89		
Sewer Units				Sewer Units				
8	4.58	36.64		8	5.19	41.52		
	Customer Charge	11.25				13.09		
		73.36				89.66		
		<u>-7.336</u>				-8.966		
	Quarterly	66.024				80.694		
	Annually	264.10				322.78	58.68	
							22% Annual Increase	
	Current			Proposed				
Water Units				Water Units				
7	1.55	10.85		9	1.77	15.93		
21	3.37	70.77		9	2.83	25.47		
<u>8</u>	5.89	47.12		<u>18</u>	6.57	118.26		
36	Customer Charge	11.25		36		20.89		
Sewer Units				Sewer Units				
36	4.58	164.88		36	5.19	186.84		
	Customer Charge	11.25				13.09		
		316.12				380.48		
		<u>-31.612</u>				-38.048		
	Quarterly	284.51				342.432	-57.92	
	Annually	1,138.03				1369.73	231.70	
							20% Annual Increase	

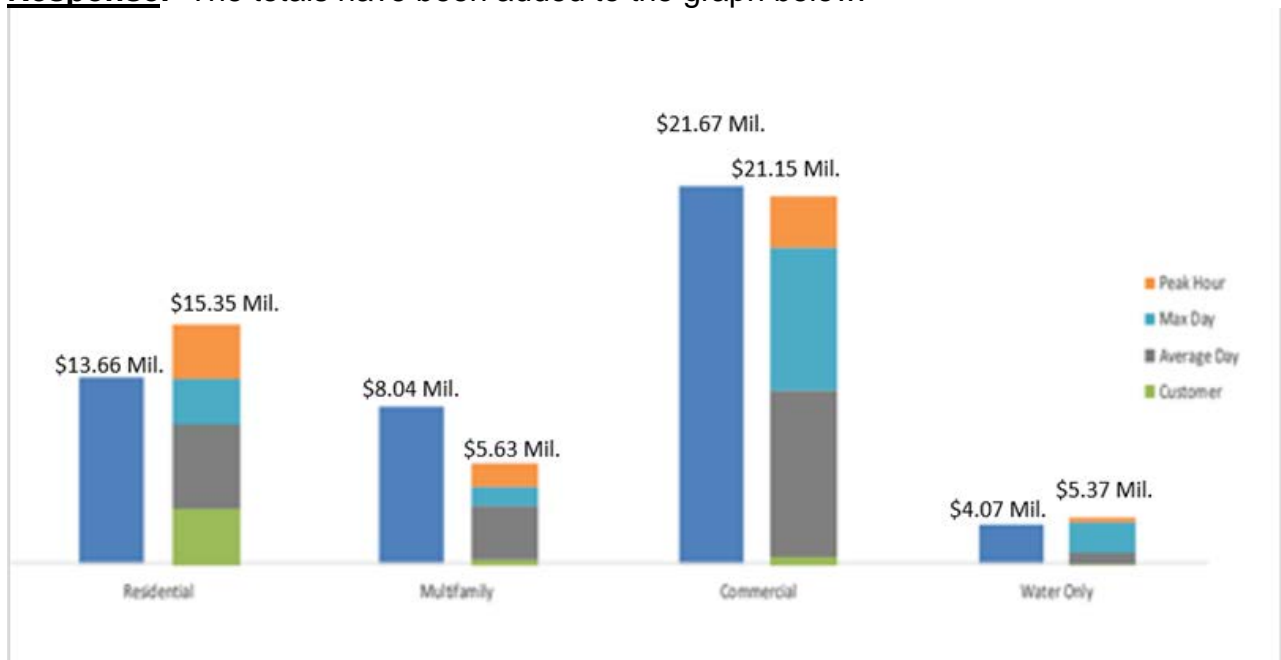
Question: Q6. In your responses to my previous questions (and thanks again for those), the response to Q12 regarding UM didn't answer the question and I'd appreciate a response. It would seem on the surface that UM would be paying a lot less given the significantly reduced multi-family commodity rate (\$2.13 per unit vs the existing commercial rate ranges of \$3.81 per unit to \$12.44 per unit) coupled with the examples shown on slide 23 of the March 12th presentation where hospitals will be 5% less and

professional offices 11% less. Can you please provide an estimate of how much more or less the UM will be paying? (Councilmember Lumm)

Response: Cost-of-Service implementation impacts are typically derived for customer classes not individual customers. To pull and itemize all University of Michigan accounts and determine specific impacts to each account, and/or collectively to all accounts, would require significant staff efforts.

Question: Q7. Also in your responses to my previous questions, there was a graphic (Figure 2) without numbers or scale. Can you please provide the numbers and scale? (Councilmember Lumm)

Response: The totals have been added to the graph below.



Question: Q8. The current rate structure includes 3 commercial rates based on peak vs average demand which is conceptually similar to the residential tier rate structure. Given that this peak vs average demand seems to be at the core of the study and a major driver of costs, why would we be eliminating the commercial tiers while expanding the number of residential tiers? We've always been told that one of the primary reasons there are volume-based tiers within a customer class is to incentivize behavior and why would that not apply to all customer groups that have large peak to average demand (and commercial does)? (Councilmember Lumm)

Response: Because of the variations in types of businesses, activities and uses of water on commercial properties, industry standards do not exist to identify what use of water is essential in commercial properties. For example, a brewery uses more water than a commercial office building; however, both use water in a similar pattern. The

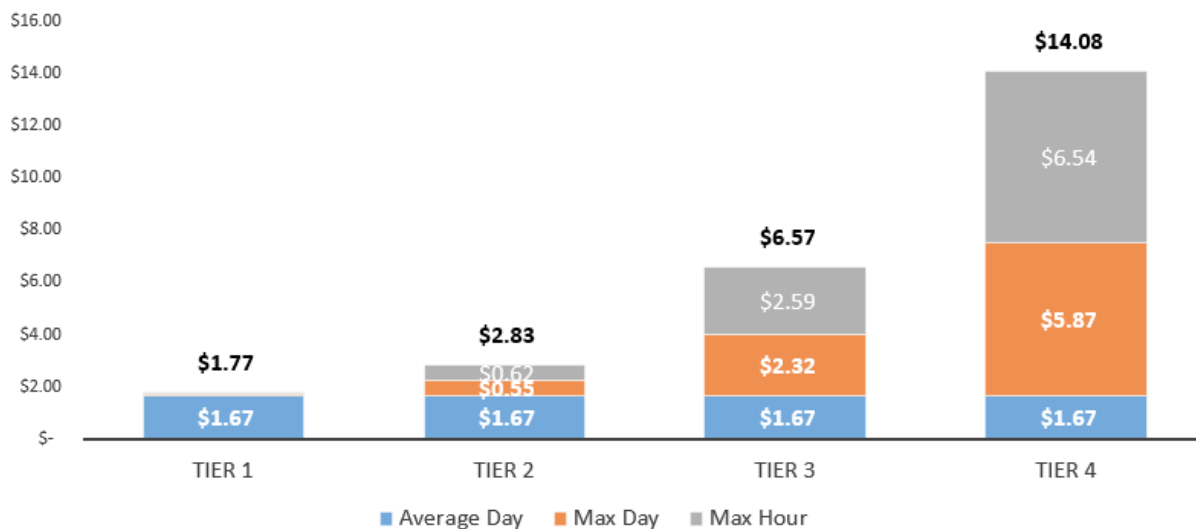
most appropriate way to recover costs from the non-residential class is to accumulate and distribute costs through a uniform rate. Industry standards do exist to identify what use of water is essential in residential properties; therefore, the most appropriate way to costs is through a tiered rate structure.

Question: Q9. Also with regard to peak demand vs average demand, why wouldn't it make more sense to have fixed charges cover average demand and the volume-based rates cover the incremental peak demand? (Councilmember Lumm)

Response: Trying to identify and place average usage into the fix charge limits our ability to appropriately allocate cost-of service for the "average use" to the different classes.

Question: Q10. In response to my question #5 requesting the cost-to-serve data that supports charging a single customer almost 8 times more for their 37th CCF of water than for say their 9th CCF, the response was that "a rate structure is necessarily aggregated to allow for the construction of implementable tiers, and can not necessarily be decomposed to specific levels of consumption comparisons." I understand that and probably asked the question too literally. What I'd like to see is the cost of service data (the actual numbers as I understand the concept) that demonstrates the cost of service for a residential customer is so dramatically different at tier 4 volumes than at tier 1 volumes? (Councilmember Lumm)

Response: We are currently working on material that is able to communicate this information to you and will be provided as soon as it is complete. In the meantime, the below graph should provide you some context as to the level of peak costs for each residential tier.



Question: Q11. In response to my question #7, it was stated that multi-family “displays a distinctly different profile that other customers in the commercial rate class” Can you please elaborate on that -- what you mean by a distinctly different profile?
(Councilmember Lumm)

Response: The analysis of patterns and volume of water use by the multi-family properties is unique in that the use generally is absent of peak and for which the cost to provide service is both lower and consistent throughout the year.

C-4 - An Ordinance to Amend Section 9:366 of Chapter 119 (Noise Control)

Question: Regarding C-4, I’m not clear what impacts there might be by adding snow removal equipment to the exemptions in the ordinance. Can you please clarify if there are any every day real-world impacts – for example, does this mean someone can now use their snow blower at any time day or night? (Councilmember Lumm)

Response: Yes, someone could use their snow blower at any time day or night.

C-5 - An Ordinance to Amend Sections 7:604 and 7:606 of Chapter 96 (Medical Marijuana Facilities) of Title VII of the Code of the City of Ann Arbor

Question: Regarding C-5, I recognize that none of the 28 provisioning centers are within 600 feet of another provisioning center, and that there were 6 more requests beyond the 28 that were within 600 feet. How many (if any) of the 28 are within 1,000 feet of another provisioning center? (Councilmember Lumm)

Response: Since earlier calculations, the City has now received petitions for a total of 36 provisioning centers:

- 9 Approved centers (4 w/in 1,000 feet of another approved center, 1 w/in 1,000 feet of center under review)
- 16 centers under review (2 w/in 1,000 feet of another approved center, 5 w/in 1,000 feet of another center)

2 applications were denied or closed; 9 applications are on-hold as they are within 600 feet of another application

DS-2 - Resolution to Approve New Fees for Adding Additional Quadricycles to a Commercial Quadricycle Operating Permit

Question: Regarding DS-2, it makes sense to have a fee that’s less for additional quadricycles added for the same operator than the fee for the first quadricycle of that owner. In the past, did we charge the full fee for each quadricycle or didn’t we have any

situations of multiple quadricycles for the same operator? Also, how many total quadricycles do we now have operating in the city? (Councilmember Lumm)

Response: This year is the first time we have the situation of a single quadricycle owner/operator applying for permit tags for multiple cycles. The proposed fee was created to address this situation. As of today, we have two quadricycle owners in the City, Trolley Pub and High Five Pedal Tours. Trolley Pub operates two quadricycles and High Five Pedal Tours has one.

DS-3 - Resolution to Approve Fiscal Year 2019 Fee Adjustments for Public Services Area - Engineering and Public Works

Question: Regarding DS-3, there are fairly large (10% range) increases in the roll-off and compactor collection fees and the explanation indicates it is associated with Commercial Franchise contract increases and full cost recovery for services rendered. Can you please remind me when the Commercial contract was approved and how much the increases were? Also, the schedules indicate the last increase was 7/1/2016 for these particular services while most of the services were increased in 2017 – is it accurate that it's been two years since these roll off and compactor fees were last increased? (Councilmember Lumm)

Response: The Waste Management Commercial Franchise started June 18, 2009. The costs calculated for these fees are not exclusive to the contract rates included in the Waste Management contract. To move towards full cost recovery for the services rendered requires that in addition to the pick-up and hauling costs covered by the Commercial Franchise, the fees must also include all of the costs including disposal, Customer Service, and Administrative costs. This full set of costs increase every year at differing rates for the different types of containers; therefore, not all roll-off and compactor rates are necessarily annually adjusted. The last fee increase dates are correct as indicated.

Organization Name	Program Name
Catholic Social Services of Washtenaw	Catholic Social Services of Washtenaw County Senior Services (CSSW)-Home Services Program (HSP)
Catholic Social Services of Washtenaw	Catholic Social Services of Washtenaw County Senior Services (CSSW)-Resource Advocacy Program (RAP).
Housing Bureau for Seniors at Michigan	Senior Crisis Intervention Program (SCIP)
Jewish Family Services of Washtenaw	Aging - Senior Crisis Intervention & Senior Service Network Navigation
Jewish Family Services of Washtenaw	Aging- Senior Social Integration
Michigan Advocacy Program	Legal Services for Older Adults
Milan Seniors for Healthy Living	Resource Advocacy at Milan Seniors (RAMS)
Milan Seniors for Healthy Living	Social Connectivity
Ypsilanti Meals on Wheels	YMOW - Resource Advocacy Program for At Risk Seniors
Ann Arbor YMCA	The Collaborative – Ypsilanti YMCA Early Childhood Development
Catholic Social Services of Washtenaw	Nurturing Families Washtenaw
Child Care Network	The Family Support Program (FSP)
Foundations Preschool of Washtenaw	Building Foundations
HighScope Educational Research Found	HighScope's Ypsilanti Family and Community Information, Resou
SOS Community Services	SOS Parents as Teachers
Washtenaw Intermediate School Distri	Washtenaw ISD Early Head Start
Washtenaw Literacy	LIFT Learning Is a Family Thing - Home-Based Literacy Interve
Avalon Housing, Inc	PSH Family Services Team
Avalon Housing, Inc	PSH FUSE
Avalon Housing, Inc	PSH Miller Manor
Avalon Housing, Inc	Rapid Re-Housing for Adults
Interfaith Hospitality Network of Washt	Emergency Shelter for Homeless Children and Families
Michigan Ability Partners	Michigan Ability Partners Permanent Housing Supports
Michigan Advocacy Program	Legal Services for Housing Crisis and Homelessness Prevention
Our House	Housing Scholarship Program
Ozone House	Permanent Supportive Housing Services
Ozone House	Rapid Rehousing for Homeless Youth
Ozone House	Transitional Housing for Homeless Youth- Miller House
SafeHouse Center	SafeHouse Center Shelter Program
Shelter Association of Washtenaw Cou	Shelter Association of Washtenaw County Residential and Shelter Diversion Programs
SOS Community Services	Eviction Prevention Program for Housing Choice Voucher Residents
SOS Community Services	SOS and IHN Rapid Re-Housing
SOS Community Services	SOS Family Shelter
The Salvation Army	Housing Access for Washtenaw County (HAWC)
The Salvation Army	Staples Family Center
Washtenaw County Community Mental	Project Outreach Team
Ypsilanti Housing Commission	New Parkridge Permanent-Supportive Housing
Ann Arbor Meals on Wheels at Michiga	Supporting the homebound through home delivered meals for adults of all ages and network navigation for homebound seniors
Avalon Housing, Inc	Avalon Food and Nutrition Program: Food for Good
Food Gatherers	Food Gatherers' Food Security Network
Growing Hope	Home Vegetable Garden Program

Jewish Family Services of Washtenaw	JFS Specialty Food Pantry Enhancement of Food Security & Nutrition Education
Ypsilanti Meals on Wheels	Home-delivered meals for persons under 60
Aid In Milan	Aid in Milan Safety Net Services
Catholic Social Services of Washtenaw	Behavioral Health Services (BHS) of Catholic Social Services of Washtenaw County (CSSW) Packard Health – Ypsilanti (PH)
Community Resource Center, Inc.	Community Based Benefits Advocacy and Referral Coordination
Corner Health Center	Family Shelter Health Assessment and Referral Program (FSHARP)
Corner Health Center	Here for YOUth
EMU Foundation	Family Empowerment Program (FEP)
Faith in Action	Benefits Advocacy and Referral Coordination
Home of New Vision	Access to Case Management and Psychiatric Services for Mental Health Disorders - Adult Mental Wellness Program (AMWP)
Hope Medical Clinic, Inc.	Client Advocacy
Hope Medical Clinic, Inc.	Hope Dental Clinic
Jewish Family Services of Washtenaw	Jewish Family Services Benefits Advocacy/ Referral Program
Jewish Family Services of Washtenaw	Jewish Family Services Thrive Clinical Services
Packard Health, Inc.	Packard Health: Treatment for Opioid Addiction
Shelter Association of Washtenaw Cou	Packard Health/SAWC Integrated Health Services at the Delonis Center
Shelter Association of Washtenaw Cou	SAWC and WCCMH SOAR Benefits Coordination Collaborative
SOS Community Services	SOS Resource Center: Benefits Access & Resource Coordination
The Women's Center of Southeastern	Counseling and Advocacy
Unified-HIV Health and Beyond	Mobile Health Project
Washtenaw Association for Community	Benefits Advocacy and Referral Coordination for People with Disabilities
Washtenaw Literacy	Navigating Healthcare with Fluency
Ypsilanti Meals on Wheels	YMOW - Resource Advocacy Program for At Risk Medically fragile
Children's Literacy Network	Summer Book Program Phase II
Community Action Network	Community Action Network (CAN)'s Read 2 Succeed and Summer Education Program (R2S & SEP) @ Brick Elementary School
Community Action Network	Community Action Network (CAN)'s School Comes First! (SCF) @ Hikone, GBC & Bryant Community Centers
Community Action Network	Community Action Network (CAN)'s School Comes First! (SCF) @ Mitchell Elementary
Neutral Zone	School and Career Opportunities aRe Endless (SCORE) and Drop-In services
Peace Neighborhood Center	Peace Neighborhood Center Alternatives for Youth Program
Student Advocacy Center of Michigan	Check and Connect
Student Advocacy Center of Michigan	Education Advocacy & Support
The Family Learning Institute	Intervention Programming
Avalon Housing, Inc	Avalon Youth Development Program
Big Brothers Big Sisters of Washtenaw	1- to - 1 Mentoring
Boys & Girls Clubs of Southeastern Mich	Huron Valley Club--SMART Moves Programs (SMART Girls and
Catholic Social Services of Washtenaw	Washtenaw Child Advocacy Center
EMU Foundation	EMU-SSW Adolescent Diversion Program (ADP)
Friends In Deed	Circles Washtenaw County-Children's Program
Girl Scouts Heart of Michigan	Connecting Generations Through Girl Scouting

Jewish Family Services of Washtenaw	JFS Immigrant Youth Services
Jewish Family Services of Washtenaw	Jovenes Tejedores de Sociedad - Young Weavers of Society
Mentor2Youth	Future Leaders
Neutral Zone	Juvenile Justice Program
Neutral Zone	Opening Doors
Ozone House	Employment Training & Internship Program for Homeless Youth-
Ozone House	Emergency Shelter Program for Youth
Ozone House	Family Support Program
Ozone House	Ypsilanti Youth Drop-In Center
SOS Community Services	Supporting Ypsilanti Youth
Student Advocacy Center of Michigan	Youth Action Michigan - Ypsilanti
Washtenaw Area Council For Children	Cyber Safety and Bullying/Cyberbullying Prevention Program (CS
Washtenaw Community College Found	The Parkridge Youth Program (PYP)

Organization Name	Program Name	Amount of Grant Request
Catholic Social Services of Washtenaw	Catholic Social Services of Washtenaw County Senior Services (CSSW)-Home Services Program (HSP)	\$130,000
Catholic Social Services of Washtenaw	Catholic Social Services of Washtenaw County Senior Services (CSSW)-Resource Advocacy Program (RAP)	\$115,000
Housing Bureau for Seniors at Michigan	Senior Crisis Intervention Program (SCIP)	\$36,100
Jewish Family Services of Washtenaw	Aging - Senior Crisis Intervention & Senior Service Network Navigation	\$134,773
Jewish Family Services of Washtenaw	Aging- Senior Social Integration	\$103,237
Michigan Advocacy Program	Legal Services for Older Adults	\$40,000
Milan Seniors for Healthy Living	Resource Advocacy at Milan Seniors (RAMS)	\$20,000
Milan Seniors for Healthy Living	Social Connectivity	\$30,000
Ypsilanti Meals on Wheels	YMOW - Resource Advocacy Program for At Risk Seniors	\$30,453
Ann Arbor YMCA	The Collaborative – Ypsilanti YMCA Early Childhood Developer	\$150,000
Catholic Social Services of Washtenaw	Nurturing Families Washtenaw	\$30,000
Child Care Network	The Family Support Program (FSP)	\$475,000
Foundations Preschool of Washtenaw	Building Foundations	\$220,000
HighScope Educational Research Found	HighScope's Ypsilanti Family and Community Information, Resou	\$169,774
SOS Community Services	SOS Parents as Teachers	\$81,737
Washtenaw Intermediate School Distri	Washtenaw ISD Early Head Start	\$114,000
Washtenaw Literacy	LIFT Learning Is a Family Thing - Home-Based Literacy Interv	\$21,550
Avalon Housing, Inc.	PSH Family Services Team	\$255,509
Avalon Housing, Inc.	PSH FUSE	\$121,530
Avalon Housing, Inc.	PSH Miller Manor	\$39,230
Avalon Housing, Inc.	Rapid Re-Housing for Adults	\$155,108
Interfaith Hospitality Network of Washt	Emergency Shelter for Homeless Children and Families	\$165,000
Michigan Ability Partners	Michigan Ability Partners Permanent Housing Supports	\$132,188
Michigan Advocacy Program	Legal Services for Housing Crisis and Homelessness Prevention	\$240,000
Our House	Housing Scholarship Program	\$95,700
Ozone House	Permanent Supportive Housing Services	\$16,815
Ozone House	Rapid Rehousing for Homeless Youth	\$90,490
Ozone House	Transitional Housing for Homeless Youth- Miller House	\$44,460
SafeHouse Center	SafeHouse Center Shelter Program	\$110,555
Shelter Association of Washtenaw Co	Shelter Association of Washtenaw County Residential and Shelter Diversion Programs	\$280,000
SOS Community Services	Eviction Prevention Program for Housing Choice Voucher Residents	\$107,143
SOS Community Services	SOS and IHN Rapid Re-Housing	\$234,870
SOS Community Services	SOS Family Shelter	\$63,938
The Salvation Army	Housing Access for Washtenaw County (HAWC)	\$161,620
The Salvation Army	Staples Family Center	\$25,780
Washtenaw County Community Ment	Project Outreach Team	\$125,000
Ypsilanti Housing Commission	New Parkridge Permanent-Supportive Housing	\$53,000
Ann Arbor Meals on Wheels at Michig	Supporting the homebound through home delivered meals for adults of all ages and network navigation for homebound seniors	\$44,457
Avalon Housing, Inc.	Avalon Food and Nutrition Program: Food for Good	\$50,017
Food Gatherers	Food Gatherers' Food Security Network	\$393,848
Growing Hope	Home Vegetable Garden Program	\$23,672
Jewish Family Services of Washtenaw	JFS Specialty Food Pantry Enhancement of Food Security & Nutrition Education	\$91,268
Ypsilanti Meals on Wheels	Home-delivered meals for persons under 60	\$65,992
Aid in Milan	Aid in Milan Safety Net Services	\$25,000
Catholic Social Services of Washtenaw	Behavioral Health Services (BHS) of Catholic Social Services of Washtenaw County (CSSW) Packard Health – Ypsilanti (PH)	\$100,000
Community Resource Center, Inc.	Community Based Benefits Advocacy and Referral Coordination	\$36,550
Corner Health Center	Family Shelter Health Assessment and Referral Program (FSHARP)	\$39,326
Corner Health Center	Here for YOUth	\$353,468
EMU Foundation	Family Empowerment Program (FEP)	\$84,688
Faith in Action	Benefits Advocacy and Referral Coordination	\$20,000
Home of New Vision	Access to Case Management and Psychiatric Services for Mental Health Disorders - Adult Mental Wellness Program (AMWP)	\$120,093
Hope Medical Clinic, Inc.	Client Advocacy	\$53,317
Hope Medical Clinic, Inc.	Hope Dental Clinic	\$89,002
Jewish Family Services of Washtenaw	Jewish Family Services Benefits Advocacy/ Referral Program	\$95,925
Jewish Family Services of Washtenaw	Jewish Family Services Thrive Clinical Services	\$217,033
Packard Health, Inc.	Packard Health: Treatment for Opioid Addiction	\$110,625
Shelter Association of Washtenaw Co	Packard Health/SAWC Integrated Health Services at the Delonis Center	\$100,000
Shelter Association of Washtenaw Co	SAWC and WCCMH SOAR Benefits Coordination Collaborative	\$91,675
SOS Community Services	SOS Resource Center: Benefits Access & Resource Coordinat	\$42,828
The Women's Center of Southeastern	Counseling and Advocacy	\$35,000
Unified-HIV Health and Beyond	Mobile Health Project	\$41,455
Washtenaw Association for Communit	Benefits Advocacy and Referral Coordination for People with Dis	\$74,450
Washtenaw Literacy	Navigating Healthcare with Fluency	\$19,250
Ypsilanti Meals on Wheels	YMOW - Resource Advocacy Program for At Risk Medically frag	\$15,930
Children's Literacy Network	Summer Book Program Phase II	\$20,000
Community Action Network	Community Action Network (CAN)'s Read 2 Succeed and Summer Education Program (R2S & SEP) @ Brick Elementary School	\$15,000
Community Action Network	Community Action Network (CAN)'s School Comes First (SCF) @ Hikone, GBC & Bryant Community Centers	\$177,400
Community Action Network	Community Action Network (CAN)'s School Comes First (SCF) @ Mitchell Elementary	\$44,700
Neutral Zone	School and Career Opportunities aRe Endless (SCORE) and Drop-In services	\$75,000
Peace Neighborhood Center	Peace Neighborhood Center Alternatives for Youth Program	\$45,000
Student Advocacy Center of Michigan	Check and Connect	\$198,509
Student Advocacy Center of Michigan	Education Advocacy & Support	\$98,194
The Family Learning Institute	Intervention Programming	\$15,000
Avalon Housing, Inc.	Avalon Youth Development Program	\$66,077
Big Brothers Big Sisters of Washtenaw	1- to - 1 Mentoring	\$69,722
Boys & Girls Clubs of Southeastern Mi	Huron Valley Club-SMART Moves Programs (SMART Girls and	\$20,000
Catholic Social Services of Washtenaw	Washtenaw Child Advocacy Center	\$45,000
EMU Foundation	EMU-SSW Adolescent Diversion Program (ADP)	\$103,527
Friends In Deed	Circles Washtenaw County-Children's Program	\$8,000
Girl Scouts Heart of Michigan	Connecting Generations Through Girl Scouting	\$40,675
Jewish Family Services of Washtenaw	JFS Immigrant Youth Services	\$157,765
Jewish Family Services of Washtenaw	Jovenes Tejedores de Sociedad - Young Weavers of Society	\$93,700
Mentor2Youth	Future Leaders	\$13,600
Neutral Zone	Juvenile Justice Program	\$40,000
Neutral Zone	Opening Doors	\$61,500
Ozone House	Employment Training & Internship Program for Homeless Youth-	\$35,444
Ozone House	Emergency Shelter Program for Youth	\$116,765
Ozone House	Family Support Program	\$22,774
Ozone House	Ypsilanti Youth Drop-In Center	\$42,596
SOS Community Services	Supporting Ypsilanti Youth	\$133,221
Student Advocacy Center of Michigan	Youth Action Michigan - Ypsilanti	\$14,234
Washtenaw Area Council For Childre	Cyber Safety and Bullying/Cyberbullying Prevention Program (CS	\$19,500
Washtenaw Community College Foun	The Parkridge Youth Program (PYP)	\$133,175
		\$8,780,156



Frequently Asked Questions 2018-2020 Program Operations Grants

Key points about our Coordinated Funding Program Operations Grants to Date

- The Washtenaw Coordinated Funders (comprised of the Ann Arbor Area Community Foundation, the City of Ann Arbor, United Way of Washtenaw County, Washtenaw County, Washtenaw Urban County, and St. Joseph Mercy Ann Arbor) are investing \$4.3 million annually over the next two years in health and human services programs in the following priority areas:
 - Aging
 - Cradle to Career: Early Childhood & School-Aged Youth
 - Housing & Homelessness
 - Safety Net Health & Nutrition
- This year, dollars from Glacier Hills Legacy Fund were invested through this process to those programs who serve seniors in our community.
- These investments are the result of a rigorous nonprofit- and key stakeholder-driven process addressing immediate community needs through programs that have a proven track record of achieving desired outcomes.
- An inter-organizational team of over 45 volunteers associated with Coordinated Funding partners spent over 1,000 hours reviewing Request for Information (RFI) financial and governance data from applicants, reading Request for Proposals (RFP) responses, and ultimately making funding recommendations.
- Some very good programs will not get funded because they did not align with the priority areas and/or program outcomes identified, or simply because there is not enough money to invest adequately in every program requesting funding.
- Applicants will be notified regarding funding recommendations in late April or early May, prior to inclusion in the public funding partner board packets.

Additional Background and Details

How many programs applied for a grant?

The Washtenaw Coordinated Funders received 93 applications from 50 agencies in this grants cycle. A complete list of funded programs will be available on the Washtenaw Coordinated Funder's web site (www.coordinatedfund.org) in June, once all funding awards have been approved and applicants have been officially notified.

What were the priority areas for funding?

Aging. The goal: To help vulnerable adults with low incomes 60 years of age or older live independently and safely through crisis intervention services, increasing access to senior support systems, and decreasing social isolation.

Early Childhood. The goal: To ensure children with low incomes are developmentally ready to succeed when they start school through family engagement and parenting education, access to high quality early learning, and programs that strengthen parenting and home environments.

School-Age Youth. Two goals: (1) To increase high school graduation rates of economically disadvantaged youth through programs that foster literacy, academic success, school attendance and engagement. (2) To increase the physical and emotional safety of economically disadvantaged youth in their homes, schools, and communities through programs that provide both in- and out-of-school programming that facilitates social-emotional skills building and positive youth-adult relationships.

Housing & Homelessness. The goal: To decrease the number of people who experience homelessness through prevention and diversion services, emergency shelter, transitional housing and/or homelessness outreach, rapid re-housing, and permanent supportive housing.

Safety Net Health & Nutrition. Two goals: (1) To increase access to health services and resources for people with low incomes through benefits advocacy and referral coordination, primary care, dental care, mental health services, and substance use disorder services. (2) To increase food security for people with low incomes through community-based food access, nutrition education and home-bound food distribution.

How was the funding for priority areas determined?

This cycle, the Coordinated Funders developed a funding strategy that focused on funding services to certain populations in our community versus funding to priority areas, specifically:

- Individuals and families residing in the zip codes of 48197 & 48198
- Individuals and families residing in census tracts with a low or very low opportunity score rating on the [Washtenaw Opportunity Index](#)
- Individuals and families with annual incomes at or below 200% of the Federal Poverty Level
- Families with newborns enrolled in Medicaid and/or families with children enrolled in the MICHild program
- Homebound seniors
- Individuals and families experiencing chronic homelessness

In addition, we worked to obtain a balance between Prevention Services & Programs (which focus on mitigating or reducing the likelihood of negative outcomes that affect quality of life) and Crisis Intervention Services & Programs (which treat the immediate crisis for the individual or family)

This approach allows us to integrate grant investments across our four priority areas (aging/older adults, housing & homelessness, safety-net health & nutrition, and cradle to career) and focus our finite community resources on those who are in crisis or at-risk of being in crisis.

In addition to the above, emergent community conditions in Washtenaw County (for example, the Community Mental Health funding crisis and opioid epidemic) also informed funding to individual programs and to priority areas. Limited monetary resources remain the single largest constraint to funding worthy programs that support the people and communities who have the most to gain.

How much did organizations ask for?

This cycle we received requests for over \$8 million (annual amount), twice as much as was available to invest (\$4.3 million).

How long is the grant cycle?

The grant cycle is two years long. Governing bodies of the Washtenaw Coordinated Funders partner organizations will approve the funding amounts and recommended awards in spring of 2018. The 2018-2020 program operations grants cycle begins July 1, 2018 and continues through June 30, 2020. This two-year period provides agencies with a stable funding commitment and time to implement their program/service, evaluate these interventions, and measure their success.

Is the grant award amount for entire grant cycle?

No, the award amount is what an agency receives for one year. The programs are anticipated to receive the same amount each year during the cycle. Level funding for Coordinated Funding programs in year

two is contingent in part on the outcome of annual fundraising efforts and budget processes of the partners.

Will the amount of the grant change over the grant cycle?

Grant awards may be adjusted during the two-year cycle based on available funds.

Who makes the decisions about program grants?

Over 45 community volunteers, who represent a broad cross-section of Washtenaw County and the funding partners, volunteered more than 1,000 hours to review Request for Information (RFI) financial and governance data from applicants as well as read Requests for Proposal (RFP) responses, deliberate and ultimately make funding recommendations. Volunteers were grouped into teams around specific priority areas, so that applications for each priority area were reviewed by the same group of people. Volunteer reviewers were selected by the Coordinated Funding partners and boards based on interest, lived experience, content expertise and and experience with human services funding. A full list of volunteer reviewers and their professional affiliations will be published on [our website](#) after official award notifications are sent to all applicants in May 2018.

[Sector Leaders](#) worked with local nonprofit organizations from May to October of 2017, studying community needs and identifying emergent community conditions. Leading up to the grants cycle, in concert with local human service organizations, Funders and Sector Leaders reviewed current program strategies and outcomes and made adjustments based on identified trends and changes in community conditions. The program strategies and outcomes which program operations grants applicants “wrote to” in their applications were driven by the local human services sector. Local provider voice, and the content expertise of Sector Leaders, was a valuable component of the grants process and helps ensure that finite resources have the greatest impact.

Coordinated Funding professional staff—comprised of staff from each of the Washtenaw Coordinated Funders partner organizations—score proposals and heavily support and inform the process. Having decisions made by a broad base of knowledgeable and trained volunteers following consistent guidelines preserves the integrity and objectivity of the process, protects tax payer dollars as well as donor investments, and ensures the best results for the whole community.

Some agencies will receive more than they were awarded during the last grants cycle. Some will receive less. Some were not funded. Why?

Each application is considered individually, as well as in relation to the other types of programs which meets our community’s needs. Volunteers make recommendations based on: the quality of the program concept and design, alignment with identified priorities and desired outcomes, quality of measurement plans, and whether the program is the best use of limited resources for the greatest possible impact on our priority populations.

What are the grant requirements for agencies awarded funding?

Those organizations who have been awarded funding are required to submit an annual report providing detailed information on the program services provided, individuals served and outcomes achieved with Coordinated Funding dollars. In addition, they must provide us with agency-related documents if requested that include, but are not limited to annual audits, state of Michigan certifications, and board rosters.

What are the factors that affect money available for program operations grants through Coordinated Funding?

Fundraising & Designations: United Way’s capacity to fundraise affects overall resources. Additionally, the amount of United Way’s total campaign that is designated by donors directly to nonprofit agencies versus to its Local Community Fund affects resources available for investment through Coordinated Funding.

Federal Budgets, Regulations & Entitlement Formulas: The Urban County Executive Committee is bound by federal regulation to designate up to 20% of its Community Development Block Grant (CDBG) funding

to Public (Human) Services programs. Since the start of Coordinated Funding, the UCEC has committed all 20% of its available funding to this community process. The overall allocation of CDBG funding that is allocated to Washtenaw County is dependent upon both federal budgets and the formula used by the Department of Housing & Urban Development.

Local Tax Dollars: Both the City of Ann Arbor & Washtenaw County have numerous mandated and non-mandated services to provide to its citizens. The available tax dollars for investment into human services is dependent upon the political will of elected officials to allocate resources amidst competing priorities. The City and the County have also maintained their respective investments in Coordinated Funding since its inception.

Limited Unrestricted Funds: The AAACF operates most of its investments through donor-advised funds, leaving a much smaller pool of funding available for distribution through the Coordinated Funding process. Despite this limitation, the majority of its available unrestricted funds for health and human services are invested through Coordinated Funding.

Who do we contact if we have additional questions?

Refer questions beyond this level of detail to a Coordinated Funding staff member:

- Mercedes Brown, Human Services Manager, OCED (brownmer@ewashtenaw.org)
- Bridget Healy, Director of Community Impact, United Way of Washtenaw County (bhealy@uwwashtenaw.org)
- Jillian Rosen, Vice President for Community Investment, Ann Arbor Area Community Foundation (jrosen@aaacf.org)
- Elisabeth Vanderpool, Director of Community Health, St. Joseph Mercy Ann Arbor (Elisabeth.vanderpool@stjoeshealth.org)